



ANNUAL REPORT AND ACCOUNTS 2015-16

# उद्यमेन हि सिध्यन्ति कार्याणि न मनोरथैः। न हि सुप्तस्य सिंहस्य प्रविशन्ति मुखे मृगाः॥

Work gets accomplished by effort and industry, not merely by wishing.

The deer does not enter a sleeping lion's mouth by itself.



## Madhav Prasadji Birla

(1918 - 1990)

Visionary, Pioneer, Karmayogi. His spirit of enterprise continues to be the inspiration and guiding force for all our endeavours and future growth.



## Priyamvadaji Birla

(1928 - 2004)

She was an embodiment of Vidya, Shraddha, Chintan and Utkarsh which are the guiding principles in our pursuit for excellence.



Rajendraji S Lodha (1942 – 2008)



Shri Harsh V. Lodha Chairman



Shri Pracheta Majumdar Wholetime Director designated as Chief Management Advisor



Shri Vikram Swarup



Shri Anand Bordia



Shri Brij Behari Tandon



Shri Dhruba Narayan Ghosh



Dr. Deepak Nayyar



Smt. Shailaja Chandra



Shri Bachh Raj Nahar Managing Director



#### **BOARD OF DIRECTORS**

Shri Harsh V. Lodha (DIN 00394094) Chairman

Shri Pracheta Majumdar (DIN 00179118) Wholetime Director designated as Chief Management Advisor

Shri Vikram Swarup (DIN 00163543) Shri Anand Bordia (DIN 00679165)

Shri Brij Behari Tandon (DIN 00740511)

Shri Dhruba Narayan Ghosh (DIN 00012608)

Dr. Deepak Nayyar (DIN 00348529) Smt. Shailaja Chandra (DIN 03320688) Shri Bachh Raj Nahar (DIN 00049895) Managing Director

## **CHIEF FINANCIAL OFFICER**

Shri A. Saraogi

### **COMPANY SECRETARY**

Shri G. Sharma

#### **AUDITORS**

H. P. Khandelwal & Co. Chartered Accountants Kolkata - 700 001

#### REGISTRAR & SHARE TRANSFER AGENT

MCS Share Transfer Agent Limited 12/1/5 Monohar Pukur Road Kolkata - 700 026

## **CORPORATE OFFICE**

1, Shakespeare Sarani (2nd floor) Kolkata - 700 071

Phone: (033) 6603 3300/3301/3302

#### REGISTERED OFFICE

Birla Building (3rd & 4th floors) 9/1, R. N. Mukherjee Road Kolkata - 700 001

Phone: (033) 6616 6726/6737/6738 E-mail: investorsgrievance@birlacorp.com Website: www.birlacoporation.com CIN: L01132WB1919PLC003334

### SENIOR MANAGEMENT TEAM

Shri S. R. Ghose

Executive President

Sales, Marketing & Logistics

Shri A. Agarwal

Executive President

Reliance & Corporate Development

Shri A. Chattopadhyay Executive President Operation

Shri V. K. Hamirwasia President Birla Cement Works Chanderia Cement Works

Shri P. C. Mathur President Satna Cement Works Raebareli Cement Works Raebareli Hitech Cement Works Vindhyachal Steel Foundry

Shri R. Kakkar Sr. Joint President Durgapur Cement Works Durga Hitech Cement

Shri K. K. Sharma

President

Corporate Social Responsibility

Shri G. R. Verma Sr. Joint President Birla Jute Mills



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## NOTICE

#### To the Shareholders

NOTICE is hereby given that the Ninety-sixth Annual General Meeting of the Shareholders of the Company will be held at Kalpataru Uttam Mancha, 10/1/1, Monohar Pukur Road, Kolkata - 700 026, on Friday, the 8th day of July, 2016 at 10.30 A.M. to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt:
  - (a) the Balance Sheet as at 31st March, 2016, the Profit & Loss Account for the year ended on that date and the Reports of the Directors and Auditors thereon.
  - (b) the audited consolidated financial statements of the Company for the financial year ended 31st March, 2016.
- 2. To declare dividend on Ordinary Shares.
- 3. To appoint a director in place of Shri Bachh Raj Nahar (holding DIN 00049895), who retires by rotation and being eligible, offers himself for reappointment as Managing Director.
- 4. To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that pursuant to the provisions of Sections 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 ("The Act") and The Companies (Audit and Auditors) Rules, 2014 ("the rules") made there under including any statutory amendment(s) or re-enactment thereof for the time being in force, pursuant to the recommendation of the Audit Committee, Messrs. H.P. Khandelwal & Co., Chartered Accountants, (Firm Registration No.302050E), who have offered themselves for re-appointment and have confirmed their eligibility to be appointed as auditors of the Company, in terms of the provisions of Section 141 of the Act and Rules, be and are hereby appointed as Statutory Auditors of the Company, to hold office for one year from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting of the Company and the Board of Directors of the Company be and is hereby authorised to fix their remuneration and sanction travelling and other incidental expenses that may be incurred by them in connection with the audit of Accounts of the Company."

#### **SPECIAL BUSINESS:**

- 5. To consider and if thought fit, to pass with or without modification(s), the following resolution as **Special Resolution**:
  - "RESOLVED that pursuant to Section 196(3) of the Companies Act 2013 read with Schedule V and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), consent of the shareholders of the Company be and is hereby granted for continuation of holding of office by Shri Pracheta Majumdar (DIN 00179118), Wholetime Director designated as Chief Management Advisor of the Company who has attained the age of 70 (Seventy) years, up to the expiry of his present term of office i.e. 19th May, 2018, as recommended by the Nomination and Remuneration Committee and approved by the Board of Directors."
- 6. To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution**:
  - "RESOLVED that in partial modification of the Resolution passed at the Annual General Meeting of the Company held on 10th July, 2013 and in accordance with the provisions of Sections 196, 197, 203 and any other applicable provisions of the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof for time being in force), read with Schedule V of the Companies Act, 2013 the consent of the shareholders of the Company be and is hereby accorded for the variation in the terms and conditions of remuneration payable to Shri Pracheta Majumdar (DIN 00179118), Wholetime Director designated as Chief Management Advisor w.e.f. 1st April, 2016 for the remaining tenure of his office till 19th May, 2018 as recommended by the Nomination and Remuneration Committee and approved by the Board of Directors and as set out in the explanatory statement attached to this Notice and the Draft Supplemental Agreement to be entered into by the Company and Shri Pracheta Majumdar, and placed before the meeting for approval, with further authority to the Board of Directors (hereinafter referred to as "the Board", which term shall be deemed to include Nomination and Remuneration Committee) of the Company to alter and vary the terms and conditions of the said appointment and/or agreement in such manner as may be agreed between the Board and Shri Pracheta Majumdar provided that the total remuneration payable to Shri Majumdar shall not exceed the limit specified under the Companies Act and Schedules appended thereto as amended from time to time."



"RESOLVED FURTHER that for the purpose of giving effect to the aforesaid resolution, the Board be and is hereby authorized to do all such acts, deeds and things, as it may in its absolute discretion deem necessary, proper or desirable and to settle any question, difficulty or doubt that may arise in the said regard."

7. To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), the remuneration of ₹ 3.50 lakhs (Rupees three lakhs fifty thousand only) plus service tax as applicable and reimbursement of actual travel and out of pocket expenses, to be paid to Shri Somnath Mukherjee, (Membership No. 5343), Cost Auditor of the Company, for the financial year 2016-17, as approved by the Board of Directors of the Company, at its meeting held on 6th May, 2016, be and is hereby ratified and confirmed."

"RESOLVED FURTHER that the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

Registered Office:

Birla Building 9/1, R. N. Mukherjee Road Kolkata-700 001

CIN: L01132WB1919PLC003334 Dated, the 1st June, 2016 By Order of the Board

Girish Sharma
Jt. President (Indirect Taxes)
& Company Secretary

#### Notes:

- (01) A member entitled to attend and vote at the above Meeting is entitled to appoint a proxy to attend and vote instead of himself and such proxy need not be a member. Proxies, in order to be effective, must be received by the Company not less than 48 hours before the commencement of the Meeting.
- (02) A person shall not act as Proxy for more than Fifty (50) members and holding in the aggregate not more than ten percent of the total share capital of the company carrying voting rights. A person holding more than 10 percent of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or shareholder.
- (03) Members/Proxies should bring the Attendance Slip duly filled in for attending the Meeting.
- (04) Corporate members intending to send their authorized representatives to attend the Meeting are requested to send to the Company a certified copy of Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
- (05) The Register of Members and the Share Transfer Books of the Company will remain closed from 2nd July, 2016 to 8th July, 2016 (both days inclusive).
- (06) Dividend on ordinary shares, when approved at the Meeting, will be paid to those members:
  - (a) whose names appear as Beneficial Owners as at the end of business hours on 1st July, 2016, in the list to be furnished by National Securities Depository Limited and Central Depository Services (India) Limited in respect of the shares held in electronic form, and
  - (b) whose names appear as Members in the Register of Members of the Company after giving effect to valid share transfers in physical form lodged with the Company on or before 1st July, 2016.
- (07) The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, in respect of Item Nos. 5, 6 and 7 which sets out details relating to Special Business at the meeting, is annexed hereto.
- (08) Shareholders holding shares in physical form are requested to notify to the Company's Registrar and Share Transfer Agent, quoting their folio number, any change in their registered address with PIN CODE/mandate/bank details and in case the shares are held in dematerialised form, this information should be passed on to their respective Depository Participants.
- (09) Shareholders who have not so far encashed their Dividend Warrants for the accounting years ended 31st March, 2009, 2010, 2011, 2012, 2013, 2014 and 2015 and Interim Dividend Warrants for accounting year ended 31st March, 2010, 2011, 2012 and 2013 may immediately approach the Company for revalidation of unclaimed Dividend Warrants.
  - The Company has transferred the unpaid or unclaimed dividends declared up to financial years 2007-08, from time to time on due dates, to the Investor Education and Protection Fund (the IEPF) established by the Central Government. Pursuant to the provisions of Investor Education and



Protection Fund (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012, the Company has uploaded the details of unpaid and unclaimed amounts lying with the Company as on July 02, 2015 (date of last Annual General Meeting) on the website of the Company (www.birlacorporation.com), as also on the website of the Ministry of Corporate Affairs.

- (10) Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 all companies mandatorily have to use the bank account details furnished by the depositories for depositing dividends. Dividend will be credited to the Members' bank account through NECS wherever complete core banking details are available with the Company. In cases where the core banking details are not available, dividend warrants will be issued to the Members with bank details printed thereon as available in the Company's records.
- (11) Electronic copies of the Annual Report are being sent to all the members whose e-mail IDs are registered with the Company/Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual Report is being sent in the permitted mode.
- (12) Electronic copy of the Notice of this Meeting of the Company inter alia indicating the process and manner of e-voting along with attendance slip and proxy form is being sent to all the members whose e-mail IDs are registered with the Company/Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their e-mail address, physical copies of the Notice of the 96th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode. Members may also note that Notice of this Meeting and the Annual Report will also be available on Company's website www.birlacorporation.com for their download.
- (13) As per the provisions of the Companies Act, 2013 the facility for making/varying/cancelling nominations is available to individuals, holding shares in the Company. Nominations can be made in Form SH.13 and any variation/cancellation thereof can be made by giving notice in Form SH.14, prescribed under the Companies (Share Capital and Debentures) Rules, 2014 for the purpose. The Forms can be obtained from the Registrars and Share Transfer Agents/Company.
- (14) As required by Securities and Exchange Board of India (SEBI) vide its Circular, the shareholders are requested to furnish a copy of the PAN card to the Company/Registrar & Share Transfer Agents while sending the shares held in physical form for transfer, transmission, transposition and deletion of name of the deceased shareholder(s).
- (15) Members holding shares in physical form who have not registered their e-mail addresses so far, are requested to register their e-mail address for receiving all communications including Annual Reports, Notices, Circulars etc. from the Company electronically. However, where the shares are held by the members in dematerialized form, the same has to be communicated to his/her Depository Participant for the purpose of receiving any of the aforesaid documents in electronic form.
- (16) Shareholders/Proxy holders are requested to carry valid ID proof such as PAN, Voter Card, Passport, Driving Licence, Aadhar Card etc. along with the printed attendance slip.
- (17) Disclosure pursuant to SEBI Listing Regulations with the Stock Exchanges, with respect to Directors seeking re-appointment/appointment in the forthcoming Annual General Meeting is given in the Annexure.

#### (18) Voting through electronic means

- In compliance with provisions of Section 108 and other applicable provisions of the Companies Act, 2013, read with Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended from time to time and Regulation 44 of SEBI Listing Regulations, the Company is pleased to provide members facility to exercise their right to vote on resolutions proposed to be considered at the Annual General Meeting (AGM) by electronic means and the business may be transacted through e-voting services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by National Securities Depository Limited (NSDL).
- II. The facility for voting through ballot paper shall be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through Polling Paper.
- III. The members who have cast their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.
- IV. The remote e-voting period commences on 5th July, 2016 (9.00 a.m.) and ends on 7th July, 2016 (5:00 p.m.). During this period members' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 1st July, 2016, may cast their vote by remote e-voting. The remote e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the member, the member shall not be allowed to change it subsequently.



- V. The process and manner for remote e-voting are as under:
  - A. In case a Member receives an email from NSDL [for members whose email IDs are registered with the Company/Depository Participant(s)]:
    - (i) Open email and open PDF file viz; "remote e-voting.pdf" with your Client ID or Folio No. as password. The said PDF file contains your user ID and password/PIN for remote e-voting. Please note that the password is an initial password.
    - (ii) Launch internet browser by typing the following URL: https://www.evoting.nsdl.com
    - (iii) Click on Shareholder Login
    - (iv) Put user ID and password as initial password/PIN noted in step (i) above. Click Login.
    - (v) Password change menu appears. Change the password/PIN with new password of your choice with minimum 8 digits/characters or combination thereof. Note new password. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
    - (vi) Home page of remote e-voting opens. Click on remote e-voting: Active Voting Cycles.
    - (vii) Select "EVEN" of "Birla Corporation Limited".
    - (viii) Now you are ready for remote e-voting as Cast Vote page opens.
    - (ix) Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm" when prompted.
    - (x) Upon confirmation, the message "Vote cast successfully" will be displayed.
    - (xi) Once you have voted on the resolution, you will not be allowed to modify your vote.
    - (xii) Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(s) who are authorized to vote, to the Scrutinizer through e-mail to: aditi@vinodkothari.com with a copy marked to evoting@nsdl.co.in
  - B. In case a Member receives physical copy of the Notice of AGM [for members whose email IDs are not registered with the Company/Depository Participant(s) or requesting physical copy]:
    - (i) Initial password is provided at the bottom of the Attendance Slip for the AGM.
    - (ii) Please follow all steps from Sl. No. (ii) to Sl. No. (xii) above, to cast vote.
- VI. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Members and remote e-voting user manual for Members available at the downloads section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990.
- VII. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- VIII. The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of 1st July, 2016.
- IX. Any person, who acquires shares of the Company and become a member of the Company after dispatch of the notice and holding shares as of the cut-off date i.e. 1st July, 2016 may obtain the login ID and password by sending a request at evoting@nsdl.co.in or mcssta@rediffmail.com
  - However, if you are already registered with NSDL for remote e-voting then you can use your existing user ID and password for casting your vote. If you forgot your password, you can reset your password by using "Forgot User Details/Password" option available on www.evoting.nsdl.com or contact NSDL at the following toll free no.: 1800-222-990.
- X. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM through Polling Paper.
- XI. Ms. Aditi Jhunjhunwala, Partner of M/s. Vinod Kothari & Company, Practising Company Secretaries has been appointed as the Scrutinizer for providing facility to the members of the Company to scrutinize the voting and remote e-voting process in a fair and transparent manner.



- XII. The Chairman shall, at the AGM, at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of scrutinizer, by use of "Poling Paper" for all those members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.
- XIII. The Scrutinizer shall after the conclusion of voting at the general meeting, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith.
- XIV. The Results declared along with the Scrutinizer's Report shall be placed on the Company's website www.birlacorporation.com and on the website of NSDL within 2 (two) days of passing of the resolutions at the AGM of the Company and communicated to the Stock Exchanges.
- (19) All documents referred to in the accompanying Notice and the Explanatory Statement shall be open for inspection at the Registered Office of the Company during business hours between 10 A.M. to 12 Noon on any working day excluding Saturday and Sunday prior to the date of the Meeting and will also be available for inspection during the Meeting.

### Green Initiative launched by the Ministry of Corporate Affairs

Members are requested to support the "Green Initiatives" by registering their E-mail address with the Company, if not already done.

Those members who have changed their E-mail ID are requested to register their new E-mail ID with the Company in case the shares are held in physical form and with the Depository Participant where shares are held in Demat mode.

Members holding shares in physical mode are also requested to register their e-mail address with our Registrar & Share Transfer Agent - M/s. MCS Share Transfer Agent Limited, 12/1/5, Monohar Pukur Road, Kolkata - 700 026, E-mail ID: mcssta@rediffmail.com. Such registration of e-mail address may also be made with the Company at its Registered Office as per the address mentioned above or at the E-mail ID: greeninitiative@birlacorp.com.

#### **EXPLANATORY STATEMENT**

[Pursuant to Section 102 of the Companies Act, 2013]

#### **Items of Special Business:**

#### Item No. 5

The Shareholders of the Company at the Annual General Meeting held on July 10, 2013, approved appointment of Shri Pracheta Majumdar as the Wholetime Director designated as Chief Management Advisor of the Company for a period of five years effective from 20th May, 2013 through an Ordinary Resolution under the relevant provisions of the Companies Act, 1956 (then prevailing).

Shri Pracheta Majumdar has attained the age of 70 years during the currency of his tenure.

Though Shri Pracheta Majumdar was appointed under the provisions of erstwhile Companies Act, 1956, as a matter of abundant precaution, the Company seeks consent of the members by way of a Special Resolution for continuation of his existing office after attaining the age of 70 years during his term of appointment under the provisions of Section 196(3)(a) of the Companies Act, 2013 read with rules made thereunder.

Except Shri Pracheta Majumdar and his relatives none of the other Directors or Key Managerial Personnel of the Company or their relatives are concerned or interested, financially or otherwise, in the resolution set out at Item No.5.

Your Directors, therefore, recommend the said Special Resolution at Item No. 5 for your approval.



#### Item No. 6

The Board of Directors at its meeting held on 20th May 2013, has appointed Shri Pracheta Majumdar as the Wholetime Director of the Company designated as the Chief Management Advisor for a period of five years on the basis of recommendation of Nomination and Remuneration Committee. Considering the significant contribution made by Shri Majumdar in various operational and strategic matters of the Company, particularly in the areas of manufacturing and marketing, the Board of Directors of the Company at its meeting held on 6th May, 2016, based on the recommendation of the Nomination and Remuneration Committee and subject to approval of members, had approved revision in the terms of remuneration payable to Shri Pracheta Majumdar, Wholetime Director designated as Chief Management Advisor of the Company w.e.f. 1st April, 2016.

The broad particulars of revision in remuneration of Shri Pracheta Majumdar, Wholetime Director designated as Chief Management Advisor during his term of office are as under:

- (a) Consolidated remuneration of ₹ 69 lacs (Rupees sixty nine lacs) per annum including medical reimbursement against expenses incurred for self and family up to a maximum limit of ₹ 15000/- (Rupees fifteen thousand) per annum with an authority to the Board to revise the same from time to time as it may deem fit.
- (b) Performance Linked Bonus At the discretion of the Board subject to a maximum limit of ₹ 40 lacs (Rupees forty lacs) for the year 2016-17 with an authority to the Board to revise the limit on yearly basis.
- (c) Group Mediclaim Insurance Policy for self and family in accordance with the Rules of the Company.

All other existing terms and conditions as approved by the Members in their meeting held on 10th July, 2013 remain unchanged.

A copy of the Supplemental Agreement setting out the terms of variation with Shri Pracheta Majumdar and copy of the resolutions passed by the Board of Directors on 6th May, 2016 are available for inspection by any member of the Company at the Registered Office between 10 A.M. to 12 Noon on any working day prior to the date of the Meeting excluding Saturday and Sunday and will also be available for inspection during the Meeting.

Except Shri Pracheta Majumdar and his relatives, none of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financial or otherwise, in the resolution set out at Item No.6.

The resolutions for the variation in terms of appointment of Shri Pracheta Majumdar at Item No.6 of the Notice is commended for approval by the Members.

#### Item No. 7

The Board of Directors of the Company, on the recommendation of the Audit Committee, at its meeting held on 6th May, 2016, has considered and approved the appointment of Shri Somnath Mukherjee, Cost Accountant (Membership No. 5343), as the Cost Auditor of the Company for the financial year 2016-17 for the following products at a total remuneration of ₹ 3.50 lakh (Rupees three lakh fifty thousand only) per annum plus service tax as applicable and reimbursement of actual travel and out of pocket expenses.

- 1. Cement ₹ 2.20 lakh (Rupees two lakh twenty thousand only) per annum
- 2. Jute Goods ₹ 1.10 lakh (Rupees one lakh ten thousand only) per annum
- 3. Steel ₹ 0.20 lakh (Rupees twenty thousand only) per annum

In accordance with the provisions of Section 148(3) of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditors has to be ratified by the shareholders of the Company.

Accordingly, consent of the members is sought for passing an Ordinary Resolution as set out at Item No.7 of the Notice for ratification of the remuneration payable to the Cost Auditor for the financial year 2016-2017.

None of the Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No.7.

Your Directors, therefore, recommend the said Resolutions at Item No.7 for your approval.

Registered Office:

Birla Building 9/1, R. N. Mukherjee Road

9/1, R. N. Mukherjee Road Kolkata-700 001

CIN: L01132WB1919PLC003334

Dated, the 1st June, 2016

By Order of the Board

Girish Sharma Jt. President (Indirect Taxes) & Company Secretary



## ANNEXURE TO ITEMS 3, 5 & 6 OF THE NOTICE

Details of Directors seeking re-appointment/appointment at the forthcoming Annual General Meeting [in pursuance of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

(As on 31st March, 2016)

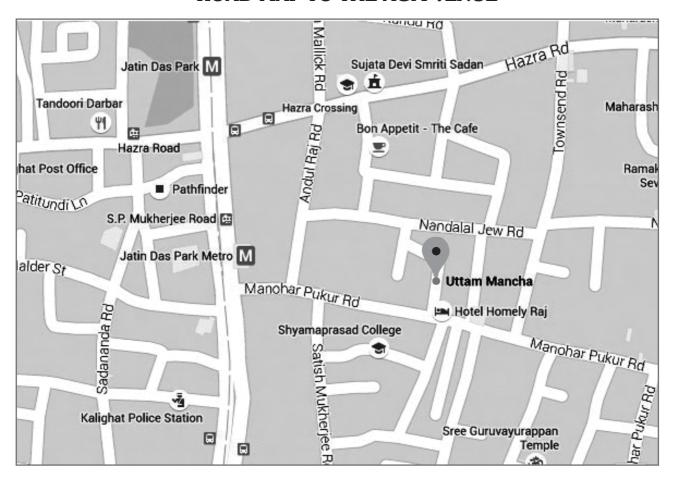
Name of the Director	Shri B.R. Nahar	Shri Pracheta Majumdar
Date of Birth	14.06.1951	15.08.1944
Nationality	Indian	Indian
Date of appointment on the Board	03.08.2006	28.10.2003
Qualifications	Chartered Accountant	Mechanical Engineer
Expertise	An eminent Chartered Accountant, with wide experience in diverse fields at senior positions in large corporate houses.	Wide experience in the fields of design and project management of Chemicals, Petrochemical and Fertilizer Plants and other Management functions.
Number of shares held in the Company	500*	500*
List of directorships held in other companies	Universal Cables Limited Talavadi Cements Ltd. Budge Budge Floorcoverings Ltd. Lok Cements Ltd. Birla Cement (Assam) Ltd.	Vindhya Telelinks Ltd.
Chairman/Member of the Committees of the Boards of companies in which he/she is Director	Member Committee of Directors and Stakeholders Relationship Committee - Birla Corporation Ltd.	Member Committee of Directors and Stakeholders Relationship Committee - Birla Corporation Ltd. Audit Committee - Vindhya Telelinks Ltd.
Relationship between Directors inter-se	Nil	Nil

**NOTE:** \* Shares held jointly with other shareholder.

 $Directorships\ /\ Committee\ memberships\ exclude\ Alternate\ Directorships\ and\ Directorships\ in\ private/foreign\ companies\ and\ companies\ incorporated\ under\ Section\ 8\ of\ the\ Companies\ Act,\ 2013.$ 



## **ROAD MAP TO THE AGM VENUE**







## FINANCIAL HIGHLIGHTS

(₹ in lacs)

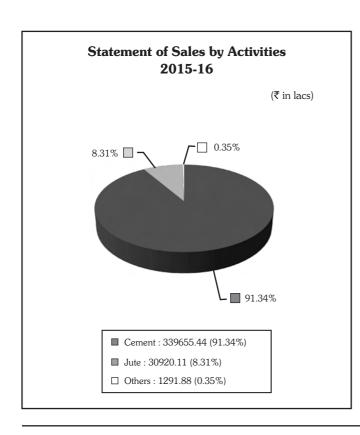
	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2004-05
OPERATING RESULTS	2015-10	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2004-05
Turnover	376842	369217	347792	299434	259682	243681	238707	134264
Surplus before Depreciation, Finance	0,0012	00721	012		207002			101201
Cost & Tax Expenses (EBITDA)	44899	45755	38138	51995	47856	55502	84342	14522
Finance Cost	8159	7837	8559	6486	5251	5263	2697	2169
Surplus after Finance Cost but								
before Depreciation & Amortisation & Exceptional Items	36740	37918	29579	45509	42605	50239	81645	12353
Depreciation and Amortisation	14903	15346	13258	10439	8000	6483	5564	2983
Exceptional Items	3149	1284	1093	10407	-	0400	3304	2,00
Income/Deferred Tax/Income Tax Refund (Net)	2953	3744	2252	8088	10684	11768	20363	683
Net Profit	15735	17544	12976	26982	23921	31988	55718	8687
Dividend Payout	5561	5561	5406	6292	5370	5377	5395	1317
Dividend Percentage	60.00	60.00	60.00	70.00	60.00	60.00	60.00	15.00
Retained Earning	10174	11983	<b>7570</b>	20690	18551	26611	50323	7370
<b>3</b>								
ASSETS & LIABILITIES								
Fixed Assets :								
Gross Block	345684	327139	307691	290887	271073	220945	175779	98104
Net Block	208817	204527	200652	196140	186216	143393	102645	40297
Other Assets	306591	294599	286060	256409	219745	216911	190390	37439
Total Assets	515408	499126	486712	452549	405961	360304	293035	77736
Represented by:								
Share Capital	7701	7701	7701	7701	7701	7701	7701	7701
Reserves & Surplus	263221	254710	244907	237305	216637	198091	171422	23578
Net Worth	270922	262411	252608	245006	224338	205792	179123	31279
Borrowings	93766	124261	107941	117527	112433	93769	70919	24156
Other Liabilities & Provisions	150720	112454	126163	90016	69190	60743	42993	22301
Key Indicators								
Earning per Ordinary Share (₹)	20.43	22.78	16.85	35.04	31.06	41.54	72.36	11.28
Cash Earning per Ordinary								
Share $(\overline{\xi})$ (annualised)	43.62	48.23	36.99	59.10	41.45	49.96	79.58	15.15
Net Worth per Ordinary Share $(\overline{\epsilon})$	351.82	340.77	328.00	318.17	291.33	267.24	232.61	40.62
Debt Equity Ratio (on long-term loans)	0.31:1	0.42:1	0.26:1	0.39:1	0.34:1	0.29:1	0.23:1	0.31:1
Current Ratio	2.61	3.65	2.58	2.21	2.51	2.64	1.96	1.28

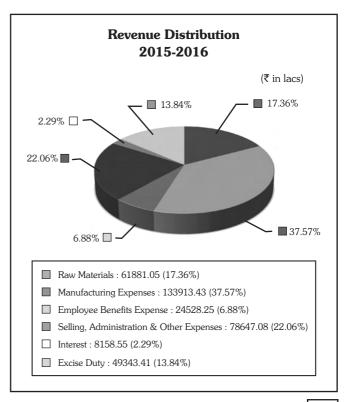


## **SOURCES AND APPLICATION OF FUNDS**

(₹ in lacs)

sc	OURCES OF FUNDS	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
1.	Generation from operations –						
	Surplus/(Deficit) after taxes	15735	17544	12976	26982	23921	31988
	Depreciation	14903	15346	13258	10439	8000	6483
	Deferred Tax	2968	1316	2252	5844	4073	3301
		33606	34206	28486	43265	35994	41772
2.	Borrowings ( Net )	(30495)	16320	(9586)	5094	18664	30661
3.	Reduction in Working Capital	37257	-	10572	910	-	-
4.	Increase/(Decrease) in Reserves	(1663)	(2166)	33		17	80
		38705	48360	29505	49269	54675	72513
AP	PLICATION OF FUNDS						
1.	Fixed Assets	19193	19675	17772	20385	50844	50296
2.	Investments	13951	(1610)	6327	22592	(12452)	2756
3.	Increase in Working Capital	-	24734	-	_	10913	14084
4.	Dividend	5561	5561	5406	6292	5370	5377
		38705	48360	29505	49269	54675	72513







## DIRECTORS' REPORT & MANAGEMENT DISCUSSION & ANALYSIS

#### To the Shareholders

Your Directors have pleasure in presenting their annual report on the business and operations of your Company together with the audited accounts of the Company and its subsidiaries for the year ended 31st March, 2016.

#### FINANCIAL PERFORMANCE

The summarized standalone and consolidated results of your Company and its subsidiaries are given in the table below:

(₹ in Crores)

	STANDALONE					CONSOL	IDATED	(K III Crores)
PARTICULARS	31	1.03.2016	31.03.2015		31.03.2016		3	1.03.2015
Revenue from Operations (Gross)		3768.42		3692.17		3768.42		3692.17
Total Revenue		3438.69		3365.83		3438.80		3365.97
Profit before Finance Costs, Tax, Depreciation, Amortization and Exceptional items		448.99		457.55		449.34		457.61
Finance Costs		81.59		78.37		81.59		78.37
Profit before Tax, Depreciation, Amortization and Exceptional items		367.40		379.18		367.75		379.24
Depreciation and Amortization Expense	149.03		153.46		149.33		153.75	
Exceptional items	31.49		12.84		31.49		12.84	
Tax Expense (Net)	29.53	210.05	37.44	203.74	29.55	210.37	37.41	204.00
Minority Interest		-		_		0.01		_
Profit for the year		157.35		175.44		157.37		175.24
Other adjustment		-		_		-		0.13
Surplus as per last Financial Statements		204.44		196.11		204.81		196.55
		361.79		371.55		362.18		371.92
Appropriations :								
Debenture Redemption Reserve	10.00		11.50		10.00		11.50	
Proposed Final Dividend	46.21		46.21		46.21		46.21	
Corporate Div. Tax on proposed Final Div.	9.40		9.40		9.40		9.40	
General Reserve	71.00	136.61	100.00	167.11	71.00	136.61	100.00	167.11
Net Surplus		225.18		204.44		225.57		204.81

#### DIVIDEND

Your Directors are pleased to recommend a dividend of ₹ 6 per share (i.e. 60%) on 7,70,05,347 ordinary shares for the year ended 31st March, 2016 aggregating to ₹ 55.61 crores including Corporate Dividend Tax of ₹ 9.40 crores as compared to ₹ 55.61 crores (including Corporate Dividend Tax of ₹ 9.40 crores) in the previous year.

#### 1.1 CEMENT DIVISION

#### (a) Industry Structure and Developments:

Cement is indispensable for nation building and has a direct linkage with nation's health and growth. The domestic cement sector is the second largest market globally and contributes around 8% to the global cement production. India's per capita consumption is quite low at 202 kg. as against the world's average of 543 kg. This underlines the tremendous scope for growth in Indian cement industry in the long term. It is estimated

that 60% of the cement demand comes from housing, 25% from infrastructure and remaining 15% from institutional and commercial sectors. While housing constitutes around  $^2/_3 {\rm rd}$  of the cement demand, the rural housing accounts for 40% of the total demand. India has the largest homeless population in the world and the rural housing offers a huge opportunity. The surge in the rural housing demand is expected mainly on account of strong wage growth.

Though India has witnessed sustained cement consumption growth in last 15 years since 2001, the cement volume growth has been weakening in last 3/4 years, led by a slump in infrastructure, commercial and housing sector. While the capacity in the cement industry doubled in last decade, the growth in cement demand remained low when the capacity was getting added leading to surplus capacity. The industry has created capacity on the back of government's projection of potential cement demand arising out of thrust given to housing and



infrastructure development of the country. However, cement demand, as projected, did not materialise while capacity was created.

The cement sector is slowly heading for a major consolidation as Greenfield projects are becoming difficult to set up due to increased impediments in areas like mineral concession, land acquisition and related environmental and operational issues. This may lead to consolidation in the cement industry. Going forward, the acquisition space in the industry is expected to gather steam, with organic growth becoming difficult and opportunities arising due to various companies opting to liquidate assets to deleverage.

During the financial year under review, the Indian cement industry faced weak demand, which kept the prices and operating margins under pressure. The cement demand remained weak primarily due to low consumption from end-user sectors and procedural delays in clearance for industrial and infrastructure projects. Going forward, capacity addition is expected to be limited and the cement demand is expected to improve resulting in higher capacity utilisation.

#### (b) Review of performance:

#### **Production:**

The details of production of clinker and cement at various locations of the Company are as follows:-

	2015-16 (Lac Ts.)	2014-15 (Lac Ts.)	Change %
Clinker production			
Satna	28.61	26.87	6.48
Chanderia	22.52	26.02	(13.45)
Total	51.13	52.89	(3.33)
Cement production			
Satna	24.27	20.93	15.96
Raebareli & Raebareli Hitech	6.50	6.27	3.67
Chanderia	35.92	33.01	8.82
Durgapur	14.70	16.03	(8.30)
Total	81.39	76.24	6.75
Blended Cement	67.43	64.78	4.09
% of total cement production	82.85	84.97	(2.12)

#### Sales:

During the year under review, your Company has registered a growth of about 6% in cement sales. In absolute terms, the sale of cement has increased to 80.36 Lac tons compared to 76.05 Lac tons in the previous year. The net sales during the year have increased to ₹3225.24 crores as against ₹3152.25 crores in the previous year, an increase of 2%.

#### Power Plant :

The details of power generated at various plants are as under:

	2015-16 (Lac Units)	2014-15 (Lac Units)	Change %
Thermal Power Plant :			
Satna	1845.26	1470.00	25.53
Chanderia	1544.98	1575.75	(1.95)
WHRS:			
Satna	860.83	707.00	21.76
Chanderia	333.06	324.24	2.72
Solar Power :	29.00	28.00	3.57

#### Cost and Profitability:

The profitability of the Company during the year was impacted due to the outsourcing of limestone at higher prices. Substantial quantity of limestone was raised by mechanical means. However, it was still short of the total requirement, which had to be outsourced at substantially high rates. The realizations were low. The Company could partially mitigate its impact on its profitability by improving operational efficiencies in various areas, including:

- Increase in the consumption percentage of fly ash and slag to manufacture blended cement;
- II. Use of higher quantity of petcoke at Satna instead of coal;
- III. Utilizing alternative fuel which was also environmentfriendly;
- IV. Purchase of power from the Exchange at rates lower than grid power;
- Reduction in power consumption per tonne of cement produced.

With a view to economise on the cost of power and fuel, the Company has taken measures to shift its dependence on linkage coal as well as imported coal by optimising the fuel mix so as to enhance the use of alternative fuel and petcoke.

During the year, petcoke was available at attractive prices on account of a decline in global oil prices. The Company has increased the usage of petcoke and has initiated measures to further reduce consumption of coal and substitute the same with petcoke by making investments for installation of various equipments and machineries required for the purpose. Though power and fuel costs declined, the benefits were off-set by the Direct Mineral Fund (DMF) and National Mineral Exploration Trust (NMET) levies imposed by the government on mining of Limestone.

Freight costs, another key cost for the industry also increased as railway imposed railway surcharge and also raised tariffs. However, the cost of transportation through road was lower during the year due to decline in diesel prices.

#### Cement demand and prices:

Cement demand remained weak during the first 3 quarters of the financial year and was impacted by slower off-take in private housing and delayed spending on government sponsored housing projects, ban on sand mining in Madhya Pradesh and deficient monsoon. The performance of the Company was impacted due to poor demand in the Company's major marketing areas in the North and Central regions which put cement prices under severe pressure. However, from February, 2016 onwards, a pick up in demand have been witnessed. While the production growth in the cement sector for the entire year was at 4.6%, the output in the month of March saw an increase of 11.9% as compared to the same month last year.

Cement prices continued to remain under pressure during the year. However, cement realisation have improved towards the end of the year on the back of better demand.

#### (c) Launch of Premium Brand cement:

#### i) Birla Samrat Unique Cement :

Since the introduction of the premium quality Portland Slag Cement (PSC) brand, Birla Samrat UNIQUE, in



Eastern India in 2011, its market share has been witnessing steady improvement. Presented in pilfer and weather-proof packing, the finer grains of UNIQUE give higher compressive strength and larger surface area coverage. It has lower water absorption and silica-rich slag, ensuring dense and durable concrete.

#### (ii) Birla Samrat Ultimate Cement:

The fly ash-based, premium Portland Pozzolana Cement (PPC) brand, Birla Samrat ULTIMATE Cement, introduced in 2014, has received market acceptance in both eastern and central regions. Based on the Complete Particle Size Distribution (CPSD) technology, the "double refined" cement is being marketed in tamper-proof packaging. The product is corrosion-resistant, cohesive and has low alkali properties. Trade associates have welcomed the premium product since it has been catering to the demands of discerning consumers.

Both UNIQUE and ULTIMATE cements, being premium brands, have been fetching higher prices than the Company's normal brands, contributing to profitability.

#### (d) Mining operations at Chanderia:

The Mining Operations (through blasting) at the Chanderia plant had been suspended since August, 2011 owing to the Order of Jodhpur High Court (Rajasthan), which was challenged by the Company before Hon'ble Supreme Court. As a partial relief, the Supreme Court had allowed mining operations beyond 2 kilometers from the Chittorgarh Fort by using heavy earth moving machinery. The Hon'ble Supreme Court had further directed Central Building Research Institute (CBRI) to submit a report after comprehensive study of all relevant aspects and facets relating to full-scale mining operations and its impact, if any, on the Chittorgarh Fort. The report of CBRI, has concluded that vibrations and air pressures induced by mine of Birla Cement Works and adjoining mines are well within safe limits as per national and international standards and there is no damage to the Fort due to the mining operations. During the year, the Company has filed an Interim Application seeking Interim Relief for blasting at the existing working pit. The matter is expected to come up for final hearing before the Hon'ble Supreme Court shortly.

In the meanwhile, the Company has taken measures to install additional equipments for mechanical mining. However, the process of learning and stabilizing the operation with the use of new equipments is continuing, since the process of mechanical mining for limestone is very difficult, being tried for the first time in India.

#### (e) Deallocation of Coal Block:

The Hon'ble Supreme Court, vide it's decision dated 24th September, 2014, held allocation of various coal blocks as arbitrary and illegal and hence liable to be cancelled. Subsequently, the Government promulgated The Coal Mines (Special Provisions) Ordinance, 2014, which intends to take appropriate action to deal with the situation arising pursuant to the Hon'ble Supreme Court's decision. In respect of Bikram Coal Block in the state of Madhya Pradesh allotted to the Company, the management has submitted its claim for compensation to the government for the investments made on the block. Consequential adjustments, if any, will be made on settlement of the claim.

#### (f) Threats, Risks and Concerns:

Cement Industry continues to face rise in freight and forwarding costs, which have significantly increased over the past 2/3 years. Though, the coal and petcoke prices have remained soft during the year, any major rebound in prices may increase the costs.

Setting up new cement capacity is becoming more challenging due to tougher land acquisition process, higher capital cost, increased gestation period, requirement of several regulatory clearances and non-availability of new limestone mines.

The high taxes and administrative burden continues to remain a major concern for cement industry; cement along with steel, constitute important raw materials for infrastructure and real estate sector. Whereas steel falls under the category of "Goods of Special Importance" and attracts a lower VAT rate of 5%, cement is subjected to higher rate of tax of about 15%. The solution to this issue probably lies in the uniform tax regime through the implementation of Goods and Services Tax (GST), which is slated to play a critical role in the next level of growth and realise full extent of country's potential.

Right now the Indian cement industry is facing the problem of excess supply on two counts. First, demand for cement has been subdued due to slow capex in infra and poor rural income. Second, in the last few years the cement industry went on an expansion drive.

#### (g) Opportunities:

On the back of an expected pick-up in consumption based on infrastructure development and ambitious projects such as "Make in India", "Housing for all by 2022", "Digital India", "Smart Cities Mission", "Atal Mission for Rejuvenation & Urban Transformation" (AMRUT), demand in the housing sector may be stimulated with a gradual reduction in the interest rates, wider supply of affordable housing, tax benefits and increase in disposable incomes and household savings.

The demand for cement is expected to be better in the financial year 2016-17 on the back of planned spending by the Central Government on various projects including Highway and Infrastructure Projects, Railway Projects, Urban Infrastructure Projects, River Inter-linking Projects, increased government spending in Bihar and West Bengal post elections.

The recent announcement made by the Prime Minister on investment of ₹ 1 lac crore to double the capacity of the ports augurs well for the cement sector. Further, the Minister for Road, Transport and Highways has recently set a goal of building 15000 kms. of highways in the financial year 2016-17, two and a half times of what was achieved last year. The proposed move of the Ministry for Road Transport and Highways to use cement in place of bitumen for road construction augurs well for the industry. The payment of about ₹ 75000 crores towards increase in salary of government employees based on the recommendation of the 7th Pay Commission is also expected to lead to an upsurge in demand in housing and would be favourable for the cement sector

#### (h) Outlook:

Consistent with the positive outlook for the Indian economy, the Company foresees similar revival in demand for cement. Signs of increased construction activity have been witnessed in industry and commercial segment as well as from mass housing and mid-income housing scheme across the country.



A major fillip to construction activity would come from the initiative taken by the government to kick-start delayed projects by emphasising the need to facilitate clearances and by continuing construction work in the industrial corridors and freight corridors.

The cement industry bears strong co-relation with domestic economy and hence the optimistic outlook of the Indian economy should reflect positively on the cement industry. The industry is expected to be a beneficiary of the renewed thrust on infrastructure development. On the supply side also the pace of new capacities has slowed down. Over the period 2016-17 to 2019-20, the capacity addition in the industry is expected to be muted as the industry is approaching the end of investment cycle.

As per CRISIL Research Report, over 5-year period cement demand is projected to increase 8.0 - 8.5% CAGR, led by continued growth in the housing and infrastructure sectors. Demand from industrial and commercial segments is, however, expected to be muted over the medium term. The northern, central and eastern zones in which the Company operates are likely to see a healthy growth in demand over a low base as the State Governments increase focus on development.

After two consecutive years of poor monsoon the Indian Meteorological Department has forecasted normal monsoon in the year 2016, which would positively impact the consumption growth and would spur long awaited economic recovery. There are healthy indicators of an uptrend in demand for cement from projects such as concrete roads, flyovers and bridges, power plants, irrigation schemes, ports, freight corridor, railways and metro railway projects.

The overall demand for cement has, only recently, shown signs of pick-up and if the momentum continues the margins of the Company will improve. Interest rates may soften in the coming months, helping retail home buyers. Factors like reduction in variable costs, including those of coal, Pet coke, slag and fly ash, as well as those of packaging material, are expected to contribute to the improved performance.

#### 1.2 JUTE DIVISION

#### (a) Industry Structure and Developments:

Jute Industry is mostly concentrated in the eastern part of India particularly in West Bengal. It plays a vital role in the economy of the state. Jute industry supports over 200000 workers and over 3 million farm families. Jute Industry is principally dependent on the orders from the government food grains procuring agencies and over the previous few years, dependence on the government orders is increasing and now it accounts for over 70% of its installed capacity. Packaging of food grains is mandated to be packed in jute bags under The Jute Packaging Materials (Compulsory use in Packaging Commodities), Act, 1987 (JPMA). It is likely that government will dilute mandatory packaging requirements which will affect the long term viability of the jute mills, unless alternative usage of the jute is enhanced meaningfully.

#### (b) Performance:

Jute Division has reported excellent results during the year. It has reported its highest ever turnover and profit. The Division has reported its Highest ever production at 38024 MT as against 33248 MT in the previous year. The improved performance of the Jute Division can be attributed to the following factors:

- Substantial investment made in recent past for modernization.
- Improvement in production efficiencies.
- Substantial reduction in wastage generation.
- Judicious product and market selection.
- Economical and strategic purchase of raw jute.
- Low power consumption, which was one of the lowest in the industry.

#### (c) Opportunities and Threats; Risks and Concerns:

Rains during the year have been erratic. There were less rains during the sowing season resulting in poor yield and then there were excess rains during harvesting time resulting in damage to standing crop. As a result crop size during the year has been estimated at about 60 lakh bales against normal annual requirement of 90 lakh bales. Price of Raw Jute has sky rocketed to unprecedented levels. The raw jute prices started at ₹ 3800 per quintal in the month of August 2015 sharply increasing to ₹ 5600 per quintal in the month of March 2016.

Jute Industry faces daunting task of competing with subsidized duty free imports from Bangladesh. Industry is not only loosing the market share in the overseas market to Bangladesh but Bangladesh is also extensively pushing the jute goods in India at the cost of market share of Indian Jute Mills.

Jute manufacturing is a labour intensive process and requires huge labour force. Jute industry was always dependent on labour availability from nearby states. Now, migration from the other states has virtually dried due to employment availability locally in those states. Further, local people are getting alternate employment in lighter job like embroidery, masonry etc. Difficulty in getting workers for running the mills is resulting in lower capacity utilization causing further increase in cost of production per unit.

To overcome all these problems of a) loss of traditional market, b) lower availability of workers, c) subsidized import from Bangladesh, d) ever increasing raw jute prices, the company has taken up large scale modernization of the mills resulting in lower requirement of man power thereby reducing dependence on man power availability, reducing cost and diversifying in non-traditional product category.

#### (d) Outlook:

The increase in raw jute prices coupled with lower crude prices have further widened the gap between prices of synthetic bags and jute bags. If this trend continues there is strong concern that packing of many more commodities will shift to synthetic packaging material. Government is also likely to dilute mandatory Packaging Act due to increasing cost of packaging in jute bags. Loss of traditional market of jute to synthetic fabric is likely to cause major demand problem in the industry.

However, the Division is confident that the efforts and investments made in the past will help it to sail through the troubled times in an efficient manner.

#### 1.3 VINDHYACHAL STEEL FOUNDRY

Steel Foundry produces iron & steel castings primarily for internal consumption. The total production of castings during the year has been 1083 Ts. as against 1213 Ts. in the previous year.

## ACQUISITION OF CEMENT BUSINESS OF RELIANCE INFRASTRUCTURE LIMITED

During the year the Company has signed a Share Purchase Agreement with Reliance Infrastructure Limited for acquisition of its entire cement



business for an enterprise value of ₹ 4800 crores. The Company will acquire all the shares of Reliance Cement Company Private Limited (RCCPL). The acquisition will provide the Company ownership of high quality assets taking its total capacity from 10 MTPA to 15.5 MTPA strengthening its presence in the high growth central region. The Company's expansion potential will also be enhanced with mineral concession in the states of Madhya Pradesh, Maharashtra, Rajasthan, Karnataka, Andhra Pradesh and Himachal Pradesh enabling the Company to emerge as a pan-Indian player in the foreseeable future.

RCCPL has three cement Units, an integrated cement plant at Maihar (Madhya Pradesh) and grinding Units at Kundanganj (Uttar Pradesh) and Butiburi (Maharashtra). The Company will also benefit from Reliance Cement's strategically located raw material sources, captive coal mine, optimum manpower, efficient operating parameters and technical capability for producing top end quality product.

The said acquisition, however, is subject to the approval of regulatory authorities as may be applicable.

#### CAPITAL EXPENDITURE

- The 5-lakh ton blending unit at Raebareli was commissioned in October, 2015. The Unit produces superior quality of cement which is marketed mainly under the premium brand, Birla Samrat ULTIMATE Cement.
- For the purpose of carrying out mining without blasting the Company has procured various equipments such as Excavators, Rock Breakers, Terminators etc. for mechanical mining. The Company plans to add further equipments to augment the capacity of mechanical mining.
- New Coal Vertical Roller Mill for Pet coke grinding at Satna, commissioned in June, 2015.
- The Company has received environmental clearance for second phase expansion of New Chittor Cement Works from 1.2 MTPA to 2.7 MTPA. The project will be implemented once the limestone mining issue is resolved and environmental clearance for additional limestone mining is received.

#### EXTRACT OF ANNUAL RETURN

The details forming part of the extract of the Annual Return in form MGT 9 as required under Section 92 of the Companies Act, 2013, is marked as **Annexure - A** which is annexed hereto and forms part of the Directors' Report.

#### NUMBER OF MEETINGS OF THE BOARD

The details of the number of meetings of the Board held during the financial year 2015-16 forms part of the Corporate Governance Report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

As required by Section 134(3)(c) of the Companies Act, 2013 your Directors state that

- (a) in the preparation of the annual accounts for the year ended 31st March, 2016, the applicable accounting standards have been followed with proper explanation relating to material departures, if any;
- (b) the accounting policies adopted in the preparation of the annual accounts have been applied consistently except as otherwise stated in the Notes to Financial Statements and reasonable and prudent judgments and estimates have been made so as to give a true and fair view of the state of affairs of the Company at the end of the Financial Year 2015-16 and of the profit for the year ended 31st March, 2016;

- (c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) the annual accounts for the year ended 31st March, 2016, have been prepared on a going concern basis;
- (e) that proper internal financial controls were in place and that the financial controls were adequate and were operating effectively;
- (f) that systems to ensure compliance with the provisions of all applicable laws were in place and were adequate and operating effectively.

#### **DECLARATION BY INDEPENDENT DIRECTORS**

Shri Vikram Swarup, Shri Anand Bordia, Shri Brij Behari Tandon, Shri Dhruba Narayan Ghosh, Dr. Deepak Nayyar and Smt. Shailaja Chandra are Independent Directors on the Board of the Company. The Independent Directors hold office for a fixed term of five years and are not liable to retire by rotation.

The Company has received declarations from all the Independent Directors of the Company confirming that they meet the criteria of independence as prescribed both under the Companies Act, 2013 and SEBI Listing Regulations with the Stock Exchanges.

## COMPANY'S POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION

The Board of Directors of the Company, based on the recommendation of the Nomination and Remuneration Committee, has formulated a Remuneration Policy.

The remuneration policy of the Company, inter alia, includes the aims and objectives, principles of remuneration, guidelines for remuneration to Executive Directors and Non-Executive Directors, fixed and variable components in the remuneration package, criteria for identification of the Board members and appointment of senior management.

The criteria for identification of the Board Members including those for determining qualification, positive attributes, independence etc. are summarily given hereunder:

- The Board member shall possess appropriate skills, qualification, characteristics and experience. The objective is to have a Board with diverse background and experience in business, government, academics, technology, human resources, social responsibilities, finance, law etc. and in such other areas as may be considered relevant or desirable to conduct the Company's business in a holistic manner.
- Independent director shall be person of integrity and possess expertise and experience and/or someone who the Committee/Board believes could contribute to the growth/philosophy/strategy of the Company.
- In evaluating the suitability of individual Board members, the Committee takes into account many factors, including general understanding of the Company's business dynamics, global business, social perspective, educational and professional background and personal achievements.
- Director should possess high level of personal and professional ethics, integrity and values. He should be able to balance the legitimate interest and concerns of all the Company's stakeholders in arriving at decisions, rather than advancing the interests of a particular constituency.
- Director must be willing to devote sufficient time and energy in carrying out their duties and responsibilities effectively. He must have the aptitude to critically evaluate management's working as part of a team in an environment of collegiality and trust.



The Committee evaluates each individual with the objective of having a group that best enables the success of the Company's business and achieve its objectives.

#### | PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 of the Companies Act, 2013 are given in the notes to the Financial Statements.

#### | CREDIT RATING

CRISIL has rated short term debt including Commercial Paper to the extent of ₹200 crores as "A1+". Long Term Non Convertible Debentures of the Company to ₹400 crores has been rated as "AA+". Both the ratings have been placed under ratings watch with negative implications considering the recent acquisition deal of the Company to buy Reliance Cement Company Private Limited.

Further, Credit Analysis and Research Limited (CARE) has also rated "CARE AA+" rating for the Company's Long Term Bank facilities and "CARE A1+" for the Company's Short Term Bank facilities aggregating to ₹ 1298 crores. The rating Committee of CARE has assigned "CARE AA+" for the outstanding Non-Convertible Debentures of ₹ 400 crores. CARE has also placed the ratings under watch considering the acquisition deal of Reliance Cement Company Private Limited.

#### | FINANCE

The high financial discipline and prudence and the strong credit rating has enabled the Company to reduce its cost of working capital borrowings. The Company continuously undertakes review of liability management so as to reduce cost.

Further, the Company efficiently manages its surplus funds by investing in highly rated debt securities, fixed deposits and debt schemes of mutual funds considering safety, liquidity and return.

#### CORPORATE GOVERNANCE

The Company has complied with the Corporate Governance Code as stipulated under the SEBI Listing Regulations with the Stock Exchanges. A separate section on Corporate Governance, along with certificate from the auditors confirming the compliance, is annexed and forms part of the Annual Report.

#### RELATED PARTY TRANSACTIONS

All transactions entered with Related Parties during the financial year were on an arm's length basis and were in the ordinary course of business and the provisions of Section 188 of the Companies Act, 2013 are not attracted. Thus, disclosure in Form AOC-2 is not required. Further, there are no materially significant related party transactions during the year under review made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.

All Related Party Transactions are placed before the Audit Committee for approval. Prior omnibus approval of the Audit Committee is obtained for the transactions which are of a foreseen and repetitive nature. The transactions entered into pursuant to the omnibus approval so granted along with a statement giving details of all related party transactions are placed before the Audit Committee.

The policy on Related Party Transactions as approved by the Board is uploaded on the Company's website and may be accessed at the link <a href="http://www.birlacorporation.com/investors/related-party-transactions-policy.pdf">http://www.birlacorporation.com/investors/related-party-transactions-policy.pdf</a>.

## ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

As required under provisions of the Companies Act, 2013 and Rule 8(3) of Companies (Accounts) Rules, 2014 details relating to Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo are given in the **Annexure - B**, which is annexed hereto and forms part of the Directors' Report.

#### RISK MANAGEMENT

Risk management is the process of identification, assessment, and prioritisation of risks followed by coordinated efforts to minimise, monitor and mitigate/control the probability and / or impact of unfortunate events or to maximise the realisation of opportunities. The Company has laid a comprehensive Risk Assessment and Minimization Procedure which is reviewed by the Audit Committee and approved by the Board from time to time. These procedures are reviewed to ensure that executive management controls risk through means of a properly defined framework. The major risks have been identified by the Company and its mitigation process/measures have been formulated in the areas such as business, location, quality, market, litigation, logistics, project execution, financial, human resources, environment and statutory compliance.

#### AWARDS & RECOGNITIONS

During the year, Company's Cement Unit: Satna Cement Works has been conferred 4 nos. of Gold Award from Quality Circle Forum of India, Regional Convention at Varanasi.

#### OCCUPATIONAL HEALTH & SAFETY

Employees of the Company play an important role in the industrial operation and Company's growth, and are considered as the most valuable assets and their personal and professional development along with their robust health and safety is one of the top priorities of the organization.

The Company is complying with all the Statutory Provisions as required under the Factories Act. Competent persons carry out compulsory testing/ examination of lifting tools, pressure vessels, cranes, safety belts etc. as per statutory requirement. To get good results in the accident prevention we have included safety programmes like investigation & analysis of all serious and fatal accidents, recommendations / remedial measures to prevent similar accidents. Near- miss situation / incident with no injury is accorded serious consideration for planning of preventive measures.

As a part of safety measures, we are ensuring almost cent percent use of Personal Protective Equipment by developing voluntary safety culture. Various periodical health check up programmes are conducted from time to time so as to monitor health hazards, if any.

Safety posters, slogans are widely displayed in the conspicuous places at the factory including work places, canteen and plant gates to continuously remind everyone about safe working practices and environment so as to inculcate a culture of safety amongst the workers. Safety day / week celebration is being organized every year with a view to arouse and motivate safety consciousness amongst the employees.

#### CORPORATE SOCIAL RESPONSIBILITY

In line with the provisions of the Companies Act, 2013, the Company has framed its Corporate Social Responsibility (CSR) policy for the development of programmes and projects for the benefit of weaker sections of the society and the same has been approved by the CSR Committee and the Board of Directors of the Company.

The Corporate Social Responsibility (CSR) policy of the Company provides a road map for its CSR activities. The purpose of CSR Policy is to devise



an appropriate strategy and focus its CSR initiatives and lay down the broad principles on the basis of which the Company will fulfill its CSR objectives. As per the said policy, the Company continues the strategy of discharging part of its CSR responsibilities related to social service through various trusts/societies in addition to its own initiatives and donations made to other non-government organizations.

The CSR Policy has been uploaded on the Company's website and may be accessed at the link <a href="http://www.birlacorporation.com/investors/csr-policy.pdf">http://www.birlacorporation.com/investors/csr-policy.pdf</a>.

Pursuant to the requirement under Section 135 and Rules made thereunder a report on CSR activities and initiatives taken during the year in the prescribed format is given in **Annexure - C**, which is annexed hereto and forms part of the Directors' Report.

The Company is actively associated with various social and philanthropic activities undertaken on its own as well as by different Trusts and Societies. As a constructive partner in the communities in which it operates, the Company has been taking concrete action to realize its social responsibility objective. The Company has been playing a pro-active role in the socioeconomic growth and has contributed to all spheres ranging from health, education, empowerment of women, rural infrastructure development, environment conservation etc. In the past nine decades, the Company has supported innumerable social initiatives in India, touching the lives of thousands of people positively by supporting environmental and healthcare projects and social, cultural and educational programs.

#### Health, Educational and Social Initiatives:

The Company provides active assistance, financial as well as managerial, to various hospitals and educational and philanthropic institutions set up by trusts and societies.

The Company is financially and otherwise contributing to the M/s Madhav Prasad Priyamvada Birla Apex Charitable Trust for construction of a 200 beds multi speciality Hospital namely "M. P. BIRLA HOSPITAL &RESEARCH CENTRE" which is situated near cement plant of the Company at Chittorgarh, Rajasthan. The total built up area of the hospital building and housing building will be approximately 1.90 lacs Sq. ft. and will have basement, ground and 1st to 4th floors. The hospital shall have a separate residential building for resident doctors and nurses. The construction of the hospital and housing building is progressing satisfactorily on the basis of architect's drawings. Slab casting up to the 4th floor of the Hospital Block and Housing Block has been completed. Work order in respect of Civil, Electricals, Plumbing & Fire Fighting, HVAC (Air Conditioners), Elevators, DG Sets, Medical Gas Pipe Line Systems, Solar water heater, Central Sterile Services department and scrub station has already been awarded and these agencies are simultaneously doing their work. The finishing work is in full swing. Dados and flooring work is under various stages of completion. External cladding and painting work is also under various stages of completion. It is expected that the hospital shall start operation in the year 2016.

This apart, the CSR activities undertaken include:

#### 01] Health care activities:

The Company supports various social development activities in the area of healthcare by way of providing free medical check up and administer free treatment and medicines for the needy people, treatment facility for various critical diseases in remote areas, running voluntary centres and dispensaries providing much-needed medical services to the local population at a highly subsidized rate, organising free eye Camps including eye screening and surgery Camps, carried out anti malaria treatment, organised health awareness camps and programs etc.

Free health camps including free treatment of asthma and cancer are

organised in rural areas to provide quality healthcare services to the local population as well as to the population of the area surrounding the Company's cement plants at Satna by M.P. Birla Hospital and Priyamvada Birla Cancer Research Institute.

#### 021 Education:

The Company provides financial and infrastructural support to the schools located close to the Company's plants, by way of repairing and renovating the buildings from time to time. Schools are run at Satna and Chanderia with support and contribution by the Company. The Company conducted awareness programme on Road Safety during 'Sarak Suraksha Saptaha'. School dresses, winter clothes, books, stationery and other materials are provided free of cost to needy students on regular basis. Apart from the above, the Company has also arranged installation of Water Coolers and renovation of toilet for school premises. Computer training is provided to the students in the villages in nearby area.

The Company also provides vocational training to management and engineering students and workers on regular basis.

#### 03] Empowerment of women:

With a view to bring advancement, development and empowerment of women and also to elevate their economic condition, the Company has taken various initiatives to promote skill building and income generating schemes for women in surrounding villages of factory and mining area. The initiatives include income generating activities such as 'Sewing Training Programmes' and educating them about the stitching and distribution of sewing machines free of cost. Necessary training and support is provided to women self-help groups under the projects to make them self reliant. The Company also organises Rural Women Sports Meet in which women of various villages surrounding Company's mining area participate.

#### 04] Animal welfare and livestock development:

With the support of M/s. BAIF Development Research Foundation, Pune, Livestock development and improved agricultural programme were undertaken in the villages nearby the mining areas of the Company. The programme aims to provide livelihood support and improve socio-economic condition of the local people and initiate various rural development projects e.g. to help in developing high yielding breeds of cattle, goats and sheep, improve agricultural practices by providing good quality of seeds and training on best practices to the farmers by agriculture specialists. Promotion of organic vegetable and seasonal crops in our mining areas was initiated. Use of agricultural waste in terms of energy conservation and renewable energy development were undertaken. Several sanitation and hygiene programme are organised in schools and villages nearby our factory and mining areas.

### 05] Promotion of rural sports :

The Company organises sports and games activities for villagers in nearby mining and factory areas. Financial support is provided for organizing State level Kabaddi rural sports meet at villages. The Company also provided financial assistance to All India Independence Day Football Tournament at Nagod which is registered as Class 1 Tournament by All India Football Association.

#### 06] Other Social Initiatives :

The Company undertakes other social welfare activities and rural development projects including providing drinking water facility through water tankers in villages near its plants, repairing of hand pumps & submersible pumps, construction of water hut (Piau) and provided drinking water coolers. The Company has also contributed for development of historical and religious places at Bathia Khurd.



The Company has made contribution towards various traditional art and cultural activities including that of Meera Samriti Sansthan and Dashra Mela

Birla Jute Mills has adopted a jute growing village at Nakashipara Block in Bethuadahari region of Nadia district in the state of West Bengal under Jute I-Care Programme of National Jute Board to hand-hold the farmers in adopting improved agricultural practices with a view to increase productivity.

The Company also financially supported construction activities including those for community hall, boundary wall and rooms for villagers.

#### 07] Environmental sustainability:

The Company believes in sustainable development by promoting clean and pollution free environment and making the environment eco friendly. Accordingly, various initiatives have been taken for Clean Development Mechanism (CDM) and pollution prevention. Sustainable development and environmental dimension forms an integral part of the Company's business decisions.

The Company is installing equipment to set up the Alternative Fuel and Raw Material Feeding System (AFRS) for increase in the use of alternative fuel on continuous basis at its clinker manufacturing units. This initiative to utilize alternative fuel, in the form of agricultural waste, is expected to be operational by the first quarter of the next fiscal. Vacant land at the Company's cement plants is also being utilized to grow alternative fuel inputs to meet the AFR requirement partially. This pioneering move will ensure the availability of alternative fuel throughout the year which will not only bring down the fuel cost but also help in reducing the carbon footprint.

Extensive eco friendly plantations and beautifications of plant and residential colonies have been undertaken. Regular inspection and maintenance of pollution equipment are done and emission levels are maintained within the statutory limits.

Measures have been taken during the year for further improving the environmental performance such as installation of Bag Dust Collectors and new water spray system for controlling dust emission.  $SO_2\ \&\ NO_x$  gas analyzer in kiln stack has been installed for close monitoring. Sheds are constructed for maintaining good house keeping inside the plant premises. Measures have also been taken for conservation of limestone reserves. Water tankers, pumps, rain guns and water spray system have been provided for pressurized spray in order to control dust pollution around mining area and roads.

The Waste Heat Recovery System at Satna and Chanderia plants of the Company uses the waste hot gases coming out of the pre-heater and clinker cooler to generate substantial power thereby reducing Green House Gas (GHG) emissions into the atmosphere. Grinding aid is introduced in all the units to improve consumption of Fly Ash and Slag. Further, to protect the environment, the Company has consumed 17.59 lac tonnes of Fly ash during the year 2015-16 at various cement plants of the Company. This has resulted in reduction of clinker usage, which in turn reduced GHG emissions at our plants, without compromising on the quality and strength of cement.

#### | BOARD EVALUATION

The Board has carried out an annual evaluation of its own performance, the Directors individually as well as the evaluation of the functioning of various Committees. The Independent Directors also carried out the evaluation of the Chairman and the Non-Independent Directors, the details of which are covered in the Corporate Governance Report.

#### CRITERIA FOR EVALUATION OF DIRECTORS

For the purpose of proper evaluation, the Directors of the Company have been divided into 3 (three) categories i.e. Independent, Non-Independent & Non-Executive and Executive.

The criteria for evaluation includes factors such as engagement, strategic planning and vision, team spirit and consensus building, effective leadership, domain knowledge, management qualities, team work abilities, result/achievements, understanding and awareness, motivation/commitment/diligence, integrity/ethics/values and openness/receptivity.

#### **DIRECTORS AND KEY MANAGERIAL PERSONNEL**

Shri Bachh Raj Nahar, Managing Director retires from the Board by rotation and being eligible, offers himself for re-appointment.

The above is subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company.

## SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES

The three subsidiary companies namely, Thiruvaiyaru Industries Limited, Birla North East Cement Limited and Birla Corporation Cement Manufacturing PLC', Ethiopia are under the process of voluntary winding up. In view of the aforesaid, these subsidiaries have not been considered in preparing the consolidated Balance Sheet.

No company has become a joint venture during the financial year 2015-16.

A report on the performance and the financial position of 6 (six) subsidiary companies along with 2 (two) associate companies as per Companies Act, 2013 forms part of the consolidated financial statement and hence not repeated here for the sake of brevity.

#### DEPOSITS

The Company has not accepted deposits, during the year under review, from the public falling within the ambit of Section 73 of the Act and the Rules framed thereunder.

#### DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS, COURTS AND TRIBUNALS

No significant and material order has been passed by the regulators, courts, tribunals impacting the going concern status and company's operations in future

#### INTERNAL CONTROL AND SYSTEMS

The Company has a robust and comprehensive Internal Financial Control system commensurate with the size, scale and complexity of its operations. The system encompasses the major processes to ensure reliability of financial reporting, compliance with policies, procedures, laws, and regulations, safeguarding of assets and economical and efficient use of resources.

The Company has performed an evaluation and made an assessment of the adequacy and the effectiveness of the Company's Internal Financial Control system. The Statutory Auditors of the Company have also reviewed the Internal Financial Control system implemented by the Company on financial reporting and in their opinion, the Company has, in all material respects, adequate Internal Financial Control system over Financial Reporting and such Internal Financial Controls over Financial Reporting were operating effectively as on 31st March, 2016 based on the internal control over Financial Reporting Criteria established by the Company.

The policies and procedures adopted by the company ensures the orderly and efficient conduct of its business and adherence to the company's



policies, prevention and detection of frauds and errors, accuracy and completeness of the records and the timely preparation of reliable financial information.

The Internal auditors and the Management Audit Department continuously monitor the efficacy of internal controls with the objective of providing to the Audit Committee and the Board of Directors, an independent, objective and reasonable assurance on the adequacy and effectiveness of the organisation's risk management with regard to the internal control framework.

Audit Committee meets regularly to review reports submitted by the Internal Auditors. The Audit Committee also meet the Company's Statutory Auditors to ascertain their views on the financial statements, including the financial reporting system and compliance to accounting policies and procedures followed by the Company.

#### VIGIL MECHANISM / WHISTLE BLOWER POLICY

The Company has framed a Vigil Mechanism/Whistle Blower Policy to deal with unethical behaviour, actual or suspected fraud or violation of the company's code of conduct or ethics policy, if any. The Vigil Mechanism/Whistle Blower Policy has also been uploaded on the website of the Company.

#### | PARTICULARS OF EMPLOYEES

As required under provisions of the Companies Act, 2013 and Rule 5(2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, particulars of the employees concerned forms a part of the Directors' Report. Having regard to the provisions of Section 136 of the Companies Act, 2013, the Annual Report is being sent to the members of the Company excluding the aforesaid information. Any member interested in obtaining such particulars may write to the Company Secretary of the Company.

#### DETAILS RELATING TO REMUNERATION OF DIRECTORS, KEY MANAGERIAL PERSONNEL AND EMPLOYEES

Disclosure pertaining to remuneration and other details as required under Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is marked as  $\bf Annexure$  -  $\bf D$  which is annexed hereto and forms part of the Directors' Report.

## HUMAN RESOURCE DEVELOPMENT/INDUSTRIAL RELATIONS

There is a continuous effort for better Human Resource (HR) service delivery in order to better serve the customers with simple well executed processes with proper use of technology. HR service delivery has become all the more critical in the organization due to rise in customer expectation.

The organization has a mechanism to provide employees with feedback on a continuous basis. Based on the organization's strategic plan, HR planning processes map the capacity of the organization. The knowledge, skills and abilities of the employees are identified.

The strategic thrust of HR has been improvement of the performance of the employees through training & development and also to identify high performers who are having potential for taking higher responsibilities.

The Company had 6021 permanent employees on its rolls at the close of business hours on 31st March 2016. Industrial relations continued to remain cordial throughout the year at all the units. Suspension of Operation continues at Soorah Jute Mills, Auto Trim Division, Birlapur and at Birla Vinoleum, Birlapur. Workers of Auto Trim Division at Birlapur, Chakan, Gurgaon and Birla Vinoleum at Birlapur have availed separation.

#### AUDITORS & AUDITORS' REPORT

#### **Statutory Auditor:**

The Company's Auditors, Messrs H.P Khandelwal & Co., Chartered Accountants, who retire at the ensuing Annual General Meeting of the Company and are eligible for reappointment. The members are requested to appoint the auditors and to fix their remuneration.

The notes on accounts referred to in the Auditors' Report are self-explanatory and, therefore, do not call for any comments.

#### Secretarial Auditor:

The Board had appointed Ms. Mamta Binani, Practising Company Secretary to conduct Secretarial Audit of the Company for the Financial Year 2015-16. The Secretarial Audit Report for the Financial Year ended 31st March, 2016 is annexed herewith and marked as "Annexure - E". The Report is self-explanatory and do not call for any comments.

#### **Cost Auditors:**

The Board of Directors on the recommendation of the Audit Committee appointed Shri Somnath Mukherjee, Cost Accountant, as the Cost Auditor of the Company. The remuneration proposed to be paid to the Cost Auditor requires ratification of the shareholders of the Company. In view of this, your ratification for payment of remuneration to the Cost Auditor is being sought at the ensuing Annual General Meeting.

Shri Somnath Mukherjee has confirmed that his appointment is within the limits of the Section 139 of the Companies Act, 2013 and has certified that he is free from any disqualifications specified under Section 148(5) and all other applicable provisions of the Companies Act, 2013.

The Audit Committee has also received a Certificate from the Cost Auditor certifying his independence and arm's length relationship with the Company. The Company submits its Cost Audit Report with the Ministry of Corporate

#### **CAUTIONARY STATEMENT**

Affairs within the stipulated time period.

Statements in this Report, particularly those which relate to Management Discussion & Analysis, describing the Company's objectives, projections, estimates, expectations or predictions may be 'forward looking statements' within the meaning of applicable laws or regulations. Actual results could however differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include global and domestic demand-supply conditions, finished goods prices, raw materials and fuels cost & availability, transportation costs, changes in Government regulations and tax structure, economic developments within India and the countries with which the Company has business contacts and other factors such as litigation and industrial relations.

#### **APPRECIATION**

We wish to place on record our appreciation for the continued assistance and co-operation extended to the Company by the Government of India, State Governments, Financial Institutions and Banks, Dealers and Customers, Shareholders and to all others who are continuing their assistance to the Company.

For and on behalf of the Board of Directors

Harsh V. Lodha Chairman
Bachh Raj Nahar Managing Director

Kolkata Dated, the 6th day of May, 2016



## ANNEXURE TO DIRECTORS' REPORT

## Annexure - 'A'

# Form No. MGT-9 EXTRACT OF ANNUAL RETURN

as on the financial year ended on 31st March, 2016

of

### **BIRLA CORPORATION LIMITED**

[Pursuant to Section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

i) CIN : L01132WB1919PLC003334

ii) Registration Date : 25th day of August, 1919

iii) Name of the Company : BIRLA CORPORATION LIMITED

iv) Category / Sub-Category of the Company : Public Company/Limited by shares

v) Address of the Registered Office and contact details : Birla Building,

9/1, R.N. Mukherjee Road,

Kolkata - 700 001

Phone: (033) 6616 6726 / 6737 / 6738

Fax : (033) 2248 - 7988 / 2872 E-mail : coordinator@birlacorp.com

vi) Whether listed company : Yes

vi) Name, Address and contact details of Registrar & : MCS Share Transfer Agent Ltd.

12/1/5, Manoharpukur Road

Kolkata - 700 026

Phone: (033) 4072-4051/4052

Fax: (033) 4072 - 4050 E-mail: mcssta@rediffmail.com

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY:

All the business activities contributing  $10\ \%$  or more of the total turnover of the company shall be stated :

Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company		
Cement	3240	91% Approx.		



## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES:

SI. No.	Name and Address of the Company	CIN / GLN	Holding / Subsidiary / Associate	% of Shares held	Applicable Section
1	Lok Cements Limited 'Industry House', 159, Churchgate Reclamation, Mumbai - 400 020	U26922MH1995PLC085677	SUBSIDIARY	100.00	2(87)
2	Talavadi Cements Limited Birla Building, 9/1, R. N. Mukherjee Road, Kolkata - 700 001	U72900WB1995PLC099355	SUBSIDIARY	98.01	2(87)
3	Birla Jute Supply Company Limited Birla Building, 9/1, R. N. Mukherjee Road, Kolkata - 700 001	U01113WB1950PLC093522	SUBSIDIARY	100.00	2(87)
4	Budge Budge Floorcoverings Limited Birla Building, 9/1, R. N. Mukherjee Road, Kolkata - 700 001	U36994WB1996PLC076677	SUBSIDIARY	100.00	2(87)
5	Birla Cement (Assam) Ltd. 104A, Dr. B. K. Kakoti Road, Opp. Royal View Building, Ulubari, Guwahati - 781 007 (Assam)	U26940AS2008PLC008652	SUBSIDIARY	100.00	2(87)
6	M.P. Birla Group Services Pvt. Ltd. Birla Building, 9/1, R. N. Mukherjee Road, Kolkata - 700 001	U74999WB2008PTC125257	SUBSIDIARY	100.00	2(87)
7	Birla Readymix Private Limited Birla Building, 9/1, R. N. Mukherjee Road, Kolkata - 700 001	U26959WB1997PTC082661	ASSOCIATE	46.73	2(6)
8	Birla Odessa Industries Private Limited Birla Building, 9/1, R. N. Mukherjee Road, Kolkata - 700 001	U17232WB1989PTC046562	ASSOCIATE	48.61	2(6)



## IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

## (i) Category-wise Share Holding

Category of Shareholdings			t the beginni 01.04.2015)		No. of Shares held at the end of the year (as on 31.03.2016)				
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	% Change during the year
A. Promoters									
(a) Individual/HUF	0	1260	1260	0.00	0	1260	1260	0.00	0.00
(b) Central Govt	0	0	0	0.00	0	0	0	0.00	0.00
(c) State Govt (s)	0	0	0	0.00	0	0	0	0.00	0.00
( )	37374423	4760	37379183	48.54	37373923	5260	37379183	48.54	0.00
(d) Bodies Corp.									
(e) Banks/FI	0	0	0	0.00	0	0	0	0.00	0.00
(f) Any OtherSociety	11053748	0	11053748	14.35	11053748	0	11053748	14.35	0.00
<b>Sub-total</b> (A) (1) :-	48428171	6020	48434191	62.90	48427671	6520	48434191	62.90	0.00
2) Foreign									
(a) NRIs - Individuals	0	0	0	0.00	0	0	0	0.00	0.00
(b) Other - Individuals	0	0	0	0.00	0	0	0	0.00	0.00
(c) Bodies Corp.	0	0	0	0.00	0	0	0	0.00	0.00
(d) Banks / FI	0	0	0	0.00	0	0	0	0.00	0.00
(e) Any Other	0	0	0	0.00	0	0	0	0.00	0.00
Sub-total (A) (2) :-	0	0	0	0.00	0	0	0	0.00	0.00
Total Shareholding of	40400171	6000	40404101	60.00	40407671	(500	40404101	60.00	0.00
Promoter (A) = $(A)(1)+(A)(2)$	48428171	6020	48434191	62.90	48427671	6520	48434191	62.90	0.00
B. Public Shareholding 1. Institutions									
	9337149	2440	9339589	12.13	10519227	1400	10520627	13.66	1.53
(a) Mutual Funds (b) Banks / FI	13300	16723	30023	0.04	9812	17538	27350	0.04	0.00
(c) Central Govt	0	0	0	0.04	0	0	0	0.04	0.00
(d) State Govt(s)	0	0	0	0.00	0	0	0	0.00	0.00
(e) Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00
(f) Insurance Companies	4012983	500	4013483	5.21	4094141	500	4094641	5.32	0.11
(g) FIIs	986710	100	986810	1.28	937522	100	937622	1.22	-0.06
(h) Foreign Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00
(i) Any Other	0	0	0	0.00	0	0	0	0.00	0.00
Sub-total (B)(1): -	14350142	19763	14369905	18.66	15560702	19538	15580240	20.23	1.57
2. Non-Institutions									
(a) Bodies Corp.									
(i) Indian	7712887	5696	7718583	10.02	8153416	4441	8157857	10.59	0.57
(ii) Overseas	1705843	0	1705843	2.22	57999	0	57999	0.08	-2.14
(b) Individuals									
(i) Individual shareholders									
holding nominal share									
capital upto ₹ 1 lakh	2043761	571195	2614956	3.40	1916790	550041	2466831	3.20	-0.19
(ii) Individual shareholders									
holding nominal share capital	105.0004	10510	1066504	4.55	4500004	10510	4500004	4.05	
in excess of ₹ 1 lakh	1356084	10510	1366594	1.77	1509884	10510	1520394	1.97	0.20
(c) Any Other	122308	21270	1/12507	0.10	19/1715	10502	135307	0.10	0.01
(i) Non Resident Individuals (ii) Trust and Foundations	651688	21279 0	143587 651688	0.19 0.85	124715 652528	10592 0	652528	0.18 0.85	-0.01 0.00
Sub-total (B)(2): -	13592571	<b>608680</b>	14201251	18.44	12415332	<b>575584</b>	12990916	16.87	-1.57
Total Public Shareholding	133923/1	000000	14201231	10.44	12413332	373364	12770710	10.07	-1.37
(B) = (B)(1) + (B)(2)	27942713	628443	28571156	37.10	27976034	595122	28571156	37.10	0.00
C. Shares held by Custodian	2,742,110	020110	20071100	07.10	21710004	UJUILL	200,1100	07.10	3.00
for GDRs & ADRs	0	0	0	0.00	0	0	0	0.00	0.00
Grand Total	76370884	634463	77005347	100.00	76403705	601642	77005347	37.10	0.00
(A+B+C)									
•	1	1	1	1	1	1	I .	1	



## (ii) Shareholding of Promoters

		Shareholding at the beginning of the year (as on 01.04.2015)				ng at the end on 31.03.20	- 1	
SI. No.	Shareholder's Name	No. of Shares	% of total Shares of the Company	%of Shares Pledged / encumbered to total Shares	No. of Shares	% of total Shares of the Company	% of Shares Pledged / encumbered to total Shares	% change in share holding during the year
1	August Agents Ltd.	6015912	7.81	0.00	6015912	7.81	0.00	0.00
2	Baroda Agents & Trading Co. Pvt. Ltd	914355	1.19	0.00	914355	1.19	0.00	0.00
3	Belle Vue Clinic	175148	0.23	0.00	175148	0.23	0.00	0.00
4	Birla Ericsson Optical Limited	280	0.00	0.00	280	0.00	0.00	0.00
5	Birla Financial Corporation Ltd.	280	0.00	0.00	280	0.00	0.00	0.00
6	East India Investment Co. Pvt. Ltd	3183	0.00	0.00	3183	0.00	0.00	0.00
7	Eastern India Educational Institution	3361200	4.36	0.00	3361200	4.36	0.00	0.00
8	Express Dairy Company Limited	280	0.00	0.00	280	0.00	0.00	0.00
9	Gwalior Webbing Co. Pvt. Ltd.	1775200	2.31	0.00	1775200	2.31	0.00	0.00
10	Hindustan Gum & Chemicals Ltd.	270000	0.35	0.00	270000	0.35	0.00	0.00
11	Hindustan Medical Institution	7159460	9.30	0.00	7159460	9.30	0.00	0.00
12	Insilco Agents Ltd.	6004080	7.80	0.00	6004080	7.80	0.00	0.00
13	Laneseda Agents Ltd.	5994680	7.78	0.00	5994680	7.78	0.00	0.00
14	M.P. Birla Foundation Educational Society	100100	0.13	0.00	100100	0.13	0.00	0.00
15	M.P. Birla Institute of Fundamental							
	Research	100	0.00	0.00	100	0.00	0.00	0.00
16	Mazbat Investment Pvt. Ltd.	30412	0.04	0.00	30412	0.04	0.00	0.00
17	Mazbat Properties Pvt. Ltd.	39600	0.05	0.00	39600	0.05	0.00	0.00
18	Mazbat Tea Estate Ltd.	1467689	1.91	0.00	1467689	1.91	0.00	0.00
19	Punjab Produce Holdings Ltd.	3665407	4.76	0.00	3665407	4.76	0.00	0.00
20	Shreyas Medical Society	117740	0.15	0.00	117740	0.15	0.00	0.00
21	Estate of Late Smt Priyamvada Devi Birla represented by Justice R.V. Raveendran, Shri Amal Chandra Chakrabortti and Shri Mahendra Kumar Sharma in their capacity as							
	Administrators pendente lite	1260	0.00	0.00	1260	0.00	0.00	0.00
22	South Point Foundation	140000	0.18	0.00	140000	0.18	0.00	0.00
23	The Punjab Produce & Trading Co. Pvt. Ltd	4520572	5.87	0.00	4520572	5.87	0.00	0.00
24	Universal Cables Ltd.	296730	0.39	0.00	296730	0.39	0.00	0.00
25	Varunendra Trading & Agents							
	Pvt. Ltd.	280	0.00	0.00	280	0.00	0.00	0.00
26	Vindhya Telelinks Ltd.	6380243	8.29	0.00	6380243	8.29	0.00	0.00
	TOTAL	48434191	62.90	0.00	48434191	62.90	0.00	0.00



### (iii) Change in Promoters' Shareholding

SI.		of th	at the beginning ne year 1.04.2015)	Cumulative Shareholding during the year (as on 01.04.2015 to 31.03.2016)		
No.		No. of Shares % of total Shares of the Company		No. of Shares	% of total Shares of the Company	
	At the beginning of the year	48434191	62.90			
	Date wise Increase /Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	No change during the year				
	At the end of the year	48434191	62.90	48434191	62.90	

## $\hbox{(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs): } \\$

SI.	Name	Shareholding			Increase/		Cumulative Shareholding during the year (01.04.15 to 31.03.16)	
No.		No.of Shares at the beginning (01.04.15)/end of the year (31.03.16)	% of total shares of the Company	Date	Decrease in shareholding	Reason	No. of Shares	% of total shares of the Company
1	LIFE INSURANCE CORPORATION OF INDIA	3948117 3805519	5.13	01.04.2015 09.10.2015 16.10.2015 23.10.2015 30.10.2015 31.03.2016	-18999 -102377 -20913 -309	Transfer Transfer Transfer Transfer	3929118 3826741 3805828 3805519 3805519	5.10 4.97 4.94 4.94 4.94
2	ICICI PRUDENTIAL VALUE DISCOVERY FUND	2900000 2900000	3.77 3.77	01.04.2015 31.03.2016		Nil movement during the year	2900000	3.77
3.	MERLIN SECURITIES PVT. LTD.*	2206234 2151234	2.87	01.04.2015 01.05.2015 10.07.2015 24.07.2015 31.07.2015 18.09.2015 30.09.2015 16.10.2015 22.01.2016 12.02.2016 19.02.2016 26.02.2016 31.03.2016	-150000 105000 -100000 100000 10000 -40000 -40000 -45000 60000 -40000 5000	Transfer	2056234 2161234 2061234 2161234 2171234 2131234 2171234 2126234 2186234 2146234 2151234	2.67 2.81 2.68 2.81 2.82 2.77 2.82 2.76 2.84 2.79 2.79
4.	HDFC TRUSTEE COMPANY LIMITED - HDFC PRUDENCE FUND	1954767 3180867	2.54	01.04.2015 29.05.2015 26.06.2015 10.07.2015 16.10.2015 23.10.2015 31.03.2016	184600 54300 26200 150000 811000	Transfer Transfer Transfer Transfer Transfer	2139367 2193667 2219867 2369867 3180867	2.78 2.85 2.88 3.08 4.13 4.13



SI.		Shareholding			Increase/		Cumulative Shareholding during the year (01.04.15 to 31.03.16)	
No.	Name	No.of Shares at the beginning (01.04.15)/end of the year (31.03.16)	% of total shares of the Company	Date	Decrease in shareholding	Reason	No. of Shares	% of total shares of the Company
5.	G K TRADING PVT LTD*	1247692 1237692	1.62	01.04.2015 03.04.2015 08.05.2015 03.07.2015 20.11.2015 11.12.2015 22.01.2016 31.03.2016	10000 -6000 2200 3800 -10000 -20000 10000	Transfer Transfer Transfer Transfer Transfer Transfer Transfer	1257692 1251692 1253892 1257692 1247692 1227692 1237692	1.63 1.63 1.63 1.63 1.62 1.59 1.61
6.	LIFECYCLE INFOTECH PRIVATE LIMITED*	1213229 1214110	1.58	01.04.2015 26.06.2015 09.10.2015 16.10.2015 06.11.2015 12.02.2016 31.03.2016	881 -20000 -36000 -42000 98000	Transfer Transfer Transfer Transfer Transfer	1214110 1194110 1158110 1116110 1214110 1214110	1.58 1.55 1.50 1.45 1.58 1.58
7.	BRIJMOHAN SAGARMAL CAPITAL SERVICES PRIVATE LIMITED	1050000 1051000	1.36	01.04.2015 12.06.2015 19.06.2015 21.08.2015 28.08.2015 30.09.2015 09.10.2015 11.12.2015 08.01.2016 15.01.2016 22.01.2016 18.03.2016 25.03.2016 31.03.2016	150000 126000 -100000 -175000 -275000 -250000 -200000 -50000 -25000 275000 -275000	Transfer	1200000 1326000 1226000 1051000 1326000 1076000 1326000 1076000 1051000 1051000 1051000	1.56 1.72 1.59 1.36 1.72 1.40 1.72 1.46 1.40 1.36 1.72 1.36
8.	ICICI PRUDENTIAL INFRASTRUCTURE FUND	1011431 811431	1.31	01.04.2015 21.08.2015 16.10.2015 31.03.2016	-252 -199748	Transfer Transfer	1011179 811431 811431	1.31 1.05 1.05
9.	MOTILAL GOPILAL OSWAL	790000 790000	1.03 1.03	01.04.2015 31.03.2016	790000	Nil movement during the year	790000	1.03
10.	SUNAYANA COMMERCIAL PRIVATE LIMITED	664046 664046	0.86 0.86	01.04.2015 31.03.2016	664046	Nil movement during the year	664046	0.86
11.	RELIANCE CAPITAL TRUSTEE CO. LTD A/C MID & SMALL CAP FUND	0 674702	0.00	01.04.2015 06.11.2015 13.11.2015 04.03.2016 31.03.2016	17532 646390 10780	Transfer Transfer Transfer	17532 663922 674702 674702	0.02 0.86 0.88 0.88
12.	HDFC TRUSTEE COMPANY LIMITED - HDFC TAX SAVER FUND	500000 816332	0.65 1.06	01.04.2015 10.07.2015 12.02.2016 31.03.2016	97999 218333	Transfer Transfer	597999 816332 816332	0.78 1.06 1.06

<sup>\*</sup> Consolidated holding taken



## $\begin{tabular}{ll} \textbf{(v)} & \textbf{Shareholding of Directors and Key Managerial Personnel:} \\ \end{tabular}$

SI. No.	Name		nt the beginning on 01.04.2015)	Cumulative Shareholding during the year (as on 31.03.2016)		
		No. of Shares	% of total Shares of the Company	No. of Shares	% of total Shares of the Company	
A.	DIRECTORS:					
1	Shri Harsh V. Lodha * As on 01.04.2015 & 31.03.2016	1260	0.00	1260	0.00	
2	Shri Pracheta Majumdar * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
3	Shri Vikram Swarup * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
4	Shri Anand Bordia * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
5	Shri Brij Behari Tandon * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
6	Shri Dhruba Narayan Ghosh * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
7	Dr. Deepak Nayyar * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
8	Smt. Shailaja Chandra As on 01.04.2015 & 31.03.2016	0.00	0.00	500	0.00	
9	Shri Bachh Raj Nahar * As on 01.04.2015 & 31.03.2016	500	0.00	500	0.00	
B.	KEY MANAGERIAL PERSONNEL (KMP):					
10	Shri Aditya Saraogi As on 01.04.2015 & 31.03.2016	100	0.00	100	0.00	
11	Shri Girish Sharma As on 01.04.2015 & 31.03.2016	0	0.00	0	0.00	

<sup>\*</sup> Shares held jointly with other Shareholder

#### (V) INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(₹ in lacs)

	Secured Loans Excluding Deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount as on 31.03.2015	125,200.97	5,016.82	_	130,217.79
ii) Interest due but not paid	3.48		-	3.48
iii) Interest accrued but not due as on 31.03.2015	770.02	2.55	_	772.57
TOTAL (i+ii+iii)	125,974.47	5,019.37	_	130,993.84
Change in Indebtedness during the financial year				
ADDITION	20,710.07	11,106.36	_	31,816.43
REDUCTION	26,881.57	11,503.40	_	38,384.97
Exchange Difference	-4,561.88	-434.77	_	-4,996.65
Net Change	-1,609.62	37.73	-	-1,571.89
Indebtedness at the end of the financial year				
i) Principal Amount as on 31.03.2016	123,591.35	5,054.55	_	128,645.90
ii) Interest due but not paid	3.50	0.94	_	4.44
iii) Interest accrued but not due as on 31.03.2016	786.40	5.02	_	791.42
TOTAL (i+ii+iii)	124,381.25	5,060.51	-	129,441.76

 $Note: Loan \ \& \ Interest \ in \ Foreign \ currency \ is \ considered \ at \ Closing \ Rate \ for \ respective \ year.$ 



## (VI) DETAILS OF REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL (AS PER THE PROVISIONS OF THE INCOME TAX ACT AND RULES) :

### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

		Name of MD / WTD				
SI. No.	Particulars of Remuneration	Shri Bachh Raj Nahar (Managing Director)	Shri Pracheta Majumdar (Whole-time Director designated as Chief Management Advisor)	Total Amouont (₹ in Lacs)		
1.	Gross salary					
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	235.40	59.40	294.80		
	(b) Value of perquisites u/s 17(2) of the Income-tax Act, 1961	17.92	0.46	18.38		
	(c) Profits in lieu of salary under section 17(3) of the Income-tax Act, 1961	_	_	_		
2.	Stock Option	_	_	_		
3.	Sweat Equity	_	_	_		
4.	Commission					
	- as % of profit	_	_	_		
	- others, specify	_	_	_		
5.	Other (Performance Linked Bonus)	65.00	_	65.00		
	Total (A)	318.32	59.86	378.18		
	Ceiling as per the Act	The remuneration is well withi	n the limits prescribed under the C	ompanies Act, 2013		

#### B. Remuneration to other directors:

### 1. Independent Directors:

Particulars of Remuneration		Name of Directors						
	Shri Vikram Swarup	Shri Anand Bordia	Shri Brij Behari Tandon	Shri Dhruba Narayan Ghosh	Dr. Deepak Nayyar	Smt. Shailaja Chandra	Total Amount (₹ in Lacs)	
Fee for attending board/ committee meetings	16.25	13.50	15.25	9.75	14.50	9.00	78.25	
Commission	_	_	_	_	_	_	_	
Others, please specify	_	_	_	_	_	_	_	
Total (B)(1)	16.25	13.50	15.25	9.75	14.50	9.00	78.25	

#### 2. Other Non-Executive Directors

Particulars of Remuneration	Name of Director	Total Amount
	Shri Harsh V. Lodha	(₹ in Lacs)
Fee for attending board/ committee meetings	9.50	9.50
• Commission	_	_
• Others	_	_
Total (B)(2)	9.50	9.50

Total (B)=(B1)+(B2) = ₹ 87.75 lacs



## C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD:

SI. No.	Particulars of Remuneration	Key Managerial Personnel			
		Shri Aditya Saraogi (Chief Financial Officer)	Shri Girish Sharma (Company Secretary)	Total Amount (₹ in Lacs)	
1.	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	68.22	33.82	102.04	
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	0.25	1.33	1.58	
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	_	_	_	
2.	Stock Option	_		_	
3.	Sweat Equity	_	_	_	
4.	Commission - as % of profit - others	_		_	
5.	Others, please specify	_	_	_	
	Total	68.47	35.15	103.62	

## (VII) DETAILS OF PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES :

	Туре	Section of the Companies Act	Brief Description	Details of Penalty Punishment Compounding fees imposed	Authority [RD/NCLT/ Court]	Appeal made, if any (give details)			
A.	COMPANY								
	Penalty								
	Punishment			NIL					
	Compounding								
В.	DIRECTORS								
	Penalty								
	Punishment			NIL					
	Compounding								
C.	C. OTHER OFFICERS IN DEFAULT								
	Penalty								
	Punishment			NIL					
	Compounding								



#### Annexure - 'B'

# The conservation of energy, technology absorption, foreign exchange earnings and outgo, in the manner as prescribed in Rule 8(3) of the Companies (Accounts) Rules, 2014 [Chapter IX]

			Cement	Jute	Steel Foundry
A.	Co	onservation of Energy			
	i) a) Energy Conservation measures taken		A special cell has been formed with an objective of identifying areas of Energy savings by way of modifications/ improvements and replacement of equipments	Rationalisation of Load on Transformer	Continuously monitoring energy consumption and taking necessary action for optimisation of power consumption.
			Installation of Bucket Elevator for transfer of raw material at Chanderia	Replacement of incandesent lights with CFL Lights/ LED Lights	
			Installation of air slide for transfer of raw meal from NCCW to CCW CF Silo at Chanderia	Group Drive of Winding & Beaming section replaced by individual Motors	
			Optimization of compressed air pipe line circuit.	Steam pipe layout modified and	
			Optimization of fly-ash silo $\&$ packers feed bin aeration systems.	optimised	
			Roots Blowers for coal firing replaced with the energy efficient turbo Blowers at Satna		
			Modification of VRM Circuit by installing 'V' Separator in place of existing Mogensen Sizer & Vibro Feeder at Satna		
			Modification in Cement Mills Circuit by changing Grinding Media pattern & Cement Mill Liner Plates at Satna		
			Installation of cooling & pressurization system in Compressor House at Satna		
			Replaced old conventional light fittings by latest generation CFL & LED light fittings		
			Capacitors have been installed to improve power factor at Durgapur Unit		
			VFD installed for fans		
			Development of logic for auto operation of Cement Mill at Durgapur		
		b) Impact on conservation of Energy	Capacity optimization and reduction of fuel, power, GHG Emission, energy consumption, Fossil Fuel and consequently reduction in the cost of production of Cement.	Reduction in power consumption.	Power Consumption has been optimised and product quality improved
			Reduction in electricity and power consumption in cement grinding, cement transportation and raw meal transfer	Optimisation of Production	
			Less fossil fuel conservation through biomass and other alternative fuels etc. $ \\$	Improvement in Power factor and Lactor	
	ii)	Steps in utilisation of alternate sources of Energy	Cultivation of Biomass in Vaccant Land		
	iii)	Capital investment on energy conservation equipments	₹ 373.08 Lacs		
В.	Tec	chnology Absorption			
	c)	Research & Development  1) Specification of Technology absorption and/or R&D	Actively collaborated with National Council for Cement & Building Materials (NCCBM), Institute of Mineral & Materials Technology (formerly RRL), Bhubaneshwar for research & development activity.	Drive modification	-
			Installation of Un-burnt Fly Ash Feeding system to Coal VRM at Chanderia		
			Pond Fly Ash Feeding system for Cement Mill at Chanderia		
		2) Benefit	Use of un-burnt Fly Ash in Kilns	Conservation of Energy	
			With use of Pond Ash in PPC Production, more PPC production is possible		

#### C. Foreign Exchange Earning & Outgo

- i) Total Foreign Exchange used ₹ 13122.18 lacs.
- ii) Total Foreign Exchange earned (including export in Indian Currency) ₹ 4029.31 lacs.



#### Annexure - 'C'

## REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES/ INITIATIVES [Pursuant to Section 135 of the Act & Rules made thereunder]

I. A brief outline of the Company's CSR Policy including overview of the projects or programmes proposed to be undertaken and reference to the web-link to the CSR Policy and projects or programmes:

As per the provisions of the Companies Act, 2013 and rules framed thereunder, the Company has formulated its CSR Policy for development and implementation of programmes and projects for providing benefits to the weaker sections of the society, particularly in the areas of Education, Healthcare and Enhancement of Income of Rural Poor. While planning the CSR activities, the needs of the people are taken into account and people living around the places where our manufacturing operations are carried out, are consulted. Greater emphasis is laid on activities for Preventive Healthcare, Education of Poor Children, cleanliness and enhancing the income of the poor people. We have undertaken the CSR activities directly through our staff with support from reputed NGOs and also through Madhav Prasad Priyamvada Birla Apex Charitable Trust. The Company's CSR Policy is placed on its website and the weblink for the same is <a href="http://www.birlacorporation.com/investors/policy/csr-policy.pdf">http://www.birlacorporation.com/investors/policy/csr-policy.pdf</a>.

2. The composition of the CSR Committee is as under:

Shri Harsh V. Lodha Chairman
Shri Vikram Swarup Director
Shri Brij Behari Tandon Director
Shri Dhurba Narayan Ghosh Director

3. Average net profits of the Company for the last three financial years :

2012-13, 2013-14 and 2014-15 is ₹ 238.62 crores.

- 4. The prescribed CSR expenditure at 2% is ₹ 4.77 crores.
- 5. Details of CSR activities/projects undertaken during the year :
  - a) Total amount to be spent for the Financial Year 2015-16: ₹ 4.77 crores
  - b) Amount unspent, if any: ₹ 0.42 Crore
  - c) Manner in which the amount spent during the Financial Year 2015-16 is detailed below :

SI. No.	CSR Projects/ Activities	Sector	Locations - District (State)	Amount outlay (budget) Project/ Programme-wise	Amount spent on the project/ programme Sub-heads: (1) Direct expenditure on project/programme (2) Overheads	Cumulative expenditure upto reporting period i.e. F.Y. 2015-16	Amount spent Direct/ through Implementing Agency
1	2	3	4	5	6	7	8
				₹ lakh	₹ lakh	₹ lakh	
I.	Construction of multispeciality Hospital	Healthcare	Chanderia, Dist.: Chittorgarh (Rajasthan)	280.00	280.00	280.00	Through implementing agency i.e. Madhav Prasad Priyamvada Birla Apex Charitable Trust.
II.	Organising Eye check- up camps and surgery, Promoting preventive health and health check-up camps, construction of overhead water tanks and arranging drinking water supply	Healthcare	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan), Durgapur (West Bengal)	49.00	31.48	31.48	Direct



SI. No.	CSR Projects/ Activities	Sector	Locations - District (State)	Amount outlay (budget) Project/ Programme-wise	Amount spent on the project/ programme Sub-heads : (1) Direct expenditure on project/programme (2) Overheads	Cumulative expenditure upto reporting period i.e. F.Y. 2015-16	Amount spent Direct/ through Implementing Agency
1	2	3	4	5	6	7	8
				₹ lakh	₹ lakh	₹ lakh	
III	Promoting education including special education and employment enhancing vocational skills	Education	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan), Durgapur (West Bengal)	25.00	25.25	25.25	Direct
IV	Empowering women and support for setting up old age home	Empowerment of women	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan)	12.00	2.21	2.21	Direct
V	Animal husbandry and improving agriculture, cleanli- ness, protection of flora & fauna	Environmental sustainability and animal welfare	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan)	57.00	51.80	51.80	Direct
VI.	Protection of National Heritage, Art & Culture incl. restoration of building and sites of historical importance	Protection of National Heritage	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan), Durgapur (West Bengal)	24.00	18.08	18.08	Direct
VII.	Promotion of rural sports and nationally recognized sports	Promotion of rural sports	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan)	15.00	7.99	7.99	Direct
VIII.	Rural development projects	Construction of community halls at villages	Satna (Madhya Pradesh), Chanderia, Dist.: Chittorgarh (Rajasthan)	15.00	18.13	18.13	Direct
TO	ΓAL			477.00	434.94	434.94	

### 6. In case the company has failed to spend the 2% of the average net profit of the last 3 financial years or any part thereof, reasons for not spending the amount:

In order to reach out to a larger number of villagers and to provide the much needed support to the poor people residing there, particularly in the areas of healthcare, education and enhancement of income, a reputed NGO was engaged to carry out a survey of the villages located near our manufacturing units so that the needy people could be identified and steps may be initiated to give relief to them. This exercise has taken a longer time than what was anticipated and therefore, the amount earmarked for such project could not be spent. However, all efforts are being made to ensure that the entire amount required to be spent under CSR is actually spent for such activities henceforth.

Some of the CSR activities in the areas of healthcare, education, empowerment of women and employment enhancing vocation skills are ongoing programmes and multi-year projects.

### 7. A responsibility statement by the CSR Committee that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the Company:

The CSR Committee confirms that the implementation and monitoring of CSR Policy is in compliance with CSR objectives and policy of the Company.

Kolkata, Dated, the 6th day of May, 2016 Sd/-Harsh V. Lodha Chairman of the CSR Committee Sd/-Bachh Raj Nahar Managing Director



#### Annexure - 'D'

# DETAILS PERTAINING TO REMUNERATION AS REQUIRED UNDER SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

i) The percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary during the financial year 2015-16, ratio of the remuneration of each Director to the median remuneration of the employees of the Company for the financial year 2015-16 and the comparison of remuneration of each Key Managerial Personnel (KMP) against the performance of the Company are as under:

SI. No	Name of Director/ KMP and Designation	Remuneration of Director/ KMP for financial year 2015-16 (₹ in lacs)	% increase in Remuneration in the Financial Year 2015-16	Ratio of remuneration of each Director/to median remuneration of employees	Comparison of the Remuneration of the KMP against the performance of the Company	
01.	Shri Bachh Raj Nahar Managing Director	331.30	8.08	219:1		
02.	Shri Pracheta Majumdar Wholetime Director designated as Chief Management Advisor	59.86	18.04	40:1	Profit before Tax decreased by 12.22%	
03.	Shri Aditya Saraogi Chief Financial Officer	73.78	20.61	N.A.	and Profit After Tax decreased by 10.31% in financial year 2015-16	
04.	Shri Girish Sharma Jt. President (Indirect Taxes) & Company Secretary	38.77	9.49	N.A.		

Note: No other Director other than the Managing Director and Whole time Director receives any remuneration other than sitting fees during the financial year 2015-16.

- ii) The median remuneration of employees of the Company during the financial year was ₹ 1.51 lakh
- iii) There was an increase of 4.27% in the median remuneration of employees during the financial year;
- iv) There were 6021 permanent employees on the rolls of Company as on March 31, 2016;
- v) Relationship between average increase in remuneration and company performance:- The Profit before Tax for the financial year ended March 31, 2016 decreased by 12.22% whereas the increase in median remuneration was 4.27%. The average increase in median remuneration was guided by various factors such as inflation, normal salary revision, talent retention and reward for individual performance.
- vi) Comparison of remuneration of the Key Managerial Personnel against the performance of the Company: The total remuneration of Key Managerial Personnel increased by 10.99% from ₹ 453.83 lacs in 2014-15 to ₹ 503.71 lacs in 2015-16 whereas the Profit before Tax decreased by 12.22% to ₹ 18687.29 lacs in 2015-16 (₹ 21287.92 lacs in 2014-15).
- vii) Variations in the market capitalisation of the Company, price earning ratio as at the closing date of the current financial year and previous financial year and percentage increase or decrease in market quotations of the shares of the Company in comparison to the rate at which the Company came out with the last public offer:

	Closing Market Price per Share (₹)		losing Market Price per Share (₹) Percentage Price Earni		ings Ratio Market Cap		italisation (₹ in crores)	
	As on 31.03.2015	As on 31.03.2016	increase/ decrease	As on 31.03.2015	As on 31.03.2016	As on 31.03.2015	As on 31.03.2016	
NSE	405.20	370.15	- 8.65%	17.79	18.12	3120.25	2850.35	
BSE	406.70	362.15	- 10.95%	17.85	17.73	3131.80	2788.75	

The Company has not made any Public Issue or Rights Issue of securities in the last 10 (ten) years, and therefore no comparison has been made of current share price with public offer price.

The Company's shares are listed on National Stock Exchange Limited and BSE Limited.

- viii) Average percentage increase made in the salaries of employees other than the managerial personnel in the last financial year i.e. 2015-16 was 3.91% whereas the increase in the managerial remuneration for the same financial year was 7.35%.
- ix) The key parameters for the variable component of remuneration availed by the directors are considered by the Board of Directors based on the recommendations of the Nomination and Remuneration Committee as per the Remuneration Policy for Directors and Senior Management Personnel.
- x) The ratio of the remuneration of the highest paid director to that of the employees who are not directors but receive remuneration in excess of the highest paid director during the year The Managing Director is the highest paid Director. No employee received remuneration higher than the Managing Director.
- xi) It is hereby affirmed that the remuneration paid during the year ended 31st March, 2016 is as per the Remuneration Policy of the Company.



#### Annexure - 'E'

# Form No. MR-3 SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31.03.2016

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule no. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To The Members Birla Corporation Limited Birla Building 9/1, R N Mukherjee Road Kolkata 700001

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Birla Corporation Limited (hereinafter called the Company), bearing CIN: L01132WB1919PLC003334. Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31 March, 2016 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company, for the financial year ended on 31 March 2016, to the extent applicable, according to the provisions of :

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'), to the extent applicable:
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 and The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - (d) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - (e) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2013;
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
  - (h) The Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998; and
  - The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- (vi) I further report that, having regard to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof, on test-check basis, the Company has complied with the following laws applicable specifically to the Cement/Jute division of the Company:
  - (i) Mineral Conservation and Development Rules, 1988
  - (ii) The Mines and Minerals (Development and Regulation) Act, 1957
  - (iii) The Environment (Protection) Act, 1986
  - (iv) Explosives Rules, 2008



- (v) Ammonium Nitrate Rules, 2012
- (vi) The Jute Packaging Materials (Compulsory Use in Packing Commodities) Act, 1987
- (vii) The Jute Manufactures Cess Act, 1983
- (viii) The National Jute Board Act, 2008

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreements entered into by the Company with the BSE Limited and the National Stock Exchange of India Limited.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above with a suggestion to henceforth mention the timing of conclusion of the meetings in the respective minutes.

#### I further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

As per the minutes of the meetings duly recorded and signed by the Chairman, the decisions of the Board were unanimous and therefore there were no dissenting views that were required to be recorded.

I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Sd/Place : Kolkata Mamta Binani
Date : 06.05.2016 Practising Company Secretary
FCS No.: 4525

CP No.: 2598



#### **CORPORATE GOVERNANCE REPORT**

### 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:

Company's philosophy on Corporate Governance is to achieve the highest levels of transparency, accountability in all its interactions with its stakeholders including shareholders, employees, lenders and the government. We believe that Corporate Governance is a voluntary and self discipline code which means not only ensuring compliance with regulatory requirements but by also being responsive to our stakeholders needs. Focus of the Company has always been to ensure continuing value creation for each of its stakeholders and above all to achieve business excellence with the goal of long-term sustainable development.

A Report on compliance with the principles of Corporate Governance as prescribed by The Securities and Exchange Board of India (SEBI) in Chapter IV read with Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "Listing Regulations") is given below:

#### 2. BOARD OF DIRECTORS:

#### **Board Composition:**

The strength of the Board of Directors as on 31st March, 2016 is Nine (9) out of which Six (6) are independent. The composition of the Board of Directors is in conformity with the Corporate Governance Code.

None of the Directors is a Member of more than 10 Committees and Chairman of more than 5 Committees (as specified in Regulation 26 of Listing Regulations), across all the companies in which he/she is a Director.

#### Directors' Profile:

The Board of Directors is composed of highly renowned professionals drawn from diverse fields, who bring with them a wide range of skill and experience to the Board, which enhances the quality of the Board's decision making process.

The brief profile of the Company's Board of Directors is as under:

Shri Harsh V. Lodha, Chairman of the Company, a Chartered Accountant, serves on the Board of several reputed companies and as Trustee and Managing Committee Member of many social and philanthropic organizations. He is the member of managing committee of Assocham and executive committee member of Indian Chamber of Commerce where he has also served as Vice President. He has served as member of the executive committee of FICCI and served as the Co-chairman of its Young Leaders Forum. He has served as member of the Accounting Standards Board of the Institute of Chartered Accountants of India.

Apart from handling audits of several large publicly quoted companies in India and other professional work, he has been involved in and handled several Advisory assignments in the fields of international takeovers and financing, domestic financing, project structuring, capital mobilisation, joint ventures/collaborations, mergers/reconstructions and rehabilitation.

**Shri Pracheta Majumdar,** Shri Pracheta Majumdar, Wholetime Director designated as Chief Management Advisor, a former Managing Director of CEAT Tyres Ltd., is a Mechanical Engineer and a

Management Advisor by profession. He has worked in the fields of design and project management of Chemicals, Petrochemical and Fertilizer Plants. He has worked with Hindustan Unilever Limited for about 12 years. Shri Majumdar attended various international management courses organized by Unilever and Executive Development Programmes and Advanced Management Programmes conducted by Stanford University and Harvard Business School.

**Shri Vikram Swarup** is the Managing Director of Paharpur Cooling Towers Limited. He is a Mechanical Engineer and is an acknowledged authority on thermal design of cooling towers in India. He has vast experience in Marketing, Engineering and other General Management functions. He is Vice Chairman of Kalyan Bharti Trust which owns and operates The Heritage Group of Educational Institutions in Kolkata, a member of the School Management Committee of The Heritage School and Vice Chairman of the Board of Governors of the Heritage Institute of Technology. He is also the Senior National Vice President of the Indo-American Chamber of Commerce.

**Shri Anand Bordia**, a former Member of the Indian Revenue Service, was First Secretary, Trade High Commission of India, London, and worked in the Secretariat of the World Customs Organization, Brussels, for seven years. He held various senior positions in the Central Government. He was Member (Finance), National Highways Authority of India. He undertook consultancy projects for the Harvard Institute for International Development, UNODC and Asian Development Bank.

**Shri B.B. Tandon,** the former Chief Election Commissioner of India, also served as a Member of the Delimitation Commission. He was Secretary, Ministry of Personnel, as well as Secretary, Mines to the Government of India. He served as Additional Secretary in the Department of Company Affairs and Cabinet Secretariat. He was the convener of the Working Group on Revision of the Companies Act, 1956. In the State Government of Himachal Pradesh, he served as Principal Secretary, Department of Industries and Power as well as Chairman of the H.P. State Electricity Board. He is presently serving on the Board of a number of reputed companies.

**Shri D.N. Ghosh** is a former Secretary to the Govt. of India and a former Chairman of State Bank of India. He was the Founder Chairman of ICRA Ltd., the premier Rating Agency and former Chairman of Larsen & Toubro Ltd., Philips (India) Ltd. and the Management Development Institute, Gurgaon and Founder Chairman of the Indian Institute of Management, Lucknow.

**Dr. Deepak Nayyar** is an eminent economist and Emeritus Professor of Economics at Jawaharlal Nehru University. He has also taught at the University of Oxford, University of Sussex, IIM Calcutta and the New School of Social Research, New York. He was a Rhodes Scholar at Oxford and is Honorary Fellow, Balliol College, Oxford. He served as Chief Economic Advisor to the Government of India and Secretary, Ministry of Finance and was Vice Chancellor, University of Delhi. He has published 14 books and more than 70 papers in academic journals. Dr. Nayyar was an Independent Director on the Board of ICRA, SAIL and ONGC.

**Ms. Shailaja Chandra** was a Member of the Indian Administrative Service (IAS) and a civil servant for 38 years who has distinguished herself in several roles including as Delhi's only woman Chief Secretary. Ms. Chandra also has additional 10 years of experience in Public Governance. Apart from 15 years of experience with the Central



Government where Ms. Chandra held assignments in the Ministries of Defence, Power and Health, Ms. Chandra has worked in different parts of the country with the State Governments. She was Health Secretary in Delhi and joined the Government of India as Joint Secretary in the Ministry of Health & Family Welfare where she was promoted as Additional Secretary and later Secretary in the same Ministry. Ms. Chandra was Chairman, Public Grievances Commission and Appellate Authority under the Delhi Right to Information Act and was the first Executive Director of the National Population Stabilisation Fund, Ministry of Health & Family Welfare, Government of India.

**Shri B.R. Nahar,** Managing Director, is an eminent Chartered Accountant and has served in diverse fields at senior positions in large corporate houses. Businessworld magazine has identified him as the Most Valuable CEO among India's midsize cement companies at its issue dated 29th November, 2010.

#### Directors' Induction, Familiarisation and Training:

The Company acknowledges the importance of continuous education and training of the Directors to enable effective discharge of their responsibility.

Directors are regularly briefed about the industry's specific issues to enable them to understand the business environment in which the company operates. To enhance their skills and knowledge the Directors are regularly updated on the changes in the policies, laws and regulations, developments in the business environment etc. The Board members are provided necessary documents, reports and other presentations about the Company from time to time.

Efforts are also made to familiarise the Directors about their roles, rights, responsibility in the Company, its business model and the environment in which the Company operates.

The details of such familiarisation programmes have been placed in the website of the Company under the web link/url:

 $\label{lem:http://www.birlacorporation.com/directors-induction-familiarisation-and-training.html$ 

#### Meetings, attendance and agenda of the Board Meetings:

During the year 7 Meetings of the Board of Directors of the Company were held i.e. on 7th May, 2015, 13th July, 2015, 14th August, 2015, 4th November, 2015, 23rd December, 2015, 30th January, 2016 and 12th March, 2016. The maximum time gap between any two consecutive meetings was not more than one hundred and twenty days.

All the agenda items are backed by necessary supporting information and documents to enable the Board to take informed decisions. The Managing Director and the Chief Financial Officer makes presentation on the quarterly and annual operating & financial performance and on annual operating and capex budget. Presentations relating to major projects for which Board's approval are sought are also made. Post meetings, important decisions taken by the Board are communicated to the concerned officials and departments. The Board is also kept abrieved about the developments on various functional areas.

The composition and category of the Directors on Board, their relationship with other Directors, their attendance at the Board Meetings during the year and at the last Annual General Meeting, as also number of Directorships and Committee Memberships/ Chairmanships in other Companies and number of shares held by them as on 31st March, 2016 are as follows:

Name of Director	Category	No. of Board Meetings attended	Attendance in last AGM	No. of Shares held	No. of other Directorships \$	Details o Board Co Members	ommittee /
						Member	Chairman
Shri Harsh V. Lodha (Chairman)	Non-Independent Non-Executive	7	Yes	1260*	7	1	-
Shri Pracheta Majumdar (Whole time Director designated as Chief Management Advisor)	Executive	7	Yes	500*	1	1	-
Shri Vikram Swarup	Independent Non-Executive	7	Yes	500*	6	-	2
Shri Anand Bordia	Independent Non-Executive	7	No	500*	5	1	3
Shri B.B. Tandon	Independent Non-Executive	7	No	500*	8	6	2
Shri D.N. Ghosh	Independent Non-Executive	7	No	500*	2	1	-
Dr. Deepak Nayyar	Independent Non-Executive	7	No	500*	1	1	-
Ms. Shailaja Chandra	Independent Non-Executive	7	No	500*	5	5	-
Shri B.R. Nahar (Managing Director)	Executive	7	Yes	500*	5		-

- \* Shares held jointly with other shareholders.
- \$ Excludes Directorships held in Private Limited Companies, Foreign Companies and Section 8 Companies.
- # Only covers Membership/Chairmanship of Audit Committee and Stakeholders Relationship Committee of other Public Limited Companies.

No Director is related to any other Director on the Board.

#### **Video Conferencing:**

The Companies Act, 2013 read with the relevant rules made thereunder, facilitates the participation of a Director in Board/Committee Meetings through video conferencing or other audio visual mode. Accordingly, the option to participate in the Meeting through video conferencing was made available for the Directors except in respect of such Meetings/Items which are not permitted to be transacted through video conferencing. During the year one of the director's participated in the Board Meeting through video conferencing.

#### Information Placed before Board of Directors:

The Company has complied with Part A of Schedule II of SEBI (LODR) Regulation 2015 read with regulation 17(7) of the said regulations with regard to information being placed before the Board of Directors.

#### **Code of Conduct:**

The Board of Directors has laid down a Code of Conduct for all Board members and all employees in management grade of the Company. The Code of Conduct is posted on the website of the Company.

All Board members and senior management personnel have confirmed compliance with the code.

A declaration signed by the Managing Director is attached and forms part of the Annual Report of the Company.

#### **Code of Conduct of Independent Directors:**

As per the provisions of Section 149(8) of the Companies Act, 2013 the company and independent directors shall abide by the provisions specified in Schedule IV. Further, Schedule IV lays down a code for



Independent Directors of the Company. Pursuant to the said provisions of the Companies Act, 2013, the Company has drafted a Code for Independent Directors of the Company and the same has also been placed on the website of the company.

#### 3. AUDIT COMMITTEE:

- 3.1 The Company has an Audit Committee functioning since 1987. The role & terms of reference of the Committee are in conformity with the provisions of Section 177 of the Companies Act, 2013 and the Listing Regulations with the Stock Exchanges. The Committee acts as a link between the statutory & internal auditors and the Board of Directors.
- 3.2 The role of the Audit Committee shall include the following:
  - Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
  - Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
  - Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
  - 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
    - Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013.
    - Changes, if any, in accounting policies and practices and reasons for the same.
    - Major accounting entries involving estimates based on the exercise of judgment by management.
    - d. Significant adjustments made in the financial statements arising out of audit findings.
    - e. Compliance with listing and other legal requirements relating to financial statements.
    - f. Disclosure of any related party transactions.
    - g. Modified opinion(s) in the draft audit report.
  - 5. Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
  - 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
  - Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
  - Approval or any subsequent modification of transactions of the company with related parties;
  - 9. Scrutiny of inter-corporate loans and investments;
  - Valuation of undertakings or assets of the company, wherever it is necessary;

- Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- Discussion with internal auditors of any significant findings and follow up there on;
- 15. Reviewing the findings of any internal investigation by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control system of a material nature and reporting the matter to the board;
- Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. To review the functioning of the Whistle Blower mechanism;
- 19. Approval of appointment of CFO;
- 20. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.
- 3.3 During the year, 4 meetings of the Audit Committee of the Company were held i.e. on 6th May, 2015, 13th August, 2015, 3rd November, 2015 and 29th January, 2016. The gap between any two meetings did not exceed 120 days complying with the Companies Act, 2013 and provisions of Listing Regulations. The composition and the attendance of Directors at these meetings are as under:

Name of Member	Status	No. of meetings attended
Shri Vikram Swarup	Chairman	4
Shri Anand Bordia	Member	3
Shri B.B. Tandon	Member	4
Dr. Deepak Nayyar	Member	4

The Managing Director, Chief Financial Officer, Head of Management Audit Department and representatives of the Statutory Auditors are permanent invitees to the Audit Committee Meetings. Internal Auditors are also invited for discussing with the Audit Committee members. The Cost Auditors appointed by the Company under Section 148 of the Companies Act, 2013 attend the Audit Committee Meeting, where cost audit reports are discussed.

The Company Secretary acts as the Secretary to the Committee.

#### 4. NOMINATION AND REMUNERATION COMMITTEE:

- 4.1 The Nomination and Remuneration Committee shall act in accordance with the prescribed provisions of Section 178 of the Companies Act, 2013 and shall be responsible for:
  - formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key management personnel and other employees;
  - formulation of criteria for evaluation of Independent Directors and the Board;



- iii) devising a policy on Board diversity;
- iv) identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and carry out evaluation of every director's performance.
- 4.2 During the year, 3 meetings of the Nomination and Remuneration Committee of the Company were held i.e. on 6th May, 2015, 13th August, 2015 and 3rd November, 2015. The Composition and the attendance of Directors at these meetings are as under:

Name of Member	Status	No. of meetings attended
Shri Vikram Swarup	Chairman	3
Shri Harsh V. Lodha	Member	3
Shri Anand Bordia	Member	3
Shri B.B. Tandon	Member	3
Dr. Deepak Nayyar	Member	3

#### 4.3 **Remuneration Policy:**

Pursuant to provisions of Section 178 of the Companies Act, 2013 and the Listing Regulations, the Board of Directors of the Company, based on the recommendation of the Nomination and Remuneration Committee, has formulated a Remuneration Policy for Directors and Senior Management, the details of which forms part of the Director' Report.

#### 4.4 Performance Evaluation criteria:

The Nomination and Remuneration Committee of the Board approved the criteria for determining qualifications, positive attributes and independence of Directors in terms of the Companies Act, 2013 and the Rules made thereunder and Listing Regulations, both in respect of Independent Directors and other Directors as applicable. The details in this regard are covered in the Directors' Report.

### 4.5 Details of remuneration paid/payable to the Directors during the financial year ended 31st March, 2016:

#### (a) Managing Director:

(₹ in Lacs)

Name	Salary	Perquisites & Allowances	Sitting Fees	Performance Linked Bonus	Total amount paid/ payable in 2015-16	Period of Service Contract
Shri B.R. Nahar	99.00	167.30	-	65.00	331.30	5 years w.e.f. 03.08.2014

#### (b) Wholetime Director designated as Chief Management Advisor: (₹ in Lacs)

Name	Salary	Perquisites & Allowances	Sitting Fees	Total amount paid/ payable in 2015-16	Period of Service Contract
Shri P. Majumdar	59.40	0.46	-	59.86	5 years w.e.f. 20.05.2013

#### (c) Non-Executive Directors:

(In ₹)

Name	Sitting Fees
Shri Harsh V. Lodha	950000
Shri Vikram Swarup	1625000
Shri Anand Bordia	1350000
Shri B.B. Tandon	1525000
Shri D.N. Ghosh	975000
Dr. Deepak Nayyar	1450000
Smt Shailaja Chandra	900000

No remuneration other than the sitting fees for attending Board & Committee Meetings was paid to the Non-Executive Directors.

#### 5. STAKEHOLDERS RELATIONSHIP COMMITTEE:

- 5.1 Stakeholders Relationship Committee shall act in accordance with the prescribed provisions of Section 178 of the Companies Act, 2013 and inter alia approves transfer & transmission of shares, issue of duplicate/rematerialisation of shares and consolidation & splitting of certificates, redressal of complaints from investors etc.
- 5.2 Stakeholders Relationship Committee has been empowered to deal with and dispose of the instruments of transfer of shares in the Company including power to reject transfer of shares in terms of the provisions of the Companies Act, 2013, Securities Contract (Regulations) Act, Listing Regulations and the Company's Articles of Association and take necessary actions as may be required for the purpose and shall consider and resolve the grievances of shareholders and debenture holders of the Company including complaints related to non-receipt of balance sheet and non-receipt of declared dividends and interest on debentures.
- 5.3 During the year 4 meetings of the Stakeholders Relationship Committee of the Company were held i.e. on 7th May, 2015, 14th August, 2015, 4th November, 2015 and 30th January, 2016. The composition and the attendance of Directors at these meetings are as under:

Name of Member	Status	No. of meetings attended
Shri Harsh V. Lodha	Chairman	4
Shri Pracheta Majumdar	Member	4
Shri Vikram Swarup	Member	4
Shri B.R. Nahar	Member	4

5.4 In addition, the Stakeholders Relationship Committee approved 21 Resolutions by Circulation for effecting registration of transfer of shares and other issues concerning investor services during the year.

The Company has received 9 complaints from the shareholders during the year. All the complaints have been processed in time and replied/resolved to the satisfaction of the shareholders.

Further, all the requests for transfer of shares have also been processed in time and no transfer was pending for registration for more than  $15\ \text{days}$  as on March  $31,\ 2016.$ 

Shri Girish Sharma, the Company Secretary, is the Compliance Officer.

#### 6. COMMITTEE OF DIRECTORS:

- 6.1 The Committee of Directors has been constituted by the Board of Directors of the Company with necessary powers delegated to it with a view to conduct the affairs of the Company smoothly.
- 6.2 During the year no meeting of the Committee of Directors of the Company was held. The composition of Committee is as under:

Name of Member	Status
Shri Harsh V. Lodha	Member
Shri Pracheta Majumdar	Member
Shri Vikram Swarup	Member
Shri B.R. Nahar	Member



### 7. CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE:

- 7.1 The Corporate Social Responsibility (CSR) Committee has been constituted by the Board of Directors of the Company as per the provisions of Section 135 of the Companies Act, 2013 read with Corporate Social Responsibility (CSR) Rules, 2014.
- 7.2 The terms of reference of the Corporate Social Responsibility Committee of the Company are as under:
  - (a) to formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the company as specified in Schedule VII of the Companies Act, 2013;
  - (b) to recommend the amount of expenditure to be incurred on the activities referred to in clause (a) in a Financial Year;
  - to monitor the Corporate Social Responsibility Policy of the company from time to time; and
  - (d) any other matter/thing as may be considered expedient by the members in furtherance of and to comply with the CSR Policy of the Company.
- 7.3 During the year 3 meetings of the CSR Committee were held on 7th May, 2015, 14th August, 2015, and 4th November, 2015. The composition and the attendance of Directors at these meetings are as under:

Name of Member	Status	No. of meetings attended
Shri Harsh V. Lodha	Chairman	3
Shri B.B. Tandon	Member	3
Shri Vikram Swarup	Member	3
Shri D.N. Ghosh	Member	3

#### 8. INDEPENDENT DIRECTORS' MEETING:

During the year under review, the Independent Directors met on 30th January, 2016 and 12th March, 2016, inter-alia, to discuss:

- 8.1 Evaluation of the performance of Non Independent Directors and the Board of Directors as a whole.
- 8.2 Evaluation of the performance of the Chairman of the Company, taking into account the views of the Executive and Non Executive Directors.
- 8.3 Evaluation of the quality, content and timelines of flow of information between the Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

The composition and the attendance of Directors at these meetings are as under :

Name	No. of meetings attended
Shri D.N. Ghosh *	2
Shri Vikram Swarup	2
Shri A. Bordia	2
Shri B.B. Tandon	2
Dr. Deepak Nayyar	2
Smt. Shailaja Chandra	2

<sup>\*</sup> Shri D.N. Ghosh was unanimously elected as the Chairman of the Meetings.

#### 9. SUBISIDIARY COMPANIES:

There is no material non-listed Indian subsidiary Company requiring appointment of Independent Director of the Company on the Board of Directors of the subsidiary companies. The requirements of the Listing Regulations with regard to subsidiary companies have been complied with.

#### 10. GENERAL BODY MEETINGS:

10.1 The details of Annual General Meetings in last 3 years are as under:

Year	Venue	Date	Time
2014-2015	Kalpataru Uttam Mancha 10/1/1, Manohar Pukur Road, Kolkata - 700 026	02.07.2015	10.30 A.M.
2013-2014	Kalpataru Uttam Mancha 10/1/1, Manohar Pukur Road, Kolkata - 700 026	21.08.2014	10.30 A.M.
2012-2013	Kalpataru Uttam Mancha 10/1/1, Manohar Pukur Road, Kolkata - 700 026	10.07.2013	10.30 A.M.

- 10.2 In accordance with the law, a poll (electronically and by physical ballot) was conducted on all the resolutions of the Notice and all the members were given an option to vote through electronic means using the NSDL platform.
- 10.3 At the Annual General Meeting of the Company held on August 21 2014, 3 Resolutions were passed as Special Resolutions as mentioned hereunder:
  - Resolution u/s. 180(1)(c) of the Companies Act, 2013 for borrowing money up to ₹ 3000 crores over and above the aggregate of paid up capital and free reserves of the Company.
  - Resolution u/s. 180(1)(a) of the Companies Act, 2013 for creation of mortgage/ charge of Company's assets.
  - iii) Resolution u/s. 94(1) for keeping Register of Members and other Registers at the office of the Registrar and Share Transfer Agent.

No Special Resolutions were passed during the Annual General Meetings held on 10th July, 2013 and 2nd July, 2015.

10.4 Special Resolution was passed during the Financial Year ended 31st March, 2016 through Postal Ballot under Sections 42, 71 and all other applicable provisions of the Companies Act, 2013, if any, read with Rules made thereunder and other applicable laws or regulations for making one or more offer(s) or invitation(s) to subscribe to Secured or Unsecured Bonds/Non-Convertible Debentures (NCDs)/other Debt Securities on private placement basis, in one or more tranches, within the overall borrowing limits of the Company, as approved by the members, from time to time.

The Postal Ballot was conducted in accordance with the provisions of SEBI Listing Regulations, 2015 and the Companies Act, 2013. The Company had offered e-voting facility, through National Securities Depository Limited as an alternate, to enable the shareholder to cast their votes electronically.

The Board had appointed Ms. Aditi Jhunjhunwala, Partner of M/s. Vinod Kothari & Company, a Practicing Company Secretary as the Scrutinizer to conduct the Postal Ballot & E-voting process in a fair and transparent manner.

#### **Details of Voting Pattern**

Date of passing of	Purpose	Vote in favour of the resolution		Votes against the resolution	
Resolution		Number	%	Number	%
23.02.2016	Invitation(s) to subscribe to Secured or Unsecured Bonds/Non-Convertible Debentures (NCDs)/other Debt Securities on private placement basis	59909027	89.10	7327168	10.90



At present, there is no proposal for passing any Special Resolution through Postal Ballot.

#### 11. DISCLOSURES:

### Disclosure on materially significant related party transactions :

All transactions entered into with Related Parties as defined under the Companies Act, 2013 and the Listing Regulations during the financial year were in the ordinary course of business and on an arms length basis and do not attract the provisions of Section 188 of the Companies Act, 2013. There were no materially significant transactions with related parties during the financial year which were in conflict with the interest of the Company.

Suitable disclosure as required by the Accounting Standards (AS 18) has been made in the Note No. 2.43 to the Financial Statements

The Policy on Related Party Transaction can be accessed at the link http://www.birlacorporation.com/investors/related-party-transactions-policy.pdf.

#### ii) Disclosure on Accounting Treatment:

In the preparation of the financial statements, the Company has followed the Accounting Standards referred to in Section 133 of the Companies Act, 2013. The significant accounting policies which are consistently applied have been set out in the Notes to the Financial Statements.

# iii) Details of non-compliance by the Company, penalties, strictures imposed on the Company by the Stock Exchanges, SEBI or any Statutory Authority on any matter related to Capital Markets:

The Company has complied with all the requirements of the Listing Agreement and/or Listing Regulations with the Stock Exchanges as well as regulations and guidelines of SEBI. No penalties or strictures were imposed by SEBI, Stock Exchanges or any statutory authority on matters relating to Capital Markets during the last three years.

#### iv) Risk Management:

The Company has laid a comprehensive Risk Assessment and Minimization Procedure which was presented to the Audit Committee and reviewed by the Board from time to time. These procedures are reviewed to ensure that executive management controls risk through means of a properly defined framework. The Risk assessment procedures are updated as per requirements to ensure that the risks are properly dealt and mitigated.

#### v) Vigil Mechanism/Whistle Blower Policy:

In compliance with provisions of Section 177(9) of the Companies Act, 2013 and Regulation 4 of the Listing Regulations the Company has framed a Vigil Mechanism/Whistle Blower Policy and the same has also been placed on the website of the Company. None of the employees of the Company has been denied access to the Audit Committee.

### vi) Details of compliance with mandatory requirements and adoption of non-mandatory requirements :

The Company has complied with all the applicable mandatory requirements. The Company has not adopted the non-mandatory requirements of the Listing Regulation except that relating to the appointment of separate post of Chairman and CEO.

#### vii) Policy for determining 'material' subsidiaries:

The Company does not have any 'material' subsidiary.

#### 12. PREVENTION OF INSIDER TRADING:

In January 2015, SEBI notified the SEBI (Prohibition of Insider Trading) Regulations, 2015 which came into effect from May, 2015. Pursuant thereto, the Company has formulated and adopted a new Code for prevention of Insider Trading.

The new code viz. "Code of Internal Procedures and Conduct for Regulating, Monitoring and Reporting of Trading by Insiders" and "Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information" has been framed and adopted. The Code requires pre-clearance for dealing in the Company's shares and prohibits the purchase or sale of Company shares by the Directors and the designated employees while in possession of unpublished price sensitive information in relation to the Company and during the period when the Trading Window is closed. The Company Secretary is responsible for implementation of the Code.

The Board of Directors and the designated employees have confirmed compliance with the Code.

#### 13. CEO & CFO CERTIFICATION:

The Managing Director and Chief Financial Officer of the Company have issued necessary certificate pursuant to the provisions of the Listing Regulations with the Stock Exchanges and the same is attached and forms part of the Annual Report.

#### 14. COMPLIANCE CERTIFICATE OF THE AUDITORS:

Certificate from the Company's Statutory Auditors M/s. H.P. Khandelwal & Co. confirming compliance with conditions of Corporate Governance as stipulated under Listing Regulations with the Stock Exchanges is attached and forms part of the Annual Report.

#### 15. MEANS OF COMMUNICATION:

The quarterly, half-yearly and the annual financial results are published in English & vernacular newspapers and are also furnished to the Stock Exchanges with whom the Company has listing arrangements to enable them to put them on their websites. The Company has its own website i.e. www.birlacorporation.com wherein all relevant information along with the financial results & shareholding patterns are available. The Management Discussion & Analysis, forms part of the Directors' Report is covered in the Annual Report.

#### 16. GENERAL SHAREHOLDERS' INFORMATION:

#### 16.1 **Annual General Meeting**

Date and Time : 8th July, 2016, 10.30 A.M. Venue : Kalpataru Uttam Mancha

: Kalpataru Uttam Mancha 10/1/1, Monohar Pukur Road

Kolkata - 700 026

#### 16.2 Financial Calendar (tentative and subject to change)

1st Quarterly Results
2nd Quarterly/Half yearly Results

3rd Quarterly Results

Audited yearly Results for the year ending 31st March, 2017

Within 45 days of the end of the quarter

) quarter

Within 60 days of the end of the Financial Year

16.3 **Date of Book closure**: 2nd July, 2016 to 8th July, 2016 (both days inclusive)

16.4 Dividend Payment date

Credit/dispatch of dividend warrants between 9th July, 2016 and 15th July, 2016.



#### 16.5 Listing of Shares & Debentures:

#### A. Ordinary Shares

The Ordinary shares are at present listed at the following Stock Exchanges.

Name of the Stock Exchange	Stock Code/Symbol
National Stock Exchange of India Ltd. (NSE)     Exchange Plaza, C - 1, Block - G     Bandra-Kurla Complex     Bandra (East), Mumbai- 400 051	BIRLACORPN - EQ
2. BSE Ltd. (BSE) Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai-400 001	500335

#### B. Debentures

The Privately placed Secured Redeemable Non-Convertible Debentures are listed on the Wholesale Debt Market Segment of BSE Ltd.

#### $16.6\,$ ISIN Code for the Company's Ordinary Shares :

INE340A01012

#### 16.7 ISIN Code for various series of Debentures is as under:

Secured Redeemable Non-Convertible Debentures Series-1 : INE340A07035
Secured Redeemable Non-Convertible Debentures Series-3: INE340A07050
Secured Redeemable Non-Convertible Debentures Series-4 : INE340A07068

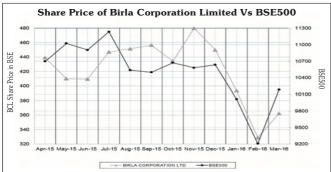
Annual Listing fees as prescribed, has been paid by the Company to the above Stock Exchanges for the financial year 2015-16.

#### 16.8 Corporate Identity Number (CIN): L01132WB1919PLC003334

#### 16.9 Market Price Data during the financial year 2015-2016:

Month		BSE   NSE   (in ₹)		
	High	Low	High	Low
April, 2015	458.90	400.10	459.10	402.80
May, 2015	475.00	393.40	444.00	387.50
June, 2015	422.95	395.50	425.00	393.30
July, 2015	476.00	407.00	479.40	409.00
August, 2015	543.50	425.00	544.20	423.00
September, 2015	497.00	425.00	478.95	424.00
October, 2015	459.85	423.15	460.05	420.00
November, 2015	484.00	409.10	483.05	401.10
December, 2015	484.00	430.00	485.95	435.30
January, 2016	474.50	380.10	478.00	380.00
February, 2016	407.00	322.00	409.00	318.05
March, 2016	397.95	326.00	397.00	322.00

#### 16.10 Stock Performance in comparison to broad-based indices:



#### 16.11 Registrar & Share Transfer Agent:

MCS Share Transfer Agent Limited 12/1/5 Monohar Pukur Road

Kolkata -700 026

Phone : (033) 4072 4051 to 4053 Fax : (033) 4072 4054 E-mail : mcssta@rediffmail.com

#### 16.12 Share Transfer System:

Share transfers in physical form are generally registered within 15 days from the date of receipt provided the documents are found to be in order. Stakeholders Relationship Committee considers & approves the transfer proposals.

All requests for dematerialisation of shares, which are found to be in order, are generally processed within 15 days and the confirmation is given to the respective depositories i.e., National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

#### 16.13 Dividend History for the last 5 years is as under:

Financial Year	Date of Declaration	Dividend per Share (₹)
2015 - 2016	08.07.2016*	6.00
2014 - 2015	02.07.2015	6.00
2013 - 2014	21.08.2014	6.00
2012 - 2013 (Final)	10.07.2013	4.50
2012 - 2013 (Interim)	09.11.2012	2.50
2011 - 2012 (Final)	28.06.2012	3.50
2011 - 2012 (Interim)	31.10.2011	2.50
2010 - 2011 (Final)	27.06.2011	3.50
2010 - 2011 (Interim)	26.10.2010	2.50

<sup>\*</sup> Subject to approval of shareholders.

#### 16.14 Unclaimed Dividends:

The Company is required to transfer dividends which have remained unpaid / unclaimed for a period of seven years to the Investor Education & Protection Fund established by the Government. The Company will in November & December, 2016 transfer to the said fund, the Interim & Final dividend respectively for the year ended 31st March, 2009 which have remained unclaimed / unpaid.

### 16.15 Details of outstanding shares in the Unclaimed Suspense Account:

In terms of Regulation 39(4) read with Schedule VI of the Listing Regulations, the details in respect of equity shares lying in the suspense account which was issued in demat form and physical form, respectively, is as under:

	De	emat	Phy	sical
Particulars	Number of Shareholders	Number of Ordinary Shares	Number of Shareholders	Number of Ordinary Shares
Aggregate Number of shareholders and outstanding shares in the suspense account lying at the beginning and end of the year.	304	83631	0	0

During the year, there was no movement in the holding. The voting, dividend and other rights on the shares in the suspense account as on March 31, 2016 shall remain frozen till the rightful owners of such shares claim the shares.

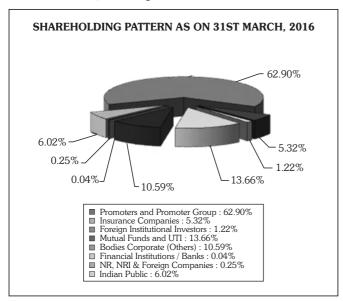


#### 16.16 Distribution of shareholding as on 31st March, 2016:

No. of ordinary shares held	No. of shareholders	% of shareholders	No. of Ordinary shares	% of shareholding
Upto 500	20393	95028	1402027	1.82
501 to 1000	451	2.11	344457	0.45
1001 to 2000	243	1.13	355935	0.46
2001 to 3000	87	0.41	220832	0.29
3001 to 4000	44	0.21	156553	0.20
4001 to 5000	35	0.16	161712	0.21
5001 to 10000	42	0.20	311621	0.40
10001 & above	107	0.50	74052200	96.17
TOTAL	21402	100.00	77005347	100.00

#### 16.17 **Shareholding Pattern:**

The shareholding of different categories of shareholders as on 31st March, 2016 are given below:



#### 16.18 Dematerialisation of Shares and liquidity:

As on 31st March, 2016, 99.22% of the Company's total ordinary shares representing 76403705 shares were held in dematerialised form and 601642 shares representing 0.78% of paid-up share capital were held in physical form.

#### 16.19 Reconciliation of Share Capital Audit:

As stipulated by Securities and Exchange Board of India (SEBI), a practicing Chartered Accountant carries out the Reconciliation of Share Capital Audit to reconcile the total admitted Capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and the total issued and listed capital. This audit is carried out every quarter and the report thereon is submitted to the Stock Exchanges, and is also placed before the Board of Directors.

#### 16.20 Plant Locations:

The Company's plants are located at Satna (Madhya Pradesh), Chanderia (Rajasthan), Kolkata, Birlapur and Durgapur (West Bengal), Raebareli (Uttar Pradesh), Chakan (Maharashtra) and Gurgaon (Haryana).

#### 16.21 Address for Correspondence:

The shareholders may address their communications/suggestions/ grievances/queries to:

The Company Secretary Birla Corporation Limited Birla Building

9/1, R.N. Mukherjee Road, Kolkata-700 001 Tel. No.: (033) 66166726, 66166738, 66166737

Fax: (033) 2248-7988 / 2872

#### 16.22 Exclusive e-mail id for Investors' Grievances:

Pursuant to Clause 85 of the Listing Regulations with the Stock Exchanges, the following e-mail id has been designated for communicating investors' grievances:

investorsgrievance@birlacorp.com

#### 16.23 E-mail id pursuant to Green Initiative in the Corporate Governance:

For registering the e-mail id for receiving the notices/documents including Annual Reports of the Company electronically the following e-mail id has been designated:

greeninitiative@birlacorp.com

#### **DECLARATION ON CODE OF CONDUCT**

This is to confirm that the Board of Directors of the Company has laid down a Code of Conduct for its members and senior management personnel of the Company. The same has also been posted on the Company's website. It is further confirmed that all the Directors and senior management personnel of the Company have affirmed compliance with the Code of Conduct of the Company for the Financial Year ended 31st March, 2016 as envisaged under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

For BIRLA CORPORATION LIMITED

(B.R. NAHAR)

Dated, the 6th May, 2016 Managing Director



The Board of Directors
Birla Corporation Limited
9/1, R. N. Mukherjee Road
Kolkata - 700 001

6th May, 2016

# Certification by Chief Executive Officer (CEO) & Chief Financial Officer (CFO)

We, B. R. Nahar, Managing Director and A. Saraogi, Chief Financial Officer of Birla Corporation Limited certify that:

- a) We have reviewed the Financial Statements and the Cash Flow Statement for the financial year ended 31st March, 2016 and that to the best of our knowledge and belief, we state that:
  - i) these statements do not contain any materially untrue statement, or omit any material fact or contain any statements that might be misleading;
  - ii) these statements together present a true and fair view of the Company's affairs and are in compliance with the existing accounting standards, applicable laws and regulations.
- b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year, which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c) We accept the responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d) We have indicated to the Auditors and Audit Committee:
  - i) significant changes, if any, in the internal controls over financial reporting during the year;
  - ii) significant changes, if any, in accounting policies during the year and that the same have been disclosed in the notes to the financial statements;
  - iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

For BIRLA CORPORATION LIMITED

For BIRLA CORPORATION LIMITED

(B. R. NAHAR)

Managing Director

( A. SARAOGI )

Chief Financial Officer



## AUDITORS' CERTIFICATE OF COMPLIANCES WITH THE CORPORATE GOVERNANCE

#### TO THE MEMBERS OF BIRLA CORPORATION LIMITED

We have examined the compliance of conditions of Corporate Governance of M/s Birla Corporation Limited ('the Company'), for the year ended 31 March 2016, as stipulated in Clause 49 of the Listing Agreement ('Listing Agreement') of the Company with the stock exchanges for the period 1 April 2015 to 30 November 2015 and as per the relevant provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') as referred to in Regulation 15 (2) of the Listing Regulations for the period 1 December 2015 to 31 March 2016.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement/ Listing Regulations, as applicable.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which management has conducted the affairs of the company.

For H. P. KHANDELWAL & CO.

Chartered Accountants
Firm Registration No. 302050E

RAJIV SINGHI
Partner
Membership No. 053518

Place : Kolkata

Date: 6th day of May, 2016



#### INDEPENDENT AUDITORS' REPORT

#### To the Members of BIRLA CORPORATION LIMITED

#### REPORT ON THE STANDALONE FINANCIAL STATEMENTS

We have audited the accompanying standalone financial statements of **BIRLA CORPORATION LIMITED** ('the Company'), which comprise the Balance Sheet as at 31 March, 2016, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### MANAGEMENT'S RESPONSIBILITY FOR THE STANDALONE FINANCIAL STATEMENTS

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **OPINION**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements

give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2016 and its profit and its cash flows for the year ended on that date.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of subsection (11) of section 143 of the Act, we give in the Annexure 'A' a statement on the matters specified in the paragraph 3 and 4 of the Order, to the extent applicable.
- 2. As required by Section 143 (3) of the Act, we report that:
  - We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
  - e. On the basis of the written representations received from the directors as on 31st March 2016 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March 2016 from being appointed as a director in terms of Section 164 (2) of the Act.
  - f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in Annexure 'B'.
  - g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - The Company has disclosed the impact of pending litigations on its financial position in its financial statements - refer note 2.29 and 2.40 to the financial statements;
    - The Company did not have any material foreseeable losses on long term contracts including derivative contracts;
    - There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

#### For H. P. KHANDELWAL & CO.

Chartered Accountants
Firm Registration No. 302050E

1B, Old Post Office Street, Kolkata - 700 001 Date: 6th day of May, 2016 RAJIV SINGHI
Partner
Membership No. 053518



#### ANNEXURE - A TO THE INDEPENDENT AUDITORS' REPORT

The Annexure referred to in paragraph 1 under the heading "Report on Other Legal and Regulatory Requirements" of our Independent Auditors' Report of even date in respect to statutory audit of M/s Birla Corporation Limited for the year ended 31 March 2016, we report that:

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets
  - (b) The fixed assets have been physically verified wherever practicable on a phased manner by the management/ internal auditors and the reconciliation of the quantities with the book records has been done on continuous basis except in case of Soorah Jute Mills (due to suspension of work), Auto Trim Division at Gurgaon & Chakan where verification could not be done. Further the differences, if any, arising out of such reconciliation so far have been adjusted and no material discrepancies between book records and physical inventory have been noticed.
  - (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company except for in as follows:

Name of the Unit	Total Number of Cases	Leashold/ Freehold	As at 31st March, 2016 (Amount in Rs. lacs)		Remarks
			Gross Block	Net Block	
Durgapur Cement Works	1	Leasehold	6.39	Nil	The Lease agreement had expired on 31.12.2014 and the negotiation for the renewal is in process.

- ii. The inventory has been physically verified at reasonable intervals during the year by the Management/ Internal Auditors except in case of Soorah Jute Mills (due to suspension of work) and Auto Trim Division at Gurgaon & Chakan units where verification could not be done. The discrepancies noticed on verification between the physical stock and the book stocks, wherever ascertained were not significant and have been properly dealt in the books of accounts.
- iii. In our opinion and according to the information and explanations given to us, the Company has not granted any loan to parties covered in the register maintained under section 189 of the Companies Act, 2013. Thus, paragraph 3(iii) of the Order is not applicable.
- iv. In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of section 185 and 186 of the Act, with respect to the loans and investments made. The Company has neither issued any guarantee nor has provided any security on behalf of any party.
- v. In our opinion and according to the information and explanations given to us, the Company did not receive any deposits covered under sections 73 to 76 of the Companies Act and the rules framed there under with regard to deposits accepted from the public during the year.

- vi. The Central Government has prescribed maintenance of cost records under section 148 (1) of the Companies Act, for the Company's Cement, Jute, Power and Auto Trim Units. We have broadly reviewed such accounts and records and are of the opinion that prima facie, the prescribed accounts & records have been made & maintained but no detailed examination of such records and accounts have been carried out by us.
- vii. (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including provident fund, Employees' State Insurance, income tax, sales tax, service tax, duty of excise, duty of customs, value added tax, cess and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, income tax, sales tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues were in arrears as at 31st March, 2016 for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, the dues of income tax, sales tax, wealth tax, service tax, duty of customs, duty of excise and value added tax as at 31st March, 2016 which have not been deposited on account of dispute and the forum where the disputes are pending are as under:

Name of the Statute	Nature of Dues	Amount (₹ in Lacs)	Period to which the amount relates	Forum where pending
Sales Tax &	Sales Tax and	2100.40	1994-2014	Department/1st Appellate
VAT Laws	VAT	1600.12	1989-2008	Authority Tribunals
		210.01	1993-2015	High Court & above
Central Excise	Excise Duty	976.58	1980-2012	Department/1st Appellate
Act, 1944		2030.84	1976-2012	Authority Tribunals
Finance	Service Tax	226.00	2005-2014	Department/1st Appellate
Act, 1944		979.11	2004-2012	Authority Tribunals
The Custom	Custom Duty	9.66	2012-2013	Tribunals
Act, 1962				
Income Tax	Income Tax	2632.09	AY 2011-12	Department/1st Appellate
Act, 1961			to 2012-13	Authority

viii. According to the information and explanations given to us by the management, the Company has not defaulted in repayment of dues to financial institutions or banks or debenture holders.



- ix. Based on information and explanations given to us and records of the Company examined by us, in our opinion, the term loans have been applied for the purpose for which they were obtained. Proceeds from Foreign currency loans raised in earlier years and remained unutilized, due to delays in execution of projects, as at 1st April 2015 amounting to Rs. 33,448.40 lacs were subsequently utilized during the year at various dates and a sum of Rs. 22,807.12 lacs remained unutilized at 31st March 2016 and kept temporarily under Bank fixed deposit.
- x. According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- xi. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly,

- paragraph 3(xii) of the Order is not applicable.
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- xiv. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

For H. P. KHANDELWAL & CO.

Chartered Accountants
Firm Registration No. 302050E

RAJIV SINGHI
Partner
Membership No. 053518

1B, Old Post Office Street, Kolkata - 700 001

Date: 6th day of May, 2016



#### ANNEXURE - B TO THE INDEPENDENT AUDITORS' REPORT

The Annexure referred to in paragraph 2 (f) under the heading "Report on Other Legal and Regulatory Requirements" of our Independent Auditors' Report of even date, in respect to the internal financial control under clause (i) of sub-section 3 of section 143 of the Act of M/s Birla Corporation Limited for the year ended 31 March 2016, we report that:

We have audited the internal financial controls over financial reporting of **M/s Birla Corporation Limited** ("**the Company**") as of 31st March, 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### MANAGEMENT'S RESPONSIBILITY FOR INTERNAL FINANCIAL CONTROLS

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013 to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of

the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### MEANING OF INTERNAL FINANCIAL CONTROLS OVER FINANCIAL REPORTING

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### INHERENT LIMITATIONS OF INTERNAL FINANCIAL CONTROLS OVER FINANCIAL REPORTING

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **OPINION**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by ICAI.

For H. P. KHANDELWAL & CO.

Chartered Accountants Firm Registration No. 302050E

RAJIV SINGHI Partner Membership No. 053518

1B, Old Post Office Street, Kolkata - 700 001 Date : 6th day of May, 2016



### **BALANCE SHEET as at 31st March, 2016**

BALANCE SHEET as at 31st Mar	ch, 2016				(₹ in lacs)
	Note No.	As at M	Iarch 31, 2016	As at M	arch 31, 2015
EQUITY AND LIABILITIES		110 41 17		110 41 11	<u> </u>
SHAREHOLDERS' FUNDS					
Share Capital	2.1	7700.89		7700.89	
Reserves and Surplus	2.2	263221.54		254710.48	
F			270922.43		262411.37
NON-CURRENT LIABILITIES		<b>5</b> 0.400.06		110150.15	
Long-Term Borrowings	2.3	79490.36		110178.17	
Deferred Tax Liabilities (Net) Other Long-Term Liabilities	2.4 2.5	27261.38 36179.57		24293.75 35317.30	
Long-Term Provisions	2.6	3307.89		3117.06	
Long-term r tovisions	2.0		146239.20		172906.28
CURRENT LIABILITIES					
Short-Term Borrowings	2.7	14275.79		14082.74	
Trade Payables	2.8				
Total outstanding dues of micro enterprises					
and small enterprises		66.27		_	
Total outstanding dues of creditors other than		15860.22		15921.20	
micro enterprises and small enterprises Other Current Liabilities	2.9	60624.91		26434.78	
Short-Term Provisions	2.6	7419.49		7369.87	
Onort ferm Frovisions	2.0		98246.68		63808.59
TOTAL			515408.31		499126.24
TOTAL			010400.01		477120.24
ASSETS					
NON-CURRENT ASSETS					
Fixed Assets					
Tangible Assets	2.10	202437.68		192067.03	
Intangible Assets	2.10	54.50		189.73	
Capital Work-In-Progress		6324.69		12269.87	
New Comment Investments	0 11	208816.87		204526.63	
Non-Current Investments Long-Term Loans and Advances	2.11 2.12	20117.22 26652.98		36253.96 22423.75	
Other Non-Current Assets	2.12	3809.81		2907.78	
Office Profesories Passets	2.10		259396.88		266112.12
CURRENT ASSETS					
Current Investments	2.14	125623.42		95535.95	
Inventories	2.15	56714.00		55211.02	
Trade Receivables	2.16	9424.23		8812.50	
Cash and Bank Balances	2.17	36223.52		46677.06	
Short-Term Loans and Advances	2.12 2.13	10650.40		10368.32	
Other Current Assets	2.13	17375.86	056011.40	16409.27	00001410
			256011.43		233014.12
TOTAL			515408.31		499126.24
Significant Accounting Policies	1				
The Notes are an integral part of the Financial Statemen	nts				
As per our Report annexed.					
For H. P. KHANDELWAL & CO.		0.1.D.1.0.C.		,,,pc	
Chartered Accountants		SARAOGI		HARSH V. LOD	PHA
Firm Registration No. 302050E	Chief Find	ancial Officer		Chairman (DIN: 0039409	24)
RAJIV SINGHI				(DIN: 003940)	94)
Partner					
Membership No. 053518	over s	CLIADAG		D D *****	
1B, Old Post Office Street,		SHARMA		B. R. NAHAI	
Kolkata-700 001.		nt (Indirect Taxes)		Managing Direc	
The 6th day of May, 2016	∞ Compa	ny Secretary		(DIN: 0004989	וטפ



### STATEMENT OF PROFIT AND LOSS for the year ended 31st March, 2016

	,	For the year ended	(₹ in lacs) For the year ended
	Note No.	31st March, 2016	31st March, 2015
INCOME			
Revenue from Operations (Gross)	2.18	376842.06	369216.83
Less: Excise Duty		49343.41	48227.59
Revenue from Operations (Net)		327498.65	320989.24
Other Income	2.19	16369.93	15593.94
Total Revenue		343868.58	336583.18
EXPENSES			
Cost of Materials Consumed	2.20	61792.14	51131.22
Purchases of Traded Goods	2.21	88.91	124.42
(Increase)/ Decrease in Inventories of Finished Goods, Work-in-Progress and Traded Goods	2.22	(1414.10)	(3998.88)
Employee Benefits Expense	2.23	24528.25	22541.34
Finance Costs	2.24	8158.55	7837.26
Other Expenses	2.25	213974.61	221029.46
		307128.36	298664.82
Profit before Tax, Depreciation &		36740.22	37918.36
Amortisation and Exceptional Items  Depreciation and Amortisation Expense	2.26	14903.45	15345.97
Profit before Tax & Exceptional Items	2.20	21836.77	22572.39
Exceptional Items	2.27	3149.48	1,284.47
Profit before Tax	2.21	18687.29	21287.92
Tax Expense :	2.28	10007.29	21267.92
Current Tax	2.20	_	2,933.14
Deferred Tax		2,967.63	1316.30
Income Tax for earlier years		(15.66)	(505.53)
Profit for the year		15735.32	17544.01
Earnings Per Share (Nominal value ₹ 10 /-) Weighted Average Number of Ordinary Shares			
outstanding during the year		77005347	77005347
Basic and Diluted earning per share		20.43	22.78
Significant Accounting Policies	1		
The Notes are an integral part of the Financial Statements			
As per our Report annexed.			
For <b>H. P. KHANDELWAL &amp; CO.</b> Chartered Accountants Firm Registration No. 302050E	ADITYA SARAOGI Chief Financial Officer		HARSH V. LODHA Chairman
DA WILODIOLU			(DIN: 00394094)

RAJIV SINGHI

Partner

Membership No. 053518 1B, Old Post Office Street, GIRISH SHARMA B. R. NAHAR Managing Director Kolkata-700 001. Joint President (Indirect Taxes) The 6th day of May, 2016 & Company Secretary (DIN: 00049895)



#### CASH FLOW STATEMENT for the year ended 31st March, 2016

	For the year ended 31st March, 2016		For the year ended 31st March, 2015	
Cash Flow from Operating Activities :				
Profit after Exceptional Items & before Tax	18,687.29		21,287.92	
Adjustments for:				
Depreciation & Amortisation	14,903.45		15,345.97	
Investing Activities (Net)	(14,477.36)		(14,628.61)	
Provision for doubtful debts	92.19		195.83	
(Profit)/Loss on sale/ discard of Fixed Assets (Net)	(3.62)		64.10	
Excess Liabilities and unclaimed balances & Provision written back (Net)	(1,414.66)		(662.32)	
Excess Depreciation written back	(138.55)		(41.02)	
Foreign Exchange Fluctuations	763.94		3,015.06	
Finance Costs	8,158.55		9,121.73	
Operating Profit before Working Capital changes	26,571.23		33,698.66	
Adjustments for :				
(Inc)/ Dec in Trade Receivables	(699.23)		(1,537.19)	
(Inc)/ Dec in Inventories	(1,502.99)		(3,700.32)	
(Inc)/ Dec in Loans and Advances & Other Assets	(3,782.12)		(7,291.69)	
Inc/ (Dec) in Trade Payables & Other Liability	7,549.96		10,478.19	
Inc/ (Dec) in Provisions	(294.30)		764.39	
Cash generated from operations	27,842.55		32,412.04	
Direct Taxes Paid	(3,381.86)		(4,568.03)	
Net Cash from Operating Activities		24,460.69		27,844.01
Cash Flow from Investing Activities:				
Purchase of Tangible & Intangible Assets including CWIP/ Capital Advances	(16,597.91)		(21,699.13)	
Sale of Tangible Assets	547.05		688.67	
(Purchase)/Sale of Investments (Net)	(4,480.22)		9,295.66	
(Inc)/ Dec in Other Bank Balances	14,063.10		4,010.44	
(Inc)/ Dec in Advances to Related Parties	(26.15)		(0.69)	
Interest received	5,648.16		6,563.53	
Dividend received	110.38		386.49	
Net Cash used in Investing Activities		(735.59)		(755.03)
Cash Flow from Financing Activities				
Proceeds from Long Term Borrowings	_		21,725.09	
Repayments of Long Term Borrowings	(6,327.44)		(32,081.18)	
(Repayments)/Proceeds from Short Term Borrowings	169.43		(2,248.87)	
Interest Paid	(8,396.63)		(8,499.25)	
Dividend Paid	(4,620.32)		(4,620.32)	
Corporate Dividend tax paid	(940.59)		(785.22)	
Net Cash used in Financing Activities		(20,115.55)		(26,509.75)
Net Increase in Cash and Cash Equivalents		3,609.55		579.23
Cash and Cash Equivalents (Opening Balance)		7,075.60		6,496.37
Cash and Cash Equivalents (Closing Balance)		10,685.15		7,075.60
Notes:				

(₹ in lacs)

- a) Above statement has been prepared in indirect method.
- b) Figures for the previous year have been re-grouped wherever considered necessary.
- c) Direct Taxes paid are treated as arising from operating activities and are not bifurcated between investing and financing activities.
- d) The Notes are an integral part of Financial Statements.

As per our Report annexed.

For H. P. KHANDELWAL & CO. ADITYA SARAOGI HARSH V. LODHA **Chartered Accountants** Chief Financial Officer Chairman Firm Registration No. 302050E (DIN: 00394094) RAJIV SINGHI Partner Membership No. 053518 1B, Old Post Office Street, GIRISH SHARMA B. R. NAHAR Kolkata-700 001. Joint President (Indirect Taxes) Managing Director The 6th day of May, 2016 & Company Secretary (DIN: 00049895)



#### NOTES TO FINANCIAL STATEMENTS for the year ended 31st March, 2016

#### 1. Significant Accounting Policies

(₹ in lacs)

#### 1.1 Basis of Accounting

The financial statements are prepared under the historical cost convention, except stated otherwise, on an accrual basis and in accordance with the generally accepted accounting principles in India, the applicable mandatory Accounting Standards as prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.

The financial statements have been prepared and presented as per the requirement of Schedule III as notified under Companies Act, 2013.

#### 1.2 Use of Estimates

The preparation of financial statements require judgements, estimates and assumptions to be made that affect the reported amount of assets and liabilities including contingent liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between actual results and estimates are recognized in the period in which the results are known/materialised.

#### 1.3 Fixed Assets

#### **Tangible Fixed Assets**

- a) Fixed Assets, other than those which have been revalued, are stated at their original cost which includes expenditure incurred in the acquisition and construction/installation and other related expenses. In respect of qualifying assets as defined by Accounting Standard 16, related pre-operational expenses including borrowing cost are also capitalised and included in the cost. Claims in respect of capital assets are adjusted as and when settled.
- b) From accounting period commencing on or after 1st April, 2011, the company adjusts exchange differences arising on translation/settlement of long term foreign currency monetary items pertaining to the acquisition of a depreciable asset to the cost of the asset and depreciates the same over the remaining life of the asset.
- c) Revalued assets are stated at the values determined on revaluation.
- d) Assets acquired under finance lease are recognised at lower of fair value or present value of minimum lease payments.

#### **Intangible Fixed Assets**

Intangible Assets are stated at cost on initial recognition, after which the same are stated at cost less accumulated amortisation and accumulated impairment loss, if any.

#### 1.4 Depreciation and Amortisation

- a) Depreciation on tangible fixed assets is provided on straight-line method at the rates determined based on the useful lives of respective assets as prescribed in the Schedule II of the Companies Act, 2013.
- b) In case the cost of part of a tangible asset is significant to the total cost of the assets and useful lives of that part is different from the remaining useful lives of the asset, depreciation has been provided on straight line method based on internal assessment and independent technical evaluation carried out by external valuers which the management believes that the useful lives of the component best represent the period over which the management expects to use those components.
- c) Depreciation for assets purchased / sold during the year is proportionately charged.
- d) Leasehold land is amortised over the period of lease.
- e) On amount added on revaluation, depreciation is provided on straight-line method at the rates determined based on the useful lives of respective assets as prescribed in the Schedule II of the Companies Act.
- f) Depreciation on assets built on leasehold land, which is transferable to the lessor on expiry of lease period, is amortised over the period of lease.
- g) Intangible Assets are amortised over a period of three years. The amortisation period and the amortisation method are reviewed atleast at the end of each financial year. If the expected useful life of the assets is significantly different from previous estimates, the amortisation period is changed accordingly.



#### 1.5 Capital Work-in-Progress and Intangible assets under Development

- a) Capital Work-in-Progress is stated at cost which includes expenses incurred during construction period, interest on amount borrowed for acquisition of qualifying assets and other expenses incurred in connection with project implementation in so far as such expenses relate to the period prior to the commencement of commercial production.
- b) Intangible Assets under development is stated at cost which includes expenses incurred in connection with development of Intangible Assets in so far as such expenses relate to the period prior to the getting the assets ready for use.

#### 1.6 Investments

- a) Investments, which are readily realisable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments. The portion of long term investments expected to be realised within twelve months after the reporting date are disclosed under current investments as per the requirement of Schedule III of Companies Act, 2013.
- b) On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees & duties.
- c) Long-Term Investments are stated at cost. Provision for diminution is made if the decline in value, in the opinion of the management, is other than temporary.
- d) Current Investments, other than the portion of long term investments disclosed under current investments, are stated at lower of cost or fair value.

#### 1.7 Inventories

Inventories are valued at Cost or Net Realisable Value, whichever is lower. Cost comprise all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition and is determined on weighted average basis. Net Realisable Value is the estimated selling price in the ordinary course of business less estimated cost of completion and the estimated cost necessary to make the sale. However materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

#### 1.8 Employee Benefits

- a) Employee benefits of short term nature are recognized as expense as and when it accrues.
- b) Employee benefits of long term nature are recognized as expense based on actuarial valuation using projected unit credit method.
- c) Post employment benefits in the nature of Defined Contribution Plans are recognized as expense as and when it accrues and that in the nature of Defined Benefit Plans are recognized as expenses based on actuarial valuation using projected unit credit method.
- d) Actuarial gains and losses are recognized immediately in the Statement of Profit & Loss as income or expense.
- e) Expenditure incurred on Voluntary Retirement Scheme is charged to the Statement of Profit & Loss immediately.

#### 1.9 Foreign Currency Transactions and Derivatives

- a) Transactions in foreign currency are recorded at the rate of exchange prevailing on the date of transaction. Year-end balance of foreign currency transactions is translated at the year-end rates.
- b) The company has opted to avail the option provided under paragraph 46A of Accounting Standard-11 i.e The Effects of Changes in Foreign Exchange Rates inserted vide Notification dated December 29, 2011. Consequently, exchange differences arising on settlement of long-term monetary items or on period end reporting of long term monetary items at rates different from those at which they were initially recorded during the period or reported in previous financial statements in so far as they relate to the acquisition of the depreciable capital asset, are added to/ deducted from the cost of the asset and depreciated over the balance useful life of the asset and in other cases, accumulated in "Foreign Currency Monetary Item Translation Difference Account" and amortised over the balance period of such long term asset or liability.
- c) All other exchange differences are recognized as income or expense in the period in which they arise.
- d) In respect of transactions covered by Forward/Future Contracts (except against firm commitments and highly probable forecast transactions), the premium or discount arising at the inception of Forward/Future Contracts entered into to hedge an existing asset/liability,



is amortised over the life of the contract. Exchange differences on such contracts between rate at the inception of such contracts and rate on the reporting date are recognised as income or expense for the period.

e) Outstanding Forward/Future contracts against firm commitments and highly probable forecast transactions and derivative contracts, other than those stated above, are marked to market and the resulting loss, if any, is charged to the Statement of Profit & Loss. Gain, if any, on such marking to market is not recognised as a prudent accounting policy.

#### 1.10 Recognition of Revenue and Expenses

- a) All revenue and expenses are accounted for on accrual basis except as otherwise stated.
- b) Gross Sales are inclusive of excise duty and net of returns, claims and discount etc.
- c) Export benefit entitlements to the Company under the EXIM/Foreign Trade Policy is recognized in the year of exports on accrual basis.
- d) Sale of Certified Emission Reductions (CERs) is recognized as income on the delivery of the CERs to the buyer's account as evidenced by the receipt of confirmation of execution of delivery instructions.

#### 1.11 Taxation

Provision for Current Income Tax is made in accordance with the Income Tax Act, 1961. The deferred tax charge or credit is recognized using substantively enacted tax rates subject to consideration of prudence on timing differences between book and tax profits. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Tax credit for Minimum Alternate Tax (MAT) is recognized when there is convincing evidence of payment of normal income tax during the specified period.

#### 1.12 Government Grants

Grants received from Government agencies against specific fixed assets are adjusted to the cost of the assets and capital grants for Project Capital Subsidy are credited to Capital Reserve. Revenue Grants are recognized as Other Operative Revenue or reduced from respective expenses.

#### 1.13 Impairment

An asset is treated as impaired when the carrying cost of the asset exceeds its recoverable value being higher of value in use and net selling price. Value in use is computed at net present value of cash flow expected over the balance useful lives of the assets. An impairment loss is recognized as an expense in the Statement of Profit & Loss in the year in which an asset is identified as impaired. The impairment loss recognized in earlier accounting period is reversed if there has been an improvement in recoverable amount.

#### 1.14 Borrowing Costs

General and specific borrowing costs attributable to the acquisition, construction or installation of qualifying capital assets till the date of commencement of commercial use of the assets are capitalised. Other borrowing costs are recognized as an expense in the period in which they are incurred.

#### 1.15 Provisions

Provisions are recognised where reliable estimate can be made for probable outflow of resources to settle the present obligation as a result of past event and the same is reviewed at each Balance Sheet date. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date.

#### 1.16 Contingent Liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.



#### 2. Notes to Financial Statements for the year ended 31st March, 2016

		As at 31st March, 2016	As at 31st March, 2015
2.1 : SHARE CAL	PITAL		
	Authorised		
9,00,00,000	Ordinary Shares of ₹ 10/- each	9000.00	9000.00
10,00,000	Preference Shares of ₹ 100/- each	1000.00	1000.00
		10000.00	10000.00
	Issued		
7,70,13,416	Ordinary Shares of ₹ 10/- each	7701.34	7701.34
	Subscribed and Paid-up		
7,70,05,347	Ordinary Shares of ₹ 10/- each fully paid-up	7700.53	7700.53
	Add: Forfeited Ordinary Shares	0.36	0.36
	(Amount originally paid-up)		
		7700.89	7700.89

- a) There has been no change/movements in number of shares outstanding at the beginning and at the end of the reporting period.
- b) The Company has only one class of issued shares i.e. Ordinary Shares having par value of ₹ 10 per share. Each holder of Ordinary Shares is entitled to one vote per share and equal right for dividend. The dividend proposed by the Board of Directors is subject to the approval of shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the ordinary shareholders are eligible to receive the remaining assets of the Company after payment of all preferential amounts, in proportion to their shareholding.
- c) The Company does not have any Holding Company/ultimate Holding Company.
- d) Details of shareholders holding more than 5% shares in the Company :

	As at 31st March, 2016		As at 31st March, 201	
Ordinary Shares of ₹ 10 each fully paid	No. of Shares	% Holding	No. of Shares	% Holding
Hindustan Medical Institution	71,59,460	9.30	71,59,460	9.30
Vindhya Telelinks Limited	63,80,243	8.29	63,80,243	8.29
August Agents Limited	60,15,912	7.81	60,15,912	7.81
Insilco Agents Limited	60,04,080	7.80	60,04,080	7.80
Laneseda Agents Limited	59,94,680	7.78	59,94,680	7.78
The Punjab Produce & Trading Co. (P) Limited	45,20,572	5.87	45,20,572	5.87
Life Insurance Corporation of India	38,05,519	4.94	39,48,117	5.13

- e) No Ordinary Shares have been reserved for issue under options and contracts/commitments for the sale of shares/disinvestment as at the Balance Sheet date.
- f) The Company has neither alloted any equity shares for consideration other than cash nor has issued any bonus shares nor has bought back any shares during the period of five years preceding the date at which the Balance Sheet is prepared.
- g) No securities convertible into Equity/Preference shares have been issued by the Company during the year.
- h) No calls are unpaid by any Director or Officer of the Company during the year.



	As at 31st March, 2016	(₹ in lacs) As at 31st March, 2015
RESERVES AND SURPLUS		
Capital Reserves		
Surplus on Amalgamation		
As per last Financial Statements	105.08	105.08
Others		
As per last Financial Statements	198.74	198.74
Debenture Redemption Reserve		
As per last Financial Statements	6575.00	7925.00
Add: Transferred from Surplus	1000.00	1150.00
Less: Transferred to General Reserve on redemption of Debentures		2,500.00
	7575.00	6575.00
Revaluation Reserve		
As per last Financial Statements	720.34	733.46
Less: Adjustments in respect of sales/discard of Fixed Assets	12.73	13.12
Less: Adjusted with respective fixed assets as on 31.03.2016	707.61	_
		720.34
General Reserve		
As per last Financial Statements	227905.17	216300.00
Add: Transferred from Debenture Redemption Reserve	-	2,500.00
Less: Adjustment due to transitional provision of Schedule II of Cos Act, 2013	-	894.83
Add: Transferred from Surplus	7,100.00	10,000.00
	235005.17	227905.17
Foreign Currency Monetary Item Translation Difference Account		
As per last Financial Statements	(1,238.19)	33.24
Add: Exchange Gain / ( Loss ) during the year	(1,889.37)	(1,712.64)
Less: Amortisation during the year (See Note No. 2.25)	946.36	441.21
	(2181.20)	(1,238.19)
Surplus		
As per last Financial Statements	20444.34	19611.24
Add: Profit for the year	15735.32	17544.01
	36179.66	37155.25
Less: Appropriations		
Debenture Redemption Reserve	1000.00	1150.00
Proposed Final Dividend	4,620.32	4,620.32
Corporate Dividend Tax on Proposed Final Dividend	940.59	940.59
General Reserve	7,100.00	10,000.00
	13660.91	16710.91
Net Surplus	22518.75	20444.34
	263221.54	254710.48



2.3

	Non-curre	ent portion	Current Maturities		
3 : LONG-TERM BORROWINGS	As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015	
Non-Convertible Debentures (NCD) (Face Value of ₹ 10,00,000/- each) (Secured)					
1300 (Previous Yr: 1300) 9.05% NCD 2020	13000.00	13000.00	_	_	
1500 (Previous Yr: 1500) 9.10% NCD 2020	15000.00	15000.00	_	_	
1200 (Previous Yr: 1200) 8.80% NCD 2017	_	12000.00	12,000.00	_	
	28000.00	40000.00	12,000.00		
Term Loans (Secured)					
Rupee Loans from Bank	400.00	400.00	_	_	
Foreign Currency Loans from Banks	51090.36	69778.17	22879.75	5,956.88	
	51490.36	70178.17	22879.75	5956.88	
Total Secured Borrowings	79490.36	110178.17	34879.75	5956.88	
Amount disclosed under the head					
"Other Current Liability" (Note 2.9)	_	_	(34879.75)	(5956.88)	
	79490.36	110178.17			

(₹ in lacs)

- a) Non-Convertible Debentures are redeemable fully at par as under :
  - i) 9.05% NCD 2020 on 13th October, 2020;
  - ii) 9.10% NCD 2020 on 29th March, 2020;
  - iii) 8.80% NCD 2017 on 6th February, 2017;

The Debentures are secured by first charge on the movable and immovable fixed assets of the Company's Cement Division, ranking pari–passu with other term lenders except Rupee loan for Jute Division.

b) Rupee Loan from Bank are repayable as under:-

₹ 400.00 (P.Y. ₹ 400) repayable in November, 2017.

The above loan is secured by hypothecation of plant and machineries purchased/to be purchased of the Company's Jute Division.

- c) Foreign Currency Loans from Banks are repayable as under:
  - i) ₹ 6053.61 (P.Y. ₹ 6979.55) repayable in remaining nine semi–annual instalments.
    - The above loan is secured by first charge on the movable and immovable fixed assets of the Company's Cement Units at Chanderia (Rajasthan), ranking pari–passu with Debenture holders and other term lenders except Rupee Loan for Jute Division.
  - ii) ₹ 41412.50 (P.Y. ₹ 43753.50) includes ₹ 4969.50 repayable in September, 2016, ₹ 8282.50 repayable in September, 2017, ₹ 11595.50 repayable in September, 2018 and ₹ 16565.00 repayable in September, 2019.
  - iii) ₹ 16565.00 (P.Y. ₹ 15626.25) includes ₹ 4969.50 repayable in July/August, 2016 and ₹ 11595.50 repayable in December, 2016/January, 2017.
  - iv) ₹ 9939.00 (P.Y. ₹ 9375.75) includes ₹ 1325.20 repayable in March, 2018, ₹ 2650.40 repayable in June, 2018, ₹ 1987.80 repayable in September, 2018 and ₹ 3975.60 repayable in December, 2018.

The above loans are secured/are to be secured by first charge on the movable and immovable fixed assets of the Company's Cement Division, ranking pari–passu with Debenture holders and other term lenders except Rupee Loan for Jute Division.



1: DEFERRED TAX LIABILITIES (NET)	As at 31st	March, 2016	As at 31s	March, 2015
Deferred Tax Liabilities				
Arising on account of:				
Depreciation	35050.85		32314.92	
Others	339.14	35389.99	274.67	32589.59
Less : Deferred Tax Assets				
Arising on account of :				
Section 43B of Income-tax Act	6465.03		6951.90	
Others	1,663.58	8128.61	1343.94	8295.84
Deferred Tax Liabilities (Net)		27261.38		24293.75

During the year the Company has carried forward Deferred Tax Assets of  $\ref{432.79}$  (Previous Year  $\ref{566.88}$ ) on long term capital loss to the extent there is a certainty of reversal of the same in due course.

#### 2.5: OTHER LONG TERM LIABILITIES

#### Other Liabilities

		36179.57		35317.30
Other Payables		494.54		495.54
Trade Deposits		18476.31		15766.13
Less : Paid under protest	23446.65	17208.72	19913.03	19055.63
Liabilities under Litigation	40655.37		38968.66	

#### 2.6: PROVISIONS

	Long-term		Shor	t-term	
	As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015	
Provision for Employee Benefits	2507.03	2324.51	1332.14	1808.96	
Other Provisions					
Provisions for Taxation (Net of Payments)	800.86	792.55	526.44	-	
Proposed Dividend	_	-	4,620.32	4,620.32	
Corporate Dividend Tax	-	-	940.59	940.59	
	800.86	792.55	6,087.35	5560.91	
	3307.89	3117.06	7419.49	7369.87	



	As at 31st March, 2016	As at 31st March, 2015
SHORT TERM BORROWINGS		
Working Capital Borrowings		
From Banks		
Rupee Loans (Secured)	1721.24	1770.36
Buyers' Credit and Packing Credit in Foreign Currency (Secured )	-	795.56
Buyers' Credit in Foreign Currency (Unsecured)	3775.14	4353.11
Rupee Packing Credit (Unsecured )	1227.60	-
From Others		
Collateralised Borrowing and Lending Obligation (Secured)	7500.00	6500.00
	14223.98	13419.03
Other Loans & Advances		
From Banks		
Buyers Credit in Foreign Currency (Unsecured )	51.81	663.71
	51.81	663.71
	14275.79	14082.74
The above amount includes		
Secured Borrowings	9221.24	9065.92
Unsecured Borrowings	5054.55	5016.82
	14275.79	14082.74

i) Working Capital Rupee Loans of ₹ 1721.24 (P.Y. ₹ 1770.36) from banks are secured by hypothecation of Current Assets, viz, Raw Materials, Stock-in-Trade, Consumable Stores and Book Debts, both present & future, and further by way of second charge on movable and immovable fixed assets of the Company's Cement Division.

#### 2.8: TRADE PAYABLES

Micro & Small Enterprises (See Note No. 2.32)	66.27	_
Others	15860.22	15921.20
	15926.49	15921.20
2.9 : OTHER CURRENT LIABILITIES		
Current maturities of Long-Term Debt (See Note No. 2.3)	34879.75	5956.88
Interest accrued but not due on Borrowings	791.42	772.57
Interest accrued and due on Borrowings	4.44	3.48
Unpaid and unclaimed dividends	140.10	129.92
Statutory Dues	5368.97	2956.53
Employees related Liabilities	2464.31	936.33
Amount payable for Capital Goods	1670.02	2476.67
Trade and Security Deposits	4.70	15.65
Advances Received from Customers	6483.02	6120.52
Other Payables (include rebates and discounts)	8818.18	7066.23
	60624.91	26434.78

ii) Collateralised Borrowing and Lending Obligation is secured by deposit of certain Government Securities.



#### 2.10: FIXED ASSETS

	GROSS BLOCK				DEPRECIATION				NET BLOCK		
Description	Cost/Value as at 31st March, 2015	Additions during the year	Deductions during the year	Other Adjustment (b)	Cost/Value as at 31st March, 2016	Upto 31st March, 2015	Provided during the year	Deductions/ Adjustments during the year	Upto 31st March, 2016	As at 31st March, 2016	As at 31st March, 2015
Tangible Assets :											
Land											
Leasehold	2539.87	-	-	(25.30)	2514.57	2052.46	70.57	9.33	2113.70	400.87	487.41
Freehold	7697.26	701.14	-	(691.64)	7706.76	-	-	-	-	7706.76	7697.26
Sub Total :	10237.13	701.14		(716.94) (	c) 10221.33 (a)	2052.46	70.57	9.33	(c) 2113.70	8107.63	8184.67
Buildings	23753.56	3406.24	-	273.73	27433.53 (a)	9454.34	676.62	-	10130.96	17302.57	14299.22
Plant & Machinery	271590.16	17994.34	981.18	3159.39	291762.71	105527.29	13285.28	581.13	118231.44	173531.27	166062.87
Furniture & Fittings	1414.78	91.24	5.08	-	1500.94	907.27	72.16	4.84	974.59	526.35	507.51
Vehicles	2095.83	356.80	29.00	-	2423.63	1059.24	231.57	27.00	1263.81	1159.82	1036.59
Office Equipment	3370.07	260.74	28.66	3.32	3605.47	2427.66	342.56	26.77	2743.45	862.02	942.41
Livestock	11.39	-	0.70	-	10.69	-	-	-	-	10.69	11.39
Railway Sidings	1771.54	1.60	-	2.57	1775.71	749.17	89.21	-	838.38	937.33	1022.37
Total :	314244.46	22812.10	1044.62	2722.07	338734.01	122177.43	14767.97	649.07	136296.33	202437.68	192067.03
Intangibles Assets :											
Computer Software	625.12	-	-	-	625.12	435.39	135.23	-	570.62	54.50	189.73
Total :	625.12		_		625.12	435.39	135.23		570.62	54.50	189.73
Grand Total :	314869.58	22812.10	1044.62	2722.07	339359.13	122612.82	14903.20	649.07	136866.95	202492.18	192256.76
Previous Year :	293524.64	20291.82	1836.18	2889.30	314869.58	107039.68	15345.73	227.41	122612.82	192256.76	

<sup>(</sup>a) Includes ₹ 8.85 in Land and ₹ 915.26 in Building under co–ownership basis and also ₹ 0.15 being value of investments in Shares of a Private Ltd. Co.

<sup>(</sup>b) Other adjustment includes adjustment on account of finance costs & foreign exchange differences pursuant to excercising option under paragraph 46A(1) of Accounting Standard–11 relating to "The Effects of Changes in Foreign Exchange Rates" as notified by the Ministry of Corporate Affairs on 29th December, 2011, ₹ 7456.91 remain unamortised as on 31st March 2016.

<sup>(</sup>c) Revaluation Reserve created on land in earlier years have been adjusted with carrying value of land.



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015 2.11: NON-CURRENT INVESTMENTS Number of Shares / Securities / Bonds / Units TRADE INVESTMENTS - LONG-TERM (Valued at cost unless otherwise stated) FULLY PAID SHARES/SECURITIES/BONDS/UNITS (Face Value of ₹10/- each unless otherwise stated) **EQUITY SHARES IN SUBSIDIARY COMPANIES - UNQUOTED** 1,699 1,699 Birla Corporation Cement Mfg PLC (Face Value of Ethiopian Birr 1,000/- each) (Net of provision of ₹45.22, Previous Year ₹45.22) 3.00 3.00 6.000 6.000 Birla Jute Supply Co. Ltd. 58,80,400 58,80,400 Talavadi Cements Ltd. 588.04 588.04 591.04 591.04 OTHER INVESTMENTS - LONG-TERM (Valued at cost unless otherwise stated) INVESTMENT PROPERTY (At cost less accumulated depreciation/dimunition) 51.06 51.06 Cost of Land & Building Less: Accumulated depreciation/dimunition 41.86 41.61 9.45 Net Block 9.20 **EQUITY SHARES IN SUBSIDIARY COMPANIES - UNQUOTED** 50,000 50,000 Birla Cement (Assam) Ltd. 5.00 5.00 40,00,000 40,00,000 Budge Budge Floor Coverings Ltd. 200.02 200.02 10,00,700 10,00,700 Lok Cements Ltd. 100.57 100.57 20,000 20.000 MP Birla Group Services Pvt. Ltd 2.00 2.00 307.59 307.59 **EQUITY SHARES IN ASSOCIATE COMPANIES - UNQUOTED** 4,910 4,910 0.49 Birla Odessa Industries Pvt. Ltd. 0.49 5,000 5,000 0.50 Birla Readymix (P) Ltd. 0.50 0.99 0.99 **EQUITY SHARES IN CO-OPERATIVE SOCIETIES - UNQUOTED** 250 250 Bally Jute Mills Employees Consumers' Co-operative Stores Ltd. (Net of provision of ₹ 0.03/-, Previous Year ₹ 0.03/-) 0.01 0.01 15 15 Gangangiri Park Co-Operative Society Housing Society Ltd. 10 10 Twin Star Venus Co-Operative Society Housing Society Ltd. 0.01 0.01 0.02 0.02 **EQUITY SHARES IN OTHER COMPANIES QUOTED** 9,38,515 9,38,515 Birla Ericsson Optical Ltd. 469.18 469.18 2,121 2,121 Birla Precision Technologies Ltd. (Face Value of ₹ 2/- each) 0.18 0.18 18,07,660 18.07.660 940.94 940.94 Century Textiles & Industries Ltd. Hindustan Media Ventures Ltd. 600 600 0.03 0.03 19,133 19,133 Rameshwara Jute Mills Ltd. 1.20 1.20 8,00,157 4,68,000 Universal Cables Ltd. [d] 276.06 106.66 100 100 Vindhya Telelinks Ltd. 0.06 0.06 6,362 6,362 Zenith Birla (I) Ltd. (Net of provision of ₹ 0.68/-, Previous Year ₹ 0.68/-) 0.02 0.02 1687.67 1518.27 UNQUOTED 24,000 24,000 Birla Buildings Ltd. 2.47 2.47 50 50 Craig Jute Mills Ltd. (Face Value ₹ 3/- each) (Net of provision of ₹ \*, Prevoius Year ₹ \*) 400 400 0.40 Eastern Economist Ltd. 0.40 2250 2250 Elgin Mills Co. Ltd (Net of Provision of ₹ 0.14, Previous Year ₹ 0.14) 0.40 600 Industry House Ltd. 0.40 600 Lotus Court Ltd. 0.46 0.46 -1 1 52,000 52,000 Neosym Industry Ltd. 1.19 1.19 520 Woodlands Multispeciality Hospital Ltd. 0.05 0.05 520 4.97 4.97



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015 2.11: NON-CURRENT INVESTMENTS (Contd.) Number of Shares / Securities / Bonds / Units **INVESTMENT IN PREFERENCE SHARES - UNQUOTED** 100 100 Elgin Mills Co. Ltd. (Net of provision of ₹ 0.01/-, Previous Year ₹ 0.01/-) INVESTMENT IN GOVERNMENT SECURITIES - QUOTED [a] (Face Value of ₹ 100/- each) 25,00,000 25,00,000 8.33% GOI 2036 2718.75 2718.75 5.00.000 5.00.000 7.35% GOI 2024 497.80 497.80 10,00,000 10,00,000 7.80% GOI 2021 933.40 933.40 10,00,000 10,00,000 7.94% GOI 2021 1047.50 1047.50 1,00,000 1,00,000 6.90% GOI 2019 99.83 99.83 3791.15 40,00,000 40,00,000 6.05% GOI 2019 3791.15 9088.43 9088.43 **UNQUOTED** National Savings Certificate (Face Value of ₹ 7500/-) [b] 0.08 0.08 0.08 0.08 **INVESTMENT IN BONDS - QUOTED** (Face Value of ₹ 10,00,000/- each unless otherwise stated) 9.70% IFCI Ltd. 2030 630.00 630.00 63 63 1,000 1000.00 1,000 8.16% Power Finance Corporation Ltd. 2026 (Face Value of ₹ 1,00,000/- each) 1000.00 130.00 9.55% IFCI Ltd. 2025 130.00 13 13 21.751 21,751 8.00% Indian Railways Finance Corporation Ltd. 2022 (Face Value of ₹ 1,000/- each) 217 51 217.51 24.724 24,724 8.20% National Highways Authority of India 2022 (Face Value of ₹ 1,000/- each) 247.24 52.120 52.120 0.00% NABARD Bhavishya Nirman Bond 2019 (Face Value of ₹ 20,000/- each) 5080.08 5080.08 50 11.00% IDBI Bank Ltd. 2018 552.10 50 552.10 50 50 11.00% Power Finance Corporation Ltd. 2018 569.70 569.70 275 6.30% Indian Railway Finance Corporation Ltd. 2017 (Face Value of ₹ 1,00,000/- each) 262.35 50 8.85% Canara Bank 2016 505.50 50 8.90% Konkan Railway Corporation Ltd. 2016 505.25 8426.63 9699.73 **INVESTMENT IN MUTUAL FUNDS - QUOTED** 60,99,999 ICICI Prudential Fixed Maturity Plan Series 70-372 Days Plan L Direct Plan - Growth 610.00 610.00



 As at
 As at
 As at
 As at

 31st March, 2016
 31st March, 2016
 31st March, 2016
 31st March, 2015

#### 2.11: NON-CURRENT INVESTMENTS (Contd.)

Number of Shares / Securities / Bonds / Units

T	TR	IO	T	т	CI	n

		UNQUUIED		
7,200	7,200	UTI Master Share Unit Scheme-Dividend Plan-Payout	0.60	0.60
_	1,52,75,105	HDFC Medium Term Opportunities Fund Direct Plan - Growth	_	2000.00
-	1,50,58,045	HDFC Short Term Opportunities Fund Direct Plan - Growth	_	2000.19
_	1,21,40,243	IDFC Super Saver Income Fund Medium Term Direct Plan - Growth	-	2500.00
_	17,73,186	JM Short Term Fund Institutional Plan - Growth	_	300.00
_	1,17,47,209	IDFC Super Saver Income Fund Short Term Direct Plan - Growth	_	3000.00
_	4,05,03,429	L & T Short Term Opportunities Direct Plan - Growth		4622.60
			0.60	14423.39
		TOTAL NON-CURRENT INVESTMENTS	20117.22	36253.96
		Aggregate Book Value of Quoted Non-Current Investments	19202.73	20916.43
		Aggregate Book Value of Unquoted Non-Current Investments	914.49	15337.53
			20117.22	36253.96
		Aggregate Market Value of Quoted Non Current Investments	31538.89	34256.68
		Aggregate provision made for diminution in value of Non-Current Investments	46.08	46.08

<sup>\*</sup> Amount is below the rounding off norms adopted by the company.

- a) Deposited against Collaterized Borrowings and Lending Obligations except 1,000 Bonds of 6.05% GOI 2019 and 1,00,000 Bonds of 7.80% GOI 2021.
- b) Deposited with Government Department as Security.
- c) Portion of Long-Term Investments as defined by Accounting Standard 13, 'Accounting for Investments', which are expected to be realiased within twelve months from the Balance Sheet date are disclosed under the head 'Current portion of Long-Term Investments' (See Note No. 2.14).
- d) Shares of Universal cable includes 98157 number of additional shares alloted of which the despatch of share certificates in physical form and credit in respective demat account has not been done in view of the order dated 18th November, 2015 passed by the Hon'ble High Court of Delhi. By the said order, status quo has been directed to be maintained with respect to 2705553 number of additional shares alloted under category 'C' of basis of allotment.



	Long	-term	Short-term		
2.12 : LOANS AND ADVANCES	As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015	
Capital Advances					
Secured, considered good	270.16	212.53	-	_	
Unsecured, considered good	426.86	1064.76	_	-	
	697.02	1277.29			
Security Deposits					
Unsecured, considered good	3266.78	3055.84	40.82	41.66	
Loan & Advances to Related Parties					
Unsecured, Considered good	248.75	222.70	0.10	_	
Unsecured, Considered doubtful	4.09	4.09	-	-	
	252.84	226.79	0.10		
Provision for doubtful advance	4.09	4.09			
	248.75	222.70	0.10		
Other Loans and Advances (Unsecured, Considered go					
Advance Tax and TDS (Net of provisions)	4807.48	4875.28	_	_	
MAT Credit Entitlement	13173.98	9189.57			
Advance against supply of Goods and Services	13173.70	7107.57	5621.97	5921.88	
Prepaid Expenses	55.23	19.67	205.10	306.73	
Advance to Employees	32.20	31.09	218.92	165.20	
Balances with Government & Statutory Authorities	16.37	20.95	4492.18	3831.14	
,		3731.36			
Other Deposits and Advances	4355.17		71.31	101.71	
	22440.43	17867.92	10609.48	10326.66	
Other Deposits and Advances (Considered doubtful)					
Other Deposits and Advances (Considered doubtful)	164.88	164.88	-	-	
Less: Provision	164.88	164.88			
	<u>26652.98</u>	<u>22423.75</u>	10650.40	10368.32	
	Balance		Maximum Outstanding		
Loans and Advances to Related Parties include :	As at 31st March, 2016	As at 31st March, 2015	For the year ended 31st March, 2016	For the year ended 31st March, 2015	
(i) Lok Cements Limited, Subsidiary (a)	248.75	222.70	248.75	222.70	
(ii) Birla Corporation Cement Manufacturing PLC, Subsidia	ry <sup>(b)</sup> –	_	4.09	4.13	
(iii) Talavadi Cements Limited, Subsidiary	_	_	10.54	33.44	
(iv) Budge Budge Floorcoverings Limited, Subsidiary	_	_	0.35	0.04	
(v) Birla Odessa Industries Private Limited, Associates (c)	0.04	_	0.04	0.02	
(vi) Birla Readymix Private Limited, Associates (c)	0.06	_	0.06	2.00	
(vii) Birla Cement (Assam) Limited	-	_	0.08	_	
(a) Advance given for implementation of Project.					
(b) Net of Provision for doubtful advance.					
(c) Advance given for working capital needs.	(c) Advance given for working capital needs.  Non-Current		Current		
2.13 : OTHER ASSETS	As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015	
Fixed Deposits maturing after 12 months from Balance Sheet	date [1] 42.94	73.90	_	_	
Interest accrued on Deposits	6.53	11.98	426.28	1411.96	
Interest accrued on Investments	3313.35	2145.91	396.58	1337.58	
Unamortised Ancillary Finance Costs	399.62	627.56	228.19	253.12	
Incentive and Subsidy Receivable	143.65	143.65	14804.81	12025.61	
Less: Provision	143.65	143.65	- 1001.01		
Asset held for disposal	1-10.00	1-10.00	128.24	128.24	
Others	58.87	59.91	1391.76	1252.76	
Less : Provision	11.50	11.48	1391.70	1232.70	
2000 . 1. 101.000.1	3809.81	2907.78	17375.86	16409.27	
[1] Include ₹ 42.94 (Previous Year ₹ 73.90) marked lien in favo					
· · molude ( 42.74 (Flevious fedi ( 73.70) marked lien in favo	ou of Government A	unionnes.			



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015 2.14: CURRENT INVESTMENTS Number of Shares / Securities / Bonds / Units **CURRENT INVESTMENTS** (Valued at cost unless otherwise stated) FULLY PAID SHARES / SECURITIES / BONDS / UNITS (Face Value of ₹ 10/- each unless otherwise stated) **CURRENT PORTION OF LONG-TERM INVESTMENTS** AS PER ACCOUNTING STANDARD (AS)-13 [a] **INVESTMENT IN BONDS - QUOTED** (Face Value of ₹ 10,00,000/- each unless otherwise stated) 50 505.50 8.85% Canara Bank 2016 50 8.90% Konkan Railway Corporation Ltd. 2016 505.25 275 6.30% Indian Railway Finance Corporation Ltd. 2017 262.35 (Face Value of ₹ 1,00,000/- each) 500 8.70% Power Finance Corporation Ltd. 2015 5088.77 180 8.15% IDFC Ltd. 2015 1797.09 1273.10 6885.86 **INVESTMENTS IN MUTUAL FUNDS QUOTED** 60.99.999 ICICI Prudential Fixed Maturity Plan Series 70 – 372 Days Plan L Direct Plan – Growth 610.00 62,50,000 Reliance Fixed Horizon Fund XXII Series 34 - Growth 625.00 51,54,220 Reliance Fixed Horizon Fund XXII Series 29 - Growth 515.42 1,50,00,000 Reliance Fixed Horizon Fund XXII Series 26 - Growth 1500.00 1,67,89,651 Reliance Fixed Horizon Fund XXII Series 21 - Growth 1678.97 1,50,00,000 IDFC Fixed Tem Plan Series 2 - Growth 1500.00 1,00,00,000 ICICI Pru Fixed Maturity Plan Series 74-370 Days Plan S Direct Plan Cumulative 1000.00 Religare Invesco Fixed Maturity Plan-Series 23-Plan N (367 Days)-Direct Plan - Growth 2000.00 2,00,00,000 2,76,40,684 Reliance Interval Fund Series 8-Direct Plan - Growth 3000.00 50,00,000 ICICI Pru Fixed Maturity Plan Series 74–369 Days Plan L . Direct Plan Cumulative 500.00 Reliance Fixed Horizon Fund-XXVISeries 25 - Direct Plan - Growth 500.00 50,00,000 50,00,000 ICICI Pru Fixed Maturity Plan Series 74–367 Days Plan N Direct Plan Cumulative 500.00 610.00 13319.39 **UNQUOTED** 51,32,759 51,32,759 DHFL Pramerica Premier Bond Fund Direct Plan - Growth 1000.00 1000.00 (Formerly DWS Premier Bond Fund Direct Plan – Growth) 3,12,25,248 HDFC Medium Term Opportunities Fund Direct Plan - Growth 2000.00 1,59,50,143 4000.00 3,86,83,255 2,36,25,210 HDFC Short Term Opportunities Fund Direct - Growth 5000.19 3000.00 IDFC Super Saver Income Fund Short Term Direct Plan - Growth 2500.00 2,22,95,626 1,05,48,418 5500.00 22,86,948 22,86,948 Reliance Short Term Fund Direct Plan - Growth 500.00 500.00 1,57,092 1,57,092 Religare Invesco Short Term Fund Direct Plan - Growth 2500.00 2500.00 (Formerly Religare Short Term Fund Direct Plan – Growth) 86,87,245 86,87,245 UTI Short Term Income Fund Institutional Option Direct Plan – Growth 1216.03 1216.03 39.406 L&T Cash Fund Direct Plan - Growth 400.00 400.00 39 406 IDFC Super Saver Income Fund Medium Term Direct Plan - Growth 2500.00 1,21,40,242 JM Short Term Fund Direct Plan - Growth 300.00 17,73,185 4,05,03,429 L&T Short Term Opportunities Fund Direct Plan - Growth 4622.60



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015 2.14: CURRENT INVESTMENTS (Contd.) Number of Shares / Securities / Bonds / Units **UNQUOTED** (Contd.) 1.06.54.696 IDFC Dynamic Bond Fund Direct Plan - Growth 1500.00 1000.00 67,88,958 SBI Dynamic Bond Fund Direct Plan - Growth 1,95,65,336 AXIS Short Term Fund Direct Plan - Growth 2500.00 2,42,80,802 HDFC Medium Term Opportunities Fund - Growth 3000.00 2,96,88,126 SBI Short Term Fund Direct Plan – Growth 4000.00 74,18,067 UTI Short Term Income Fund Institutional Option-Growth 1000.00 27538.82 26116.03 TOTAL CURRENT PORTION OF LONG-TERM INVESTMENTS **AS PER AS-13** 29421.92 46321.28 OTHER CURRENT INVESTMENTS **INVESTMENTS IN MUTUAL FUNDS QUOTED** 1,00,00,000 ICICI Fixed Maturity Plan Series 78 – 95 Day Plan M Direct Plan Cumulative 1000.00 ICICI Fixed Maturity Plan SERIES 78 – 95 Day Plan K Direct Plan Cumulative 2000.00 2,00,00,000 HDFC Fixed Maturity Plan 92 D March 2016-Direct 1500.00 1,50,00,000 4500.00 **UNQUOTED** 72,475 240,404 Axis Banking Debt Fund Direct Plan - Growth 1000.00 3076.00 32.565 44.300 Kotak Liquid Fund Plan A Direct Plan - Growth 1000.00 1257.00 24,084 18,158 L&T Liquid Fund Direct Plan - Growth 500.00 347.01 2,22,41,449 1,07,24,138 IDFC Money Manager Fund Treasury Plan Direct Plan – Growth 2500.00 4920.00 78,831 37,745 L&T Cash Fund Direct Plan - Growth 914.00 414.00 5,27,463 5,27,463 Reliance Money Manager Fund Direct Growth Plan Growth Option 10601.94 10005.27 2,72,04,916 1,38,61,193 Reliance Medium Term Fund-Direct Plan Growth Plan 8000.00 4000.00 2,14,10,889 1,73,05,746 HDFC Floating Rate Income Fund -Short Term Plan-Direct Plan Growth 5348.53 4000.00 86,47,717 47,16,937 L&T Ultra Short Term Fund Direct Plan Bonus Plan [Bonus units-39,30,780] 1000.00 1000.00 24,947 Religare Invesco Short Term Fund Direct Plan - Growth 500.00 (Formerly Religare Short Term Fund Direct Plan - Growth) 81,393 India bulls Liquid Fund Direct Plan - Growth 1200.43 80,627 Reliance Liquid Fund Cash Plan Direct Plan - Growth 1962.00 31,32,685 Sundaram Money Fund Direct Plan - Growth 1000.00 21,027 SBI Premier Liquid Fund Direct Plan - Growth 500.00 1,13,605 Taurus Liquid Fund Direct Plan – Super Institutional Growth 1859.00 22,42,186 ICICI Prudential Flexible Income - Direct Plan - Growth 6154.71 1,94,24,036 Reliance Banking & PSU Debt Fund – Direct Growth – Plan 2000 00 1,80,37,673 Sundaram Ultra Short Term Fund Direct Plan - Growth 3540.00 1,03,430 UTI Treasury Advantage Fund Direct Plan – Growth 2000.00 1,21,61,815 IDFC Ultra Short Term Fund Direct Plan - Growth 2500.00 1,08,59,148 Kotak Treasury Advantage Fund Direct Plan - Growth 2500.00 ICICI Ultra Short Term Plan Direct - Growth 6,43,77,202 9418.00 L&T Ultra Short Term Fund Direct Plan - Growth 1,72,72,862 4000.00 SBI Ultra Short Term Debt Fund Direct Plan – Growth 2,89,847 5500.00



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015 2.14: CURRENT INVESTMENTS (Contd.) Number of Shares / Securities / Bonds / Units UNQUOTED (Contd.) 38.556 Religare Invesco Bank Debt Fund – Direct Plan – Growth 500.00 1,95,65,466 3283.50 Axis Short Term Fund Direct Plan - Growth 1,06,54,698 IDFC Dynamic Bond Fund Direct Plan - Growth 1956.34 67,88,925 SBI Dynamic Bond Fund Direct Plan - Growth 1256.07 2,96,88,277 SBI Short Term Debt Fund Direct Plan - Growth 5203.75 2,42,07,714 HDFC Medium Term Opportunities Fund – Direct Plan – Growth 4003.23 33.72.121 ICICI Money Market Fund Direct Plan - Growth 6508.00 72,394 IDFC Cash Fund Growth Direct Plan 1230.00 43,995 Reliance Liquid Fund Treasury Plan Direct Plan - Growth 1500.00 1,56,451 Religare Invesco Liquid Fund Direct Plan - Growth 3000.00 60,795 Axis Treasury Advantage Fund Direct - Growth 950.00 6,36,29,878 HDFC Banking & PSU Debt Fund Direct Plan - Growth 7007.39 91701.50 49214.67 TOTAL OTHER CURRENT INVESTMENTS 96201.50 49214.67 TOTAL CURRENT INVESTMENTS 125623.42 95535.95 Aggregate Book Value of Quoted Current Investments 6383.10 20205.25 Aggregate Book Value of Unquoted Current Investments 119240.32 75330.70 125623.42 95535.95 6582.11 22097.97 Aggregate Market Value of Quoted Current Investments Aggregate Book Value of Total (Non-Current and Current) Quoted Investments 25585.83 41121.68 90668.23 Aggregate Book Value of Total (Non-Current and Current) Unquoted Investments 120154.81 145740.64 131789.91 Aggregate Market Value of Total (Non-Current and Current) Quoted Investments 38121.00 56354.65 Aggregate provision made for diminution in value of Total Investments 46.08 46.08

a) Portion of Long-Term Investments, as defined by Accounting Standard - 13 'Accounting for Investments', which are expected to be realised within twelve months from the Balance Sheet date are disclosed as 'Current portion of Long-Term Investments'.



					THE STREET STREET
					(₹ in lacs)
2.15:	INVENTORIES (As valued and certified by the Management)		As at 31st March,	2016 As at	31st March, 2015
	Raw Materials (including Goods-in-transit ₹ 835.64, Pre	ovious Vear ₹ 579 48)	60	906.63	6553.72
	Work-In-Progress	2010us Tear ( 075.10)		538.98	11122.27
	Finished Goods (including Goods-in-transit ₹ Nil, Previo	ous Vear ₹ 605 27)		153.34	11155.95
	Stores and Spares etc. (including Goods-in-transit ₹ 154			15.05	26379.08
	otores and opares etc., including coods in marsit ( 10	1.00, 1 levious leur (		14.00	55211.02
				14.00	33211.02
	Details of Inventories :	Finishe	d Goods	Work-in	Progress
	betting of inventories.	As at	As at	As at	As at
		31st March, 2016	31st March, 2015	31st March, 2016	31st March, 2015
	Comment	8713.44	7300.62		
	Cement Jute	2948.72	3380.44	10713.83 686.62	10621.83 315.77
	Other	491.18	474.89	138.53	184.67
	Other				
		12153.34	11155.95	11538.98	11122.27
2.16 :	TRADE RECEIVABLES				
		Non-C	urrent	Cu	rrent
		As at	As at	As at	As at
		31st March, 2016	31st March, 2015	31st March, 2016	31st March, 2015
	Outstanding for a period exceeding six months				
	Secured, considered good	_	_	639.72	387.88
	Unsecured, considered good	_	_	467.42	501.63
	Doubtful	1101.73	1009.56	_	_
		1101.73	1009.56	1107.14	889.51
	Provision for doubtful receivables	1101.73	1009.56	_	_
				1107.14	889.51
	Other Receivables				
	Secured, considered good	_	_	2845.83	1638.60
	Unsecured, considered good		_	5471.26	6284.39
	,			8317.09	7922.99
				9424.23	8812.50
				7424.23	
2.17 :	CASH AND BANK BALANCES		As at 31st March,	2016 As at	31st March, 2015
	Cash and Cash Equivalents	-	110 41 0 101 1 141 011,		
	Balances With Banks:				
	In Current/Cash Credit Account		25	533.94	2454.85
	In Fixed Deposit Accounts with original maturity of	f less than three mont	hs 56	523.45	1452.00
	Cheques/drafts on hand and Remittances in transit			510.07	3146.78
	Cash in hand			17.69	21.97
			106	85.15	7075.60
				<u></u>	
	Other Bank Balances Balance in Unpaid Dividend Account		1	40.10	129.92
	Earmarked balances with Banks-Fixed Deposit			300.00	129.92
	Balances with Bank held as margin money/ security			266.50	253.58
	Other Fixed Deposit with Banks [1]			331.77	39217.96
	Office I feet Deposit with Dalins			<del></del>	
				538.37	39601.46
	[1] Includes ₹ 8.27 marked lien in favour of Govt. Aut	horities	362	23.52	46677.06



(₹ in lacs) For the year ended For the year ended 31st March, 2016 31st March, 2015 2.18: REVENUE FROM OPERATIONS (GROSS) 370558.15 361910.28 Sale of Products(including Export Sales of ₹4117.90, Pr. Yr. ₹6269.43) 1309.28 1542.67 Own Consumption 371867.43 363452.95 **Other Operating Revenues** Incentives & Subsidies 4128.57 4470.40 **Export Benefits** 299.02 206.83 Miscellaneous Sale 446.63 945.60 Insurance and Other Claims (Net) 100.41 141.05 4974.63 5763.88 376842.06 369216.83 **Details of Sale of Products** Cement 339518.13 340564.42 Jute 30896.38 21241.72 Others 143.64 104.14 370558.15 361910.28 2.19: OTHER INCOME **Interest Income** On Investments 1782.86 Long-term 2381.71 2959.83 On Banks Deposits 3945.75 On Other Deposits, etc 140.78 228.75 **Dividend Income** On Long-term investments 110.38 115.06 On Current investments 271.43 Net gain/ (loss) on sale of Investments 6627.73 5570.35 On Long-term investments On Current investments 2843.04 2160.78 **Other Non Operating Income** Excess Liabilities and Unclaimed Balances written back 1409.97 662.32 Excess Provision written back 4.69 138.55 41.02 Excess Depreciation written back Profit on sale/discard of Fixed Assets (Net) 3.62 Insurance and Other Claims (Net) 100.93 7.14 Miscellaneous Income 247.55 209.63

15593.94

16369.93



			(\ III lacs)
2.20 :	COST OF MATERIALS CONSUMED	For the year ended 31st March, 2016	For the year ended 31st March, 2015
	Raw Material Consumed	61792.14	51131.22
		61792.14	51131.22
	Details of Raw Material Consumed		
	Limestone	24510.44	25595.14
	Clinker	8164.26	1888.99
	Gypsum	10682.29	10606.27
	Slag	2742.24	4017.61
	Fly Ash	12727.31	11585.71
	Jute Others	16543.22 2554.75	10623.24 2773.55
	Ouleis		
	I I im - Chan - (Our mainin -)	77924.51	67090.51
	Less: Lime Stone (Own raising)	16132.37	15959.29
		61792.14	51131.22
2.21:	PURCHASE OF TRADED GOODS		
	Traded Goods – Jute Goods	88.91	124.42
		88.91	124.42
2.22:	(INCREASE)/ DECREASE IN INVENTORIES OF FINISHED		
	GOODS, WORK-IN-PROGRESS AND TRADED GOODS		
	Inventories at the beginning of the year		
	Finished Goods	11155.95	11401.23
	Work-In-Progress	11122.27	6878.11
		22278.22	18279.34
	Inventories at the end of the year		10277.01
	Finished Goods	12153.34	11155.95
	Work-In-Progress	11538.98	11122.27
		23692.32	22278.22
		(1414.10)	(3998.88)
		(1414.10)	(0770.00)
2.23 :	EMPLOYEE BENEFITS EXPENSE		
	Salaries & Wages	20964.45	18965.52
	Contribution to Provident and Other Funds	1647.67	1427.29
	Contribution to Gratuity Fund	769.42	996.62
	Contribution to Superannuation Fund Staff Welfare Expenses	347.71 819.14	351.24 851.48
	Stall Wellate Expenses		
		24548.39	22592.15
	Less: Amount Capitalised	20.14	22.51
	Amount transferred to Corporate Social Responsibility Expenses		28.30
		24528.25	22541.34
2.24:	FINANCE COSTS		
	Interest Expenses		
	On Debenture	3603.62	4396.14
	" Term Loan from Banks	1819.80	1661.29
	" Working Capital Loan from Banks	900.56	626.21
	" Deposits & Others	1231.06	1071.08
		7555.04	7754.72
	Other Borrowing Cost		
	Other Financial Charges	461.10	348.63
	Applicable net gain/loss on foreign currency transactions and translations	400.30	170.22
		8416.44	8273.57
	Less : Amount Capitalised	257.89	436.31
	200 Oupridised		
		8158.55	7837.26



2.25 :	OTHER EXPENSES		ne year ended March, 2016	For the year ended 31st March, 2015
	MANUFACTURING EXPENSES			
	Stores, Spare Parts & Packing Materials Consumed		26134.71	29696.16
	Power & Fuel		77493.70	86751.10
	Royalty & Cess		6819.87	4573.34
	Repairs & Maintainence :			
	Buildings		1840.06	2012.53
	Machinery		4019.72	4090.02
	Freight & Material Handling on Inter Unit Transfer		15177.85	15960.97
	Increase/(Decrease) in Excise Duty & Cess on Finished Goods		243.84	7.55
	Other Manufacturing Expenses		3597.78	4399.88
			135327.53	147491.55
	SELLING AND ADMINISTRATION EXPENSES		100027.00	117171.00
	Brokerage & Commission on Sales		1898.83	1924.66
	Transport & Forwarding Expenses		63135.77	58835.95
	Advertisement		2088.30	2057.26
	Insurance		329.14	298.00
	Rent		1241.69	1106.04
	Repairs & Maintainence to Other Assets		313.54	359.32
	Rates & Taxes		708.43	672.76
	Development Cess on Cement		61.00	56.93
	Prior Period Items		01.00	40.86
	Charity & Donation		7.00	32.15
	Corporate Social Responsibility Expenses (See Note No. 2.34)		434.94	567.68
	Auditors' Remuneration –		101.71	307.00
	Statutory Auditors –			
	Audit Fees		27.14	24.00
	Tax Audit Fees		6.56	5.75
	Limited Review		11.54	10.00
	Travelling Expenses		3.73	2.11
	Issue of Certificates		22.95	10.79
	Cost Auditors –			
	Audit Fees		3.00	3.00
	Travelling Expenses		0.63	0.23
	Loss on sale/discard of Fixed Assets (Net)		_	64.10
	Net (Gain)/Loss on Foreign currency transaction and translation	98.15		(132.75)
	(Net of capitalisation of ₹ 2850.79, Previous year ₹ 2105.34)			
	Add: Amortisation of Foreign Currency Monetary Item Translation Difference Account	946.36	1044.51	441.21
	Diminution in value of Non Current Investment		_	45.22
	Provision for doubtful debts/advances (Net of Prov for Doubtful Debts Written Back ₹ 4.43, PY ₹ 100.01)		92.19	195.83
	Directors' Fees		87.93	54.65
	Other Expenses		7128.26	6862.16
	•		78647.08	73537.91
			213974.61	221029.46
2.26 :	DEPRECIATION AND AMORTISATION EXPENSE			
	On Tangible Assets		14767.97	15158.53
	On Intangible Assets		135.23	187.20
	On Investment Property		0.25	0.24
			14903.45	15345.97
				-



	year ended arch, 2016	For the year ended 31st March, 2015
2.27: EXCEPTIONAL ITEMS		
Expenses :		
On account of Electricity Charges <sup>(a)</sup>	982.37	_
On account of revision of wages of workers at Cement Units <sup>(b)</sup>	624.90	_
On account of Statutory Levy for earlier periods and contribution to DMF (c)	2,795.33	_
On account of additional Bonus for 2014–15 $^{ m (d)}$	577.26	_
On account of interest on Entry tax		1,284.47
	4,979.86	1,284.47
Income :		
On account of Reversal of Entry tax liability <sup>(e)</sup>	1,830.38	
	3149.48	1284.47

- (a) Additional liability towards electricity expenses for the year 2013-14 & 2014-15 for increased tariff by West Bengal Electricity Regulatory Commission in respect of Durgapur Units.
- (b) Towards revised wages for the year 2014-15 at Cement Divisions of the company in pursuance of settlement entered by the company with Cement Wage Board in the current year.
- (c) Statutory levy for earlier periods relating to excise duty and contribution to District Mineral Foundation under M.M.D.R. Act, 2015, based on order received during the year.
- (d) Additional Bonus liability related to year 2014-15 in view of amendment in The Payment of Bonus Act, 1965.
- (e) Liability towrads Entry Tax on Lime Stone transportation written back in view of assessment order received during the year.

#### 2.28: TAX EXPENSE

Current Tax for the year	3984.41	4424.94
Less: MAT Credit Entitlement	(3984.41)	(1491.80)
Current Tax		2,933.14
Deferred Tax	2967.63	1316.30
	2,967.63	4249.44
Less : Income Tax for earlier years	(15.66)	(505.53)

#### 2.29 Conti

)	Contin	gent Liabilities not provided for –	2015-16	2014-15
	(a) C	aims/Disputes/Demands not acknowledged as debts —		
		i) Demand notice for levying sales tax on packing material at the rate applicable on cement. Writ petition has been filed and the matter is pending before Hon'ble High Court, Chandigarh.	161.07	161.07
		i) Demand for Water Supply Charges under Rajasthan Irrigation & Drainage Act, 1954. Writ petition has been filed before the Hon'ble High Court, Rajasthan which has granted stay in the matter.	147.16	147.16
	i	i) Additional U. P. Sales Tax demanded by enhancing the value of cement. The case has been decided by Tribunal in Company's favour. Department has filed revision petition before Hon'ble High Court, Allahabad against order of the Tribunal. The High Court has remanded the case to UP Trade Tax Tribunal.	146.40	146.40
	i	Demand for interest on delayed payment of Entry Tax raised by the U.P. Trade Tax Department, Allahabad. Writ petition has been filed before the Hon'ble High Court, Allahabad which has granted stay in the matter.	132.11	132.11
	,	Stamp Duty for registration/execution of deed of certain Limestone Mining Lease. The matter is pending before the Hon'ble Supreme Court.	604.80	604.80
	V	i) Renewable Energy Surcharge on account of shortfall of energy purchase from renewable energy sources as per Rajasthan Electricity Regulatory Commission notification dt. 23.03.2007. The matter is pending before the Hon'ble High Court, Rajasthan.	1726.67	1726.67
	V	i) Appeal filed by the Excise Department before Custom, Excise & Service Tax Appellate Tribunal, New Delhi on account of allowance of tolerance limit in weighment of packed cement which was earlier allowed in favour of the Company.	141.93	141.93
	vi	i) Demand of penalty by Sub Divisional Officer, Raghuraj Nagar, for alleged impermissible mining in Village Naina. Writ Petition has been filed and stay has been granted by Hon'ble M.P. High Court, Jabalpur.	1160.00	1160.00



# 2.29 Contingent Liabilities not provided for - (Contd.)

ntinge	int Liabilities not provided for – (Contd.)	2015-16	2014-15
ix)	Demand under Income Tax Act, 1961 for Assessment Year 2011-12 & 2012-13, the matter is pending before Commissioner of Income Tax (Appeals).	2632.09	2632.09
x)	Demand for Entry Tax and Interest there on under U.P. VAT Act. Case is pending before Hon'ble Supreme Court.	3787.96	3349.99
xi)	Demand of House Tax under Rajasthan Municipalities (Land and Building Tax) Rules 1961 raised by Municipal Board, Chittorgarh for the period 1987 to 2006. The matter is pending before Hon'ble High Court, Rajasthan.		251.73
xii)	Demand for Education cess by the Municipal Corporation, Satna. Appeal filed and pending before Hon'ble M.P.High Court, Jabalpur.	118.29	118.29
xiii)	Entry Tax as per The West Bengal Tax on Entry of Goods into Local Areas Act, 2012 on the entry of goods in the state of West Bengal. Matter is pending before Kolkata High Court.	708.56	708.56
xiv)	Hon'ble High Court, Rajasthan, levied a compensation for alleged damage to the Chittorgarh Fort. Special Leave Petition has been filed before the Hon'ble Supreme Court and stay has been granted in the matter.	450.00	450.00
xv)	Demand by Rajasthan Rajya Vidyut Utpadan Nigam Limited (RRVUNL) for cost of flyash alongwith Excise duty, Vat and Interest there on, purchased from Kota Super Thermal Power Station (KSTPS), Kota. Objection on Arbitral Award filed by the company. Case is pending before The Hon'ble Supreme Court.		

- xvi) Other Claims/Disputes/Demands (being less than ₹ 100.00) pending in various legal forums for Sales Tax, Excise Duty & Service Tax, Rates & Taxes, E.S.I., Electricity Duty & Surcharge, Electricity Charges, Export Tax and other claims ₹ 44.58, ₹ 617.77, ₹ 72.06, ₹ 4.91, ₹ 0.56, ₹ 59.49, ₹ 82.96, ₹ 206.08 (Previous Year ₹ 111.83, ₹ 1101.78, ₹ 72.06, ₹ 4.91, ₹ 0.56, ₹ 59.49, ₹ 82.96 and ₹ 209.07) respectively.
- (b) Disputed amount of ₹ 68.61[Paid under protest ₹ 68.61] (PreviousYear ₹ 68.61[Paid under protest ₹ 68.61]) in respect of difference of Fuel Cost Adjustment Charges, ₹ 463.60 [Paid under protest ₹ 75.00] (Previous Year ₹ 463.60 [Paid under protest ₹ 75.00]) in respect of demand of Water Supply Charges, ₹ 355.19 [Paid under protest ₹ 137.39] (Previous Year ₹ 355.19 [Paid under protest ₹ 137.39]) in respect of Surcharge on Electricity, ₹ 6790.62 [Paid under protest ₹ 4099.71] (Previous Year ₹ 6790.62 [Paid under protest ₹ 4099.71]) in respect of demand of Royalty on Limestone including interest thereon, ₹ 1804.76 [Paid under protest ₹ 377.50] (Previous Year ₹ 1804.76 [Paid under protest ₹ 376.00]) in respect of MODVAT/CENVAT claims, ₹ 4841.98 [Paid under protest ₹ 2405.17] (Previous Year ₹ 4516.13 [Paid under protest ₹ 2065.36]) in respect of Sales Tax/VAT, ₹ 2.23 [paid under protest ₹ 0.35] (previous year ₹ NIL [paid under protest ₹ NIL]) in respect of Entry Tax, ₹ 24.56 [Paid under Protest ₹ 12.28] (Previous Year ₹ 24.56) [paid under protest ₹ 12.28] in respect of interest on delayed payment of Entry Tax, ₹ 12.99 [Paid under protest ₹ 2.00] (Previous Year ₹ 12.99 [Paid under protest ₹ 2.00]) in respect of Service Tax, ₹ 3569.55 [Paid under protest ₹ 3751.51] (Previous Year ₹ 2887.32 [Paid under protest ₹ 240.32]) in respect of Excise Duty have not been provided for as the matters are subjudice, ₹ 29.08 [Paid under protest ₹ 29.70] (Previous Year ₹ 29.08 [Paid under protest ₹ 10.76]) in respect of Land Diversion Tax impose by SDO Raghuraj Nagar and ₹ 29.70 [Advance paid ₹ 29.70] (previous year ₹ 29.70 [Advance paid ₹ 29.70]) in respect of octroi.

In respect of above matters, future cash outflows are determinable only on receipt of judgements/decisions pending at various forums/authorities.

- (c) Bills discounted with Banks remaining outstanding ₹ 312.25 (Previous Year ₹ 452.55).
- (d) Amount of Customs Duty including interest thereon, which may have to be paid on account of non-fulfillment of Export Obligation under EPCG Scheme ₹ 175.83 (Previous Year ₹ 183.53).

#### 2.30 Commitments

### **Capital Commitments**

Estimated amount of contracts remaining to be executed on Capital Account (Net of advances) and not provided for ₹ 3227.39 (Previous Year ₹ 4666.91).

#### 2.31 Derivative Instruments and Unhedged Foreign Currency Instruments

- (a) Outstanding Forward/Future Contracts booked for the purpose of hedging receivables/firm commitments are USD/INR 2.36 (Previous Year USD/INR 12.98) and payables/firm commitments are USD/INR 312.00 (Previous Year USD/INR 190.00).
- (b) Unhedged foreign currency receivables are USD 5.47 (Previous Year USD 3.72) and EURO 0.57 (Previous Year EURO NIL) and payables are USD 935.64 (Previous Year USD 1131.23), EURO 0.71 (Previous Year EURO 12.77) and JPY 1.55 (Previous Year JPY NIL).



# 2.32 Details of dues to Micro and Small Enterprises as defined under The Micro, Small and Medium Enterprises Development Act, 2006\*

(a)	The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year	2015-16	2014-15
	Principal amount due to micro and small enterprises	66.27	-
	Interest due on above	-	-
(b)	The amount of interest paid by the buyer in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year.	_	_
(c)	The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006.	d _	_
(d)	The amount of interest accrued and remaining unpaid at the end of each accounting year.	-	-
(e)	The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductil expenditure under Section 23 of Micro, Small and Medium Enterprises Development Act, 2006.	ole -	_

<sup>\*</sup>This information has been determined to the extent such parties have been identified on the basis of information available with the company.

#### 2.33. Employee Benefits Expense

In accordance with the revised Accounting Standard - 15 i.e. Employees Benefits, the requisite disclosure are as follows:

(a) The amount recognised as an expense for the Defined Contribution Plans are as under:

		For the year ended 31st March, 2016	31st March, 2015
(i)	Provident Fund	75.63	65.50
(ii)	Superannuation Fund	347.71	351.24
(iii)	Pension Fund	564.21	457.77

- (b) In respect of Defined Benefit Plans, necessary disclosures are as under-
  - (i) Benefits are of the following types:
    - Every employee who has completed five years or more of service is entitled to gratuity on terms not less favourable than the provisions of The Payment of Gratuity Act, 1972.
    - Pension is payable to certain categories of employees as per Company's Pension Scheme;
    - Provident Fund (other than government administered) as per the provisions of The Employees Provident Funds and Miscellaneous Provisions Act, 1952.

		Gratuity		Pension		
		2015–16	2014–15	2015–16	2014-15	
(ii)	The amounts recognised in the Balance Sheet are as follows:					
	Present value of funded obligations	11150.49	10794.58	-	_	
	Fair value of plan assets	10338.54	9552.04	_	-	
	Liabilities in respect of funded obligation	811.95	1242.54			
	Present value of unfunded obligations	_	-	85.56	92.78	
	Unrecognised past service cost	_	-	_	_	
	Liabilities in respect of unfunded obligation			85.56	92.78	
	Total Liabilities	811.95	1242.54	85.56	92.78	



		Gra	Gratuity		sion
		2015-16	2014-15	2015-16	2014-15
(iii)	The amounts recognised in the Statement of Profit & Loss are as follows:	ws:			
	Current service cost	563.87	506.94	_	_
	Interest on obligation	813.78	827.62	6.85	7.50
	Expected return on plan assets	(811.70)	(763.63)	_	_
	Net actuarial losses/(gains) recognised during the year	203.47	425.69	0.29	6.99
	Losses/(Gains) on curtailments and settlements				
	Total, included in 'Employee Benefit Expense'	769.42	996.62	7.14	14.49
	Actual return on plan assets	834.09	773.54		
(iv)	Changes in the present value of the defined benefit obligation				
	representing reconciliation of opening and closing balances are as foll	ows:			
	Opening defined benefit obligation	10794.58	9892.71	92.78	93.23
	Service cost	563.87	506.94	_	_
	Interest cost	813.78	827.62	6.85	7.50
	Actuarial losses/(gains)	225.86	432.60	0.29	6.99
	Benefits paid	(1247.60)	(865.29)	(14.36)	(14.94)
	Closing defined benefit obligation	11150.49	10794.58	85.56	92.78
(v)	Changes in the fair value of plan assets representing				
	reconciliation of the opening and closing balances are as follows:				
	Opening fair value of plan assets	9552.04	9146.78	_	_
	Expected return	811.70	763.63	_	_
	Actuarial gains/(losses)	22.39	6.91	_	_
	Contribution by employer	1200.01	500.01	_	_
	Benefits paid	(1247.60)	(865.29)		
	Closing fair value of plan assets	10338.54	9552.04		

a) Fair value of plan assets does not include any amount for Companies own financial instruments or any property occupied by, or other assets used by, the Company to the extent of the information available.

		G	Gratuity		sion
		2015-16	2014-15	2015-16	2014-15
(vi)	The major categories of plan assets as a percentage of total plan assets are as follows:  Qualifying insurance policy	100%	100%		
(vii)	Principal actuarial assumptions at the Balance Sheet date are as follows	:			
	Discount rate at 31st March	8.00% p.a.	8.00% p.a.	8.00% p.a.	8.00% p.a
	Expected return on plan assets at 31st March	8.50% p.a.	8.50% p.a.	_	_
	Mortality Rate	AL (2006-08) Modified ultimate	IAL (2006-08) Modified ultimate	-	-
	Salary Escalation	5% to 8%	5% to 8%	_	_
	Withdrawal Rate	2%	2%	_	_



(viii) Amounts for the current and previous four periods are as follows:

Gratuity	<u>2015–16</u>	2014-15	2013-14	2012-13	2011-12
Defined benefit obligation	11150.49	10794.58	9892.71	9490.50	8021.97
Plan assets	10338.54	9552.04	9146.78	8187.38	7502.19
Surplus/(Defecit)	(811.95)	(1242.54)	(745.93)	(1303.12)	(519.78)
Experience gain/(loss) adjustments on plan liabilities	(224.72)	43.25	(329.45)	(129.55)	(991.55)
Experience gain/(loss) adjustments on plan Assets	22.39	6.91	3.17	52.60	43.61
Pension					
Defined benefit obligation	85.56	92.78	93.23	110.32	53.12
Experience gain/(loss) adjustments on plan liabilities	(0.29)	(3.75)	6.27	(70.42)	(25.43)

- (ix) The Gratuity Scheme is invested in a Group Gratuity-cum-Life Assurance Cash accumulation policy offered by Life Insurance Corporation (LIC) of India and Cap Assure Group Gratuity Scheme offered by SBI Life Insurance Co. Ltd and HDFC Life Group variable employee benefit plan offered by HDFC Standard Life Insurance Company Ltd and IndiaFirst New Corporate Benefit plan for Gratuity offered by IndiaFirst Life Insurance Company Ltd. The information on the allocation of the fund into major asset classes and expected return on each major class are not readily available. The expected rate of return on plan assets is based on market expectations, at the beginning of the period, for returns over the entire life of the related obligation.
- (x) The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.
- (xi) The Company expects to contribute ₹ 1500 (Previous Year ₹ 1000) to its gratuity fund in 2016–17.
- (xii) Employee Benefit Expense also includes provident funds in the nature of defined benefit plans contribution amounting to ₹ 520.72 (Previous Year ₹ 543.11).
- 2.34 In accordance with the Guidance Note on Accounting for Expenditure on Corporate Social Responsibility Activities, the requisite disclosure are as follows:
  - (a) Gross amount required to be spent by the company during the year: 477.24
  - (b) Amount spent during the year on :

		In cash	Yet to be paid in cash	Total
(i)	Construction/acquisition of any asset		-	_
(ii)	On purposes other than (i) above	434.94	_	434.94

- (c) Details of related party transactions as per Accounting Standard 18 in relation to CSR expenditure:
- (d) Provision made in relation to CSR expenditure, if any:
- **2.35** During the year, the Company has signed a share purchase agreement with Reliance Infrastructure Limited for acquisition of its entire cement business for an enterprise value of ₹ 480000. The said acquisition is subject to the approval of regulatory authorities, as may be applicable.
- 2.36 The Board of Directors of the Company at its meeting held on 25th July, 2013 had approved the Scheme of Amalgamation to amalgamate Talavadi Cements Limited, a 98% subsidiary with Birla Corporation Limited with an appointed date of 1st April, 2013. The Scheme is presently pending for the approval of the Hon'ble High Court, Kolkata.
- 2.37 In view of decision of Hon'ble Supreme Court dated 24th September 2014, the allocation of Bikram Coal Block to the company was cancelled. Subsequently, the Government promulgated The Coal mines (Special Provisions) Act, 2015, which inter alia provides for compensation to prior allottees against expenditure incurred on the cancelled coal block. The company has submitted its claim for compensation of amount incurred on Coal Block amounting to ₹ 1609.54 (included ₹ 1211.40 under "Other Current Assets" in note no. 2.13 and ₹ 398.14 under Fixed Assets in note no. 2.10). Consequential adjustment shall be made on settlement of the claim.



- 2.38 There being uncertainties in realisation from Insurance Claims, the same are accounted for on settlement/realisation.
- 2.39 Certain Trade Receivables, Loans & Advances and Creditors are subject to confirmation. In the opinion of the management, the value of trade receivables and Loans & Advances on realisation in the ordinary course of business, will not be less than the value at which these are stated in the Balance Sheet.
- **2.40** a) The Company's Unit Soorah Jute Mills is under Suspension of Operations since 29th March, 2004.
  - b) The Company's Units Birla Vinoleum and Auto Trim Division at Birlapur, are under Suspension of Operations since 18th February, 2014.
  - c) In respect of mining matter of Chanderia before the Hon'ble Supreme Court, a comprehensive report has been submitted by Central Building Research Institution (CBRI) on full scale mining. The next date of hearing is fixed on 29th June ,2016.
- **2.41** Liability in respect of compensation/penalty, if any, for non-compliance of Jute Packaging Materials (Compulsory use of Packaging Commodities) Act, 1987 up to 30th June, 1997 being unascertainable shall be accounted for as and when settled.

## 2.42 Segment Reporting

## A) Primary Segment Information

		2015-16				2014-15				
	Cement	Jute	Others	Inter Segment Elimination	Total	Cement	Jute	Others	Inter Segment Elimination	Total
BUSINESS SEGMENT										
Segment Revenue										
(a) External Sales (Including Own Consumption)	290776.48	30599.18	1148.36	-	322524.02	292957.45	21015.31	1252.60	-	315225.36
(b) Inter Segment Revenue	-	-	-	_	-	-	-	-	-	-
Total Segment Revenue	290776.48	30599.18	1148.36	-	322524.02	292957.45	21015.31	1252.60	-	315225.36
Segment Result (Profit before Interest & Tax)	15747.17	1,986.10	(124.59)	-	17608.68	20418.50	(686.77)	(154.69)	-	19577.04
Less: (i) Interest (Incl. exception items) (ii) Unallocated corporate expenses net of unallocated	-	-	-	-	9028.71	-	-	-	-	9121.73
income					(10,107.32)					(10,832.61)
Profit before Tax					18687.29					21287.92
Provision for Current Tax					-					2933.14
Provision for Deferred Tax					2967.63					1316.30
IncomeTax for earlier year					(15.66)					(505.53)
Profit after tax					15735.32					17544.01
OTHER INFORMATION										
Segment Assets Unallocated corporate assets Total	292934.83	17180.39	2370.66		312485.88 202922.43 <b>515408.31</b>	285535.44	15420.42	2485.33		303441.19 195685.05 <b>499126.24</b>
Segment Liabilities Unallocated corporate liabilities Total	58291.24	2020.59	261.99		60573.82 183912.06 <b>244485.88</b>	54818.76	1845.12	220.13		56884.01 179830.86 <b>236714.87</b>
Capital Expenditure	18815.76	592.97	102.62		19511.35	19831.17	1347.01	7.43		21185.61
Common Capital Expenditure	10013.70	3,2,31	102.02		794.75	17001.17	10-77.01	7.40		98.66
Total					20306.10					21284.27
Depreciation	13566.64	849.03	95.07		14510.74	13983.14	780.97	104.58		14868.69
Common Depreciation					392.71					477.28
Total					14903.45					15345.97



# B) Secondary Segment Information

The Company operates mainly in the Indian market and the export turnover being 1.11% (Previous year 1.73%) of the external sales of the Company, there are no reportable geographical segments.

## C) Other Disclosures

The Company's operations predominantly relate to Cement and other products are Jute Goods, Auto Trims and Steel Castings. Accordingly, these business segments comprise the primary basis of segmental information set out in these financial statements. Inter-segment transfers are based on prevailing market prices except for Iron & Steel Castings which is based on cost plus profit.

The accounting policies adopted for segment reporting are in line with the accounting policy of the Company.

#### 2.43 Related Party Disclosure

a) As defined in Accounting Standard - 18, the Company has a related party relationship in the nature of control over its subsidiaries namely: Birla Jute Supply Company Ltd.

Talavadi Cements Ltd.

Lok Cements Ltd.

Budge Budge Floorcoverings Ltd.

Birla Cement (Assam) Ltd.

M. P. Birla Group Services Pvt. Ltd

Birla Corporation Cement Manufacturing PLC (Under Voluntary Winding-up)

b) Other related parties with whom transactions have taken place during the year and previous year are:

i) Associates Birla Readymix Pvt. Ltd.

Birla Odessa Industries Pvt. Ltd.

ii) Key Management Personnel Shri Bachh Raj Nahar, Managing Director

c) During the year, the Company entered into the following related party transactions:

	2015-2016				2014-2015	
			Key Mgmt.			Key Mgmt.
	Subsidiaries	Associates	Personnel	Subsidiaries	Associates	Personnel
Purchases of goods/services	98.67	_	_	106.63	_	_
Payment of rent	8.64	_	_	8.64	_	_
Receipt of rent	0.03	_	_	0.03	_	_
Advances given	39.00	0.10	-	130.51	2.06	_
Advances recovered	13.73	_	_	125.88	2.06	_
Interest Received	.86	_	-	0.17	_	-
Remuneration,Perquisites & Others	_	_	335.19	-	_	306.54
Balance outstanding at year end						
Creditors	_		-	_	-	_
Advances given	252.84	0.10	_	226.79	-	_
Provision for doubtful advances	4.09	-	-	4.09	-	_



2014 - 2015

2.44 Value of Imported and Indigenous Raw Materials and Spare Parts consumed –

2015 - 2016		

	Raw	Raw Materials		Raw Materials Spare Parts		Raw Materials		Spare Parts	
	% of total Value Consumption		Value	% of total Consumption	Value	% of total	Value	% of total Consumption	
			value	Consumption			value		
Imported	3345.65	5.41	312.29	5.72	2945.23	5.76	269.68	4.27	
Indigenous	58446.49	94.59	5151.91	94.28	48185.99	94.24	6049.28	95.73	
	61792.14	100.00	5464.20	100.00	51131.22	100.00	6318.96	100.00	

2.45 C.I.F. Value of Imports, Expenditure and Earnings in Foreign Currency -

		<u>2015 - 2016</u>	<u> 2014 - 2015</u>
(a)	C.I.F. Value of Imports during the year -		
	Raw Materials	4815.19	2591.10
	Spare Parts	454.95	1054.66
	Capital Goods	6682.35	2963.70
	Others	47.89	43.94
(b)	Expenditure in Foreign Currency -		
	Interest (including Capitalised Current Year ₹ 113.59, Previous Year ₹ 128.23)	1893.43	1800.78
	Travelling	42.34	46.61
	Professional Service (including Capitalised Current Year ₹ NIL, Previous Year '₹ 1.75)	36.38	38.27
	Others	11150.02	9209.20
(c)	Earnings in Foreign Currency –		
	Export of goods on F.O.B. basis	4029.31	6113.45
	(Including exports in Indian Currency - ₹ 451.21, Previous Year ₹ 1531.69)		

2.46 Figures for the previous year have been regrouped wherever necessary.

Signature to Notes 1 to 2.46

As per our Report annexed.

For **H. P. KHANDELWAL & CO.** *Chartered Accountants*Firm Registration No. 302050E

RAJIV SINGHI

Partner
Membership No. 053518
1B, Old Post Office Street,
Kolkata-700 001.
The 6th day of May, 2016

ADITYA SARAOGI Chief Financial Officer

GIRISH SHARMA

Joint President (Indirect Taxes)

& Company Secretary

HARSH V. LODHA Chairman (DIN: 00394094)

B. R. NAHAR Managing Director (DIN: 00049895)



# Salient features of the financial statement of subsidiaries/ associate companies Part "A": Subsidiaries

	Name of the Subsidiary	Birla Jute Supply Company Limited	Talavadi Cements Limited	Lok Cements Limited	Budge Budge Floor Coverings Limited	Birla Cement (Assam) Limited	MP Birla Group Services Pvt. Ltd.
1.	Share capital	6.00	600.00	100.07	400.00	5.00	2.00
2.	Reserves & surplus	85.20	265.06	(52.90)	(234.66)	(1.58)	(1.15)
3.	Total assets	91.45	883.23	297.56	180.02	3.49	0.91
4.	Total Liabilities	0.25	63.17	250.39	21.05	0.07	0.07
5.	Investments	-	45.10	-	6.36	-	-
6.	Turnover	-	-	-	8.64	-	-
7.	Profit before taxation	5.96	33.40	(25.74)	(7.62)	(0.35)	(0.13)
8.	Provision for taxation	1.84	3.89	-	(2.16)	-	-
9.	Profit after taxation	4.18	29.51	(25.74)	(5.46)	(0.35)	(0.13)
10	. Proposed Dividend	-					
11.	. % of shareholding	100%	98.01%	100%	100%	100%	100%

**Note:** 1. None of the subsidaries have reporting period different from the holding company

- 2. None of the above mentioned subsidiaries are foreign subsidaries
- $3.\,\,\,$  a) Names of subsidiaries which are yet to commence operations :
  - i. M/s. Lok Cements Limited
  - ii. M/s. Birla Cement (Assam) Limited
  - iii. M/s. M. P. Birla Group Services Private Limited
  - b) Names of subsidiaries which have been liquidated or sold during the year : NIL

# Part "B": Associates

	Name of the Associates	Birla Readymix Private Limited	Birla Odessa Industries Private Limited
1.	Latest audited Balance Sheet Date	26th April, 2016	26th April, 2016
2.	Shares of Associate held by the company on the year end		
	a. Number of shares	0.05	0.05
	b. Amount of Investment in Associates	0.50	0.49
	Extent of Holding %	46.73%	48.61%
3.	Description of how there is significant influence	NA	NA
4.	Reason why the associate is not consolidated	NA	NA
5.	Networth attributable to Shareholding as per latest audited Balance Sheet	(2.50)	(5.19)
6.	Profit / Loss for the year		
	i. Considered in Consolidation	(0.17)	(0.20)
	ii. Not Considered in Consolidation		

- ii. Two Considered in Consolidation
- a) Names of associates which are yet to commence operations : NIL  $\,$
- b) Names of associates which have been liquidated or sold during the year : NIL  $\,$



# **INDEPENDENT AUDITORS' REPORT**

# To The Members of BIRLA CORPORATION LIMITED

#### REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

We have audited the accompanying consolidated financial statements of **BIRLA CORPORATION LIMITED** (hereinafter referred to as "the Holding Company") its subsidiaries and its associates (the Holding Company, its subsidiaries and its associates together referred to as "the Group"), comprising of the Consolidated Balance Sheet as at 31st March, 2016, the Consolidated Statement of Profit & Loss, the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

# MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the

assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in sub-paragraph (a) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### **OPINION**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group and its associates as at 31st March, 2016, and their consolidated profit and their cash flows for the year ended on that date.

#### **OTHER MATTERS**

We did not audit the financial statements of six (6) subsidiaries, whose financial statements reflect total assets of Rs. 1,508.03 lacs as at 31st March, 2016, total revenues of Rs. 117.02 lacs and net cash flows amounting to Rs. 15.24 lacs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net loss of Rs. 0.37 lacs for the year ended 31st March, 2016, as considered in the consolidated financial statements, in respect of two (2) associates, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, and associates, and our report in terms of sub-sections (3) and (11) of Section 143 of the Act, insofar as it relates to the aforesaid subsidiaries and associates, is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements certified by the Management.



#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

- As required by Section 143 (3) of the Act, to the extent applicable, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - e) On the basis of the written representations received from the directors of the Holding Company as on 31st March, 2016 taken on record by the Board of Directors of the Holding

- Company and the reports of the statutory auditors of its subsidiary companies and associate companies incorporated in India, none of the directors of the Group Companies is disqualified as on 31st March, 2016 from being appointed as a director in terms of Section 164 (2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in 'Annexure A'; and
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group Refer Note 2.30 & 2.42 to the consolidated financial statements;
  - The Group did not have any material foreseeable losses on long-term contracts including derivative contracts;
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company and its subsidiary companies and associate companies.

#### For H. P. KHANDELWAL & CO.

Chartered Accountants Firm Registration No. 302050E

> Rajiv Singhi Partner Membership No. 053518

1B, Old Post Office Street, Kolkata-700 001.

Date: 6th day of May, 2016



## ANNEXURE 'A' TO THE INDEPENDENT AUDITORS' REPORT

The Annexure referred to in paragraph 1 (f) under the heading "Report on Other Legal and Regulatory Requirements" of our Independent Auditor's Report of even date in respect to the internal financial control under clause (i) of sub-section 3 of section 143 of the Act of M/s Birla Corporation Limited for the year ended 31 March, 2016, we report that:

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended 31st March, 2016, we have audited the internal financial controls over financial reporting of the Holding Company. Based on the comments made by the Independent Auditors of the Subsidiaries and Associates (covered entities) with respect to the internal financial controls over financial reporting as required in terms of sub-section (3) (i) of Section 143 of the Act, we report as under:

#### Management's Responsibility for Internal Financial Controls

The Respective Board of Directors of the Holding Company and the covered entities, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Holding Company's and covered entities' internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143 (10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Holding Company, its subsidiary companies, and its associate companies, which are companies incorporated in India, have,



in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### **Other Matters**

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to six (6) subsidiary companies and two (2) associate company, which are companies, is based on the corresponding reports of the auditors of such companies.



# **BALANCE SHEET as at 31st March, 2016**

District Officer as at 01st Marc	II, 2010				(₹ in lacs)
	Note No.	As at M	Iarch 31, 2016	As at M	arch 31, 2015
EQUITY AND LIABILITIES					
SHAREHOLDERS' FUND					
Share Capital	2.1	7700.89		7700.89	
Reserves and Surplus	2.2	263508.29	07100010	254995.83	0.0000 =0
Minority Interest	2.3		271209.18 1.94		262696.72 1.35
NON CURRENT LIABILITIES					
NON-CURRENT LIABILITIES Long-Term Borrowings	2.4	79490.36		110178.17	
Deferred Tax Liabilities (Net)	2.5	27339.41		24376.42	
Other Long-Term Liabilities	2.6	36180.21		35317.94	
Long-Term Provisions	2.7	3308.58		3117.77	
3			146318.56		172990.30
CURRENT LIABILITIES					
Short-Term Borrowings	2.8	14275.79		14082.74	
Trade Payables	2.9				
Total outstanding dues of micro enterprises and					
small enterprises		66.27		_	
Total outstanding dues of creditors other than		45060.44		45004.00	
mirco enterprises and small enterprises	0.10	15860.44		15921.29	
Other Current Liabilities	2.10	60631.40		26437.59	
Short-Term Provisions	2.7	7419.67	00059.57	7370.08	(2011 70
			98253.57		63811.70
TOTAL			515783.25		499500.07
ASSETS					
NON-CURRENT ASSETS					
Fixed Assets					
Tangible Assets	2.11	202892.34		192551.06	
Intangible Assets	2.11	69.78		205.01	
Capital Work-In-Progress		6336.69		12281.87	
		209298.81		205037.94	
Non-Current Investments	2.12	19217.70		35354.44	
Long-Term Loans and Advances	2.13	26882.37		22678.14	
Other Non-Current Assets	2.14	4124.61		3222.59	
			259523.49		266293.11
CURRENT ASSETS					
Current Investments	2.15	125674.78		95542.24	
Inventories	2.16	56757.22		55254.24	
Trade Receivables	2.17	9424.23		8812.50	
Cash and Bank Balances	2.18	36363.56		46801.87	
Short-Term Loans and Advances	2.13	10661.57		10386.43	
Other Current Assets	2.14	<u>17378.40</u>	07/070 7/	16409.68	
			256259.76		233206.96
TOTAL			515783.25		499500.07
Significant Accounting Policies	1				
The Notes are an integral part of the Financial Statement	S				
As per our Report annexed.					
For H. P. KHANDELWAL & CO.					
Chartered Accountants	ADITYA	SARAOGI		HARSH V. LOD	OHA
Firm Registration No. 302050E	Chief Find	ancial Officer		Chairman	
<u> </u>				(DIN : 003940	94)
RAJIV SINGHI					
Partner					
Membership No. 053518	CIDICI	CLIADMA		D D MATTE	D
1B, Old Post Office Street,		SHARMA		B. R. NAHA	
Kolkata-700 001.		nt (Indirect Taxes)		Managing Dire	
The 6th day of May, 2016	& Compa	ny Secretary		(DIN : 000498	95)



# STATEMENT OF PROFIT AND LOSS for the year ended 31st March, 2016

			(₹ in lacs)
		For the year ended	For the year ended
	Note No.	31st March, 2016	31st March, 2015
INCOME			
Revenue from Operations (Gross)	2.19	376842.06	369216.83
Less: Excise duty		49343.41	48227.59
Revenue from Operations (Net)		327498.65	320989.24
Other Income	2.20	16381.59	15607.75
Total Revenue		343880.24	336596.99
EXPENSES			
Cost of Materials Consumed	2.21	61693.46	51030.51
Purchases of Traded Goods	2.22	88.91	124.42
(Increase)/Decrease in Inventories of Finished G	oods,		
Work-in-Progress and Traded Goods	2.23	(1414.10)	(3998.88)
Employee Benefits Expense	2.24	24526.04	22537.30
Finance Costs	2.25	8158.55	7837.26
Other Expenses	2.26	214052.29	221142.22
		307105.15	298672.83
Profit before Tax, Depreciation Amortisati	ion	36775.09	37924.16
and Exceptional Items Depreciation and Amortisation Expense	2.27	14932.83	15375.08
	2.21		
Profit before Tax & Exceptional Items		21842.26	22549.08
Exceptional Items	2.28	3149.48	1284.47
Profit before Tax	2.22	18692.78	21264.61
Tax Expense:	2.29	0.00	2025 22
Current Tax		8.20	2935.02
Deferred Tax		2962.99 (15.72)	1313.39 (507.75)
Income Tax for earlier years		<del></del>	
Profit for the year before share of results of	of associates and minority interes		<u>17523.95</u>
Less: Minority Interest		0.59	0.03
Profit for the year		15736.72	17523.92
Earnings Per Share [Nominal Value ₹ 10 /-] Weighted Average Number of Ordinary Shares	outstanding during the year	77005347	77005347
Basic and Diluted earnings per share	oustanding during the year	20.44	22.76
Significant Accounting Policies	1	20.11	22.70
The Notes are an integral part of the Financial S	<del>-</del>		
As per our Report annexed.			
For H. P. KHANDELWAL & CO.	ADITIVA CADACCI		LIA POLLILI LODUA
Chartered Accountants Firm Registration No. 302050E	ADITYA SARAOGI Chief Financial Officer		HARSH V. LODHA Chairman
RAJIV SINGHI			(DIN : 00394094)
Partner			
Membership No. 053518 1B, Old Post Office Street,	GIRISH SHARMA		B. R. NAHAR
Kolkata-700 001.	Joint President (Indirect Tax	ces)	Managing Director
The 6th day of May, 2016	& Company Secretary	,	(DIN : 00049895)



# CASH FLOW STATEMENT for the year ended 31st March, 2016

	For the year ended 31st March, 2016			he year ended t March, 2015
Cash Flow from Operating Activities :				
Profit after Exceptional Items & before Tax	18692.78		21264.61	
Adjustments for :				
Depreciation & Amortisation	14932.83		15375.08	
Investing Activity (Net)	(14487.10)		(14642.60)	
Provision for doubtful debts	92.19		195.83	
(Profit)/Loss on sale/ discard of Fixed Assets (Net)	(3.62)		64.10	
Excess Liabilities and unclaimed balances & Provision written back (Net)	(1414.73)		(662.32)	
Excess Depreciation written back	(138.55)		(41.02)	
Foreign Exchange Fluctuations	763.94		3015.06	
Finance Costs	8158.56		9121.72	
Operating Profit before Working Capital Changes	26596.30		33690.46	
Adjustments for :				
(Inc)/Dec in Trade Receivables	(699.24)		(1537.19)	
(Inc)/Dec in Inventories	(1502.98)		(3694.13)	
(Inc)/Dec in Loans and Advances & Other Assets	(3776.65)		(6926.15)	
Inc/(Dec) in Trade Payables & Other Liability	7549.81		10477.84	
Inc/(Dec) in Provisions	(294.35)		764.39	
Cash generated from operations	27872.89		32775.22	
Direct Taxes Paid	(3380.89)		(4596.91)	
Net Cash from Operating Activities		24492.00	<del>`</del>	28178.31
Cash Flow from Investing Activities :				
Purchase of Tangible & Intangible Assets including				
CWIP/ Capital Advances	(16602.90)		(22046.05)	
Sale of Tangible Assets	547.05		689.46	
(Purchase)/Sale of Investments (Net)	(4525.05)		9294.02	
(Inc)/ Dec in Other Bank Balances	14058.58		4000.73	
Interest received	5655.76		6573.52	
Dividend received	110.38		387.23	
Net Cash used in Investing Activities		(756.18)		(1101.09)
Cash Flow from Financing Activities				
Proceeds from Long-Term Borrowings	_		21725.79	
Repayments of Long-Term Borrowings	(6327.44)		(32081.18)	
(Repayments)/Proceeds from Short-Term Borrowings	169.43		(2248.87)	
Interest Paid	(8396.63)		(8499.24)	
Dividend Paid	(4620.32)		(4620.32)	
Corporate Dividend Tax paid	(940.59)		(785.22)	
·		(20115.55)		(26509.04)
Net Increase in Cash and Cash Equivalents		3620.27		568.18
Cash and Cash Equivalents (Opening Balance)		7090.55		6522.37
Cash and Cash Equivalents (Closing Balance)		10710.82		7090.55
Notes and About determine the horn represent in indicate mothed				

- **Notes:** a) Above statement has been prepared in indirect method.
  - b) Figures for the previous year have been re-grouped wherever considered necessary.
  - c) Direct Taxes paid are treated as arising from operating activities and are not bifurcated between investing and financing activities
  - d) The Notes are an integral part of Financial Statements

As per our Report annexed.

For H. P. KHANDELWAL & CO.

Chartered Accountants
Firm Registration No. 302050E

RAJIV SINGHI

Partner

Membership No. 053518

ADITYA SARAOGI
Chief Financial Officer

Chairman
(DIN: 00394094)

1B, Old Post Office Street,

Kolkata-700 001.

The 6th day of May, 2016

GIRISH SHARMA

B. R. NAHAR

Managing Director

& Company Secretary

(DIN: 00049895)



# Notes to Financial Statements for the year ended 31st March, 2016

(₹ in lacs)

### 1. Significant Accounting Policies

#### 1.1 Basis of Consolidation

Birla Corporation Limited has prepared the Consolidated Financial Statements in accordance with relevant Accounting Standard as specified u/s 133 of the Companies Act, 2013 read with rule 7 of Companies (Account) Rules, 2014.

The Consolidated Financial Statements comprise Financial Statements of Birla Corporation Limited (the Company), its subsidiaries and associates. Uniform accounting policies have been adopted for like transactions and other events in similar circumstances and are presented to the extent possible, in the same manner as the Company's separate Financial Statements.

#### 1.2 Companies included in Consolidation

Companies Incorporated in India	Extent of	
Name of the Company	Shareholding	Relationship
i) Birla Jute Supply Company Ltd.	100.00%	Subsidiary
ii) Talavadi Cements Ltd.	98. 01%	Subsidiary
iii) Lok Cements Ltd.	100.00%	Subsidiary
iv) Budge Budge Floorcoverings Ltd.	100.00%	Subsidiary
v) Birla Cement (Assam) Ltd.	100.00%	Subsidiary
vi) M.P. Birla Group Services Pvt. Ltd.	100.00%	Subsidiary
vii) Birla Odessa Industries Pvt. Ltd.	48.61%	Associate
viii) Birla Readymix Pvt. Ltd.	46.73%	Associate

## 1.3 Company not included in Consolidation as it is under voluntarily winding up

Company Incorporated Outside India, Ethiopia	Extent of	
Name of the Company	Shareholding	Relationship
i) Birla Corporation Cement Manufacturing PLC	100.00%	Subsidiary

#### 1.4 Other Significant Accounting Policies

These are set out in Note 1 under Significant Accounting Policies of Standalone Financial Statements of Birla Corporation Limited.



#### 2. Notes to Financial Statements for the year ended 31st March, 2016

		As at 31st	March, 2016	As at 31st	(₹ in lacs) March, 2015
2.1 : SHARE CA	PITAL				
	Authorised				
9,00,00,000	Ordinary Shares of ₹ 10/- each	9000.00		9000.00	
10,00,000	Preference Shares of ₹ 100/- each	1000.00		1000.00	
			10000.00		10000.00
	Issued				
7,70,13,416	Ordinary Shares of ₹ 10/- each		7701.34		7701.34
	Subscribed and Paid-up				
7,70,05,347	Ordinary Shares of ₹ 10/- each fully paid-up		7700.53		7700.53
	Add : Forfeited Ordinary Shares				
	(Amount originally paid-up)		0.36		0.36
			7700.89		7700.89

- a) There has been no change/movements in number of shares outstanding at the beginning and at the end of the reporting period.
- b) The Company has only one class of issued shares i.e. Ordinary Shares having par value of ₹ 10 per share. Each holder of Ordinary Shares is entitled to one vote per share and equal right for dividend. The dividend proposed by the Board of Directors is subject to the approval of shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the ordinary shareholders are eligible to receive the remaining assets of the Company after payment of all preferential amounts, in proportion to their shareholding.
- c) The Company does not have any Holding Company/ultimate Holding Company.
- d) Details of shareholders holding more than 5% shares in the Company :

	As at 31st M	arch, 2016	As at 31st March, 2015		
Ordinary Shares of ₹ 10/- each fully paid	No. of Shares	% Holding	No. of Shares	% Holding	
Hindustan Medical Institution	71,59,460	9.30	71,59,460	9.30	
Vindhya Telelinks Limited	63,80,243	8.29	63,80,243	8.29	
August Agents Limited	60,15,912	7.81	60,15,912	7.81	
Insilco Agents Limited	60,04,080	7.80	60,04,080	7.80	
Laneseda Agents Limited	59,94,680	7.78	59,94,680	7.78	
The Punjab Produce & Trading Co. (P) Limited	45,20,572	5.87	45,20,572	5.87	
Life Insurance Corporation of India	38,05,519	4.94	39,48,117	5.13	

- e) No Ordinary Shares have been reserved for issue under options and contracts/commitments for the sale of shares/disinvestment as at the Balance Sheet date.
- f) The Company has neither alloted any equity shares for consideration other than cash nor has issued any bonus shares nor has bought back any shares during the period of five years preceding the date at which the Balance Sheet is prepared.
- g) No securities convertible into Equity/Preference shares have been issued by the Company during the year.
- h) No calls are unpaid by any Director or Officer of the Company during the year.



(₹ in lacs) As at 31st March, 2016 As at 31st March, 2015 2.2: RESERVES AND SURPLUS **Capital Reserves Surplus on Amalgamation** As per last Financial Statements 105.08 105.08 On Consolidation As per last Financial Statements 213.32 213.32 Others As per last Financial Statements 199.31 199.31 **Debenture Redemption Reserve** As per last Financial Statements 6575.00 7925.00 Add: Transferred from Surplus 1000.00 1150.00 Less: Transferred to General Reserve on redemption of Debentures 2500.00 7575.00 6575.00 **Revaluation Reserve** 720.34 733.46 As per the last Financial Statements Less: Adjustments in respect of sales/discard of Fixed Assets 12.73 13.12 Less: Adjusted with respective Fixed Assets as on 31.03.2016 707.61 720.34 **Foreign Currency Translation Reserve** As per last Financial Statements 6.56 Less: Amortisation during the year 6.56 **General Reserve** As per last Financial Statements 227940.22 216335.84 Add: Transferred from Debenture Redemption Reserve 2500.00 Less: Adjustment due to transitional provision of Schedule II of Cos Act, 2013 895.62 7.100.00 10.000.00 Add: Transferred from Surplus 235040.22 227940.22 Foreign Currency Monetary Item Translation Difference Account 33.24 As per last Financial Statements (1,238.19)Exchange Gain/(Loss) during the year (1889.37)(1712.64)Less: Amortisation during the year (Refer Note No. 2.26) 946.36 441.21 (2181.20)(1238.19)Surplus As per last Financial Statements 20480.75 19655.31 Less: Due to Cessation of Foreign Subsidary (Refer Note No. 1.3) (21.32)Less: Adjustment due to transitional provision of Schedule II of Cos Act, 2013 8.89 Add: Profit for the year 15736.72 17523.92 36217.47 37191.66 Less: Appropriations Debenture Redemption Reserve 1000.00 1150.00 4620.32 4620.32 Proposed Final Dividend Corporate Dividend Tax on Proposed Final Dividend 940.59 940.59 General Reserve 7100.00 10000.00 13660.91 16710.91 **Net Surplus** 22556.56 20480.75 254995.83 263508.29



As at 31st March, 2016

(₹ in lacs) As at 31st March, 2015

#### 2.3: MINORITY INTEREST

1.94 1.35

Non-currer	nt portion	Current Maturities		
As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015	
13000.00	13000.00	-	-	
15000.00	15000.00	_	_	
_	12000.00	12000.00	-	
28000.00	40000.00	12000.00		
400.00	400.00	_	_	
51090.36	69778.17	22879.75	5956.88	
51490.36	70178.17	22879.75	5956.88	
79490.36	110178.17	34879.75	5956.88	
"				
		(34879.75)	(5956.88)	
79490.36	110178.17			
•	As at 31st March, 2016  13000.00 15000.00  28000.00  400.00 51090.36 51490.36	31st March, 2016       31st March, 2015         13000.00       13000.00         15000.00       15000.00         28000.00       40000.00         400.00       400.00         51490.36       69778.17         79490.36       70178.17         110178.17	As at 31st March, 2016 31st March, 2015 31st March, 2016  13000.00 13000.00 - 15000.00 15000.00 - 28000.00 40000.00 12000.00  400.00 400.00 - 51090.36 69778.17 22879.75 51490.36 70178.17 22879.75 79490.36 110178.17 34879.75	

- a) Non-Convertible Debentures are redeemable fully at par as under :
  - i) 9.05% NCD 2020 on 13th October, 2020;
  - ii) 9.10% NCD 2020 on 29th March, 2020;
  - iii) 8.80% NCD 2017 on 6th February, 2017;

The Debentures are secured by first charge on the movable and immovable fixed assets of the Company's Cement Division, ranking paripassu with other term lenders except Rupee Loan for Jute Division.

- b) Rupee Loans from Bank are repayable as under :-
  - ₹ 400.00 (P.Y. ₹ 400) repayable in November, 2017.

The above loan is secured by hypothecation of plant and machineries purchased/to be purchased of the Company's Jute Division.

- c) Foreign Currency Loans from Banks are repayable as under :
  - i) ₹ 6053.61 (P.Y ₹ 6979.55) repayable in remaining nine semi-annual instalments.
    - The above loan is secured by first charge on the movable and immovable fixed assets of the Company's Cement Units at Chanderia (Rajasthan), ranking pari-passu with Debenture holders and other term lenders except Rupee Loan for Jute Division.
  - (ii) ₹ 41412.50 (P.Y. ₹ 43753.50) includes ₹ 4969.50 repayable in September, 2016, ₹ 8282.50 repayable in September, 2017, ₹ 11595.50 repayable in September, 2018, ₹ 16565.00 repayable in September, 2019.
  - iii) ₹ 16565.00 (P.Y. ₹ 15626.25) includes ₹ 4969.50 repayable in July/August, 2016 and ₹ 11595.50 repayable in December, 2016/January, 2017.
  - iv) ₹ 9939.00 (P.Y. ₹ 9375.75) includes ₹ 1325.20 repayable in March, 2018, ₹ 2650.40 repayable in June, 2018, ₹ 1987.80 repayable in September, 2018 and ₹ 3975.60 repayable in December, 2018.

The above loans are secured/are to be secured by first charge on the movable and immovable fixed assets of the Company's Cement Division, ranking pari-passu with Debenture holders and other term lenders except Rupee Loan for Jute Division.



				(\ III Iacs)	
	As at 31st	March, 2016	As at 31st March, 2015		
2.5 : DEFERRED TAX LIABILITIES (NET)					
Deferred Tax Liabilities					
Arising on account of:					
Depreciation	35128.88		32397.59		
Others	339.14	35468.02	274.67	32672.26	
Less : Deferred Tax Assets					
Arising on account of:					
Section 43B of Income-Tax Act	6465.03		6951.90		
Others	1663.58	8128.61	1343.94	8295.84	
Deferred Tax Liabilities (Net)		27339.41		24376.42	

During the year the Company has carried forward Deferred Tax Assets of  $\ref{432.79}$  (P.Y.  $\ref{566.88}$ ) on long term capital loss to the extent there is a certainty of reversal of the same in due course.

## 2.6: OTHER LONG-TERM LIABILITIES

Trade Payables				
For Goods and Services		0.27		0.27
		0.27		0.27
Other Liabilities				
Liabilities under Litigation	40655.37		38968.66	
Less: Paid under protest	23446.65	17208.72	19913.03	19055.63
Trade and Security Deposits		18476.68		15766.50
Other Payables		494.54		495.54
		36179.94		35317.67
		36180.21		35317.94

# 2.7: PROVISIONS

	Long	-term	Short-term		
	As at	As at	As at	As at	
	31st March, 2016	31st March, 2015	31st March, 2016	31st March, 2015	
Provision for Employee Benefits	2507.72	2325.22	1332.32	1809.17	
Other Provisions					
Provisions for Taxation (Net of Payments)	800.86	792.55	526.44	-	
Proposed Dividend	-	-	4620.32	4620.32	
Corporate Dividend Tax	-	-	940.59	940.59	
	800.86	792.55	6087.35	5560.91	
	3308.58	3117.77	7419.67	7370.08	



(₹ in lacs) As at 31st March, 2016 As at 31st March, 2015 2.8: SHORT-TERM BORROWINGS **Working Capital Borrowings** From Banks 1770.36 Rupee Loans (Secured) 1721.24 Buyers' Credit and Packing Credit in Foreign Currency (Secured) 795.56 Buyers' Credit and Packing Credit in Foreign Currency (Unsecured) 3775.14 4353.11 Rupee Packing Credit (Unsecured) 1227.60 From Others Collateralised Borrowing and Lending Obligation (Secured) 7500.00 6500.00 14223.98 13419.03 Other Loans & Advances From Bank Buyers' Credit in Foreign Currency (Unsecured) 51.81 663.71 51.81 663.71 14275.79 14082.74 The above amount includes Secured Borrowings 9065.92 9221.24 Unsecured Borrowings 5016.82 5054.55 14275.79 14082.74

# 2.9: TRADE PAYABLES

Micro & Small Enterprises (See Note No 2.33)	66.27	-
Others	15860.44	15921.29
	15926.71	15921.29
2.10 : OTHER CURRENT LIABILITIES		
Current maturities of Long Term Debt (See Note No 2.4)	34879.75	5956.88
Interest accrued but not due on Borrowings	791.42	772.57
Interest accrued and due on Borrowings	4.44	3.48
Unpaid and unclaimed dividends	140.10	129.92
Statutory Dues	5373.15	2956.80
Employees related Liabilities	2464.42	936.55
Amount Payable for Capital Goods	1670.02	2476.67
Trade and Security Deposits	4.70	15.65
Advance Received from Customers	6483.02	6120.52
Other Payables (includes rebate & discounts)	8820.38	7068.55
	60631.40	26437.59

i) Working Capital Rupee Loans of ₹ 1721.24 (P.Y. ₹ 1770.36) from banks are secured by hypothecation of Current Assets,viz, Raw Materials,Stock-in-Trade, Consumable Stores and Book Debts, both present & future, and further by way of second charge on movable and immovable fixed assets of the Group's Cement Division.

ii) Collateralised Borrowing and Lending Obligation is secured by deposit of certain Government Securities.



**NOTE 2.11: FIXED ASSETS** 

		(	GROSS BLO	СК			DEPREC	IATION		NET I	BLOCK
Description	Cost/Value as at 31st March, 2015	Additions during the year	Deductions during the year	Other Adjustment(b)	Cost/Value as at 31st March, 2016	Upto 31st March, 2015	Provided during the year	Deductions/ Adjustments during the year	Upto 31st March, 2016	As at 31st March, 2016	As at 31st March, 2015
Tangible Assets : Land											
Leasehold	2539.87	0.00	0.00	(25.30)	2514.57	2052.46	70.57	(9.33)	2113.70	400.87	487.41
Freehold	7697.67	701.14		(691.64)	7707.17			0.00		7707.17	7697.67
Sub Total :	10237.54	701.14	0.00	(716.94)	(c) 10221.74 (a	) 2052.46	70.57	(9.33) (	c) 2113.70	8108.04	8185.08
Buildings	23974.27	3406.24	0.00	273.73	27654.24 (a	) 9592.52	682.97	0.00	10275.49	17378.75	14381.75
Plant & Machinery	272641.82	17994.34	981.18	3159.39	292814.37	106178.86	13308.05	(581.14)	118905.77	173908.60	166462.96
Furniture & Fittings	1421.69	91.24	5.08	-	1507.85	913.84	72.16	(4.84)	981.16	526.69	507.85
Vehicles	2095.84	356.80	29.00	-	2423.64	1059.24	231.57	(27.00)	1263.81	1159.83	1036.60
Office Equipment	3377.91	260.74	28.66	3.32	3613.31	2434.85	342.82	(26.77)	2750.90	862.41	943.06
Livestock	11.39	-	0.70	-	10.69	-	-	-	-	10.69	11.39
Railway Sidings	1771.54	1.60	-	2.57	1775.71	749.17	89.21	-	838.38	937.33	1022.37
Total :	315532.00	22812.10	1044.62	2722.07	340021.55	122980.94	14797.35	(649.08)	137129.21	202892.34	192551.06
Intangible Assets :											
Goodwill	15.28	-	-	-	15.28	-	-	-	-	15.28	15.28
Computer Software	625.12				625.12	435.39	135.23		570.62	54.50	189.73
Total :	640.40				640.40	435.39	135.23	0.00	570.62	69.78	205.01
Grand Total :	316172.40	22812.10	1044.62	2722.07	340661.95	123416.33	14932.58	(649.08)	137699.83	202962.12	192756.07
Previous Year :	294828.37	20291.82	1837.09	2889.30	316172.40	107804.10	15374.84	237.39	123416.33	192756.07	

<sup>(</sup>a) Includes ₹8.85 in Land and ₹915.26 in Building under co-ownership basis and also ₹0.15 being value of investments in Shares of a Private Ltd.Co.

<sup>(</sup>b) Other adjustment includes adjustment on account of finance costs & foreign exchange differences pursuant to excercising option under paragraph 46A(1) of Accounting Standard-11 relating to "The Effects of Changes in Foreign Exchange Rates" as notified by the Ministry of Corporate Affairs on 29th December, 2011, ₹ 7456.91 remain unamortised as on 31st March 2016.

<sup>(</sup>c) Revaluation Reserve created on Land in earlier years have been adjusted with carrying value of Land.

<sup>(</sup>d) Remaining useful life of Buildings, which are not depreciated fully on April 1, 2014, has been estimated from 12-19 years in Budge Budge Floor Covering Limited, one of the subsidiaries considered for consolidation.



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015 2.12: NON-CURRENT INVESTMENTS Number of Shares / Securities / Bonds / Units TRADE INVESTMENTS - LONG-TERM (Valued at cost unless otherwise stated) FULLY PAID SHARES/SECURITIES/BONDS/UNITS (Face Value of ₹10/- each unless otherwise stated) **EQUITY SHARES IN SUBSIDIARY COMPANIES - UNQUOTED** 1,699 1,699 Birla Corporation Cement Mfg PLC (Face Value of Ethiopian Birr 1,000/- each) (Net of provision of ₹ 45.22, Previous Year ₹ 45.22) **OTHER INVESTMENTS - LONG-TERM** (Valued at cost unless otherwise stated) **INVESTMENT PROPERTY** (At cost less accumulated depreciation/dimunition) 51.06 Cost of Land & Building 51.06 Less: Accumulated depreciation/dimunition 41.86 41.61 Net Block 9.20 9.45 **EQUITY SHARES IN ASSOCIATE COMPANIES - UNQUOTED** 4.910 4.910 Birla Odessa Industries Pvt. Ltd. 5,000 5,000 Birla Readymix (P) Ltd. **EQUITY SHARES IN CO-OPERATIVE SOCIETIES - UNQUOTED** 250 250 Bally Jute Mills Employees Consumers' Co-operative Stores Ltd. (Net of provision of ₹ 0.03, Previous Year ₹ 0.03) 0.01 0.01 15 15 Gangangiri Park Co-Operative Society Housing Society Ltd. 10 10 Twin Star Venus Co-Operative Society Housing Society Ltd. 0.01 0.01 0.02 0.02 **EQUITY SHARES IN OTHER COMPANIES** QUOTED 9,38,515 9,38,515 Birla Ericsson Optical Ltd. 469.18 469.18 Birla Precision Technologies Ltd. (Face Value of ₹ 2/- each) 2,121 2,121 0.18 0.18 18,07,660 Century Textiles & Industries Ltd. 940.94 940.94 18,07,660 600 Hindustan Media Ventures Ltd. 0.03 600 0.0319,133 19,133 Rameshwara Jute Mills Ltd. 1.20 1.20 8,00,157 4,68,000 Universal Cables Ltd. [d] 276.06 106.66 100 100 Vindhya Telelinks Ltd. 0.06 0.06 Zenith Birla (I) Ltd. (Net of provision of ₹ 0.68, Previous Year ₹ 0.68) 6,362 6,362 0.02 0.02 1687.67 1518.27 **UNQUOTED** 24,000 24,000 Birla Buildings Ltd. 2.47 2.47 Craig Jute Mills Ltd. (Face Value ₹ 3/- each) (Net of provision of ₹ \*, Previous Year ₹ \*) 50 50 400 400 Eastern Economist Ltd. 0.40 0.40 2250 2250 Elgin Mills Co. Ltd (Net of Provision of ₹ 0.14, Previous Year ₹ 0.14) 600 600 Industry House Ltd. 0.40 0.40 Lotus Court Ltd. 0.46 0.46 52.000 52.000 Neosym Industry Ltd. 1.19 1.19 520 Woodlands Multispeciality Hospital Ltd. 0.05 0.05 520 4.97 4.97 **INVESTMENT IN PREFERENCE SHARES - UNQUOTED** 100 100 Elgin Mills Co. Ltd. (Net of provision of ₹ 0.01, Previous Year ₹ 0.01) INVESTMENT IN GOVERNMENT SECURITIES - QUOTED [a] (Face Value of ₹ 100/- each) 25,00,000 25,00,000 8.33% GOI 2036 2718.75 2718.75 5,00,000 5,00,000 7.35% GOI 2024 497.80 497.80 10,00,000 10,00,000 7.80% GOI 2021 933.40 933.40 10,00,000 10,00,000 7.94% GOI 2021 1047.50 1047.50 1,00,000 99.83 1,00,000 6.90% GOI 2019 99.83 40,00,000 40,00,000 6.05% GOI 2019 3791.15 3791.15 9088.43 9088.43



As at	As at		As at	(₹ in lacs) As at
31st March, 2016 2.12: NON-CURR Number of Share Bonds /			st March, 2016	31st March, 2015
		UNQUOTED		
		National Savings Certificate (Face Value of ₹ 17500/-) [b]	0.18	0.18
			0.18	0.18
		INVESTMENT IN BONDS - QUOTED (Face Value of ₹ 10,00,000/- each unless otherwise stated)		
63	63	9.70% IFCI Ltd. 2030	630.00	630.00
1,000	1,000	8.16% Power Finance Corporation Ltd. 2026 (Face Value of ₹ 1,00,000/-	,	1000.00
13	13	9.55% IFCI Ltd. 2025	130.00	130.00
21,751	21,751	8.00% Indian Railways Finance Corporation Ltd. 2022 (Face Value of ₹ 1,000)		217.51
24,724	24,724	8.20% National Highways Authority of India 2022 (Face Value of ₹ 1,000/	,	247.24
52,120 50	52,120 50	0.00% NABARD Bhavishya Nirman Bond 2019 (Face Value of ₹ 20,000/-	,	5080.08
50 50	50 50	11.00% IDBI Bank Ltd. 2018 11.00% Power Finance Corporation Ltd. 2018	552.10 569.70	552.10 569.70
50	275	6.30% Indian Railway Finance Corporation Ltd. 2017 (Face Value of ₹ 1,00,000/-		262.35
_	50	8.85% Canara Bank 2016	- eacii)	505.50
_	50	8.90% Konkan Railway Corporation Ltd. 2016	_	505.25
		and the second s	8426.63	9699.73
		INVESTMENT IN MUTUAL FUNDS - QUOTED		
-	60,99,999	ICICI Prudential Fixed Maturity Plan Series 70-372 Days Plan L Direct Plan	n-Growth –	610.00
				610.00
		UNQUOTED		
7,200	7,200	UTI Master Share Unit Scheme-Dividend Plan-Payout	0.60	0.60
_	1,52,75,105	HDFC Medium Term Opportunities Fund Direct Plan - Growth	-	2000.00
_	1,50,58,045	HDFC Short Term Opportunities Fund Direct Plan - Growth	_	2000.19
_	1,21,40,243	IDFC Super Saver Income Fund Medium Term Direct Plan - Growth	-	2500.00
_	17,73,186	JM Short Term Fund Institutional Plan - Growth	-	300.00
_	1,17,47,209	IDFC Super Saver Income Fund Short Term Direct Plan - Growth	_	3000.00
_	4,05,03,429	L & T Short Term Opportunities Direct Plan - Growth		4622.60
			0.60	14423.39
		TOTAL NON-CURRENT INVESTMENTS	19217.70	35354.44
		Aggregate Book Value of Quoted Non-Current Investments	19202.73	20916.43
		Aggregate Book Value of Unquoted Non-Current Investments	14.97	14438.01
			19217.70	35354.44
		Aggregate Market Value of Quoted Non Current Investments	31538.89	34256.68
		Aggregate provision made for diminution in value of Non-Current Investment	ents <u>46.08</u>	46.08

<sup>\*</sup>Amount is below the rounding off norms adopted by the company.

a) Deposited against Collaterized Borrowings and Lending Obligations except 1,000 Bonds of 6.05% GOI 2019 and 1,00,000 Bonds of 7.80% GOI 2021.

b) Deposited with Government Department as Security.

c) Portion of Long-Term Investments as defined by Accounting Standard - 13, 'Accounting for Investments', which are expected to be realiased within twelve months from the Balance Sheet date are disclosed under the head 'Current portion of Long-Term Investments' (See Note No. 2.15).

d) Shares of Universal cable includes 98157 number of additional shares alloted of which the despatch of share certificates in physical form and credit in respective demat account has not been done in view of the order dated 18th November, 2015 passed by the Hon'ble high court of Delhi .By the said order, status quo has been directed to be maintained with respect to 2705553 number of additional shares alloted under category 'C' of basis of allotment.



	Long	<sub>j</sub> -Term	Short-Term		
2.13 : LOANS AND ADVANCES	As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015	
Capital Advances					
Secured, considered good	270.16	212.53	_	_	
Unsecured, considered good	802.98	1440.88			
Court Book to	1073.14	1653.41			
Security Deposits	0.10	0.10			
Secured, considered good Unsecured, considered good	0.18 3266.88	0.18 3055.94	40.82	41.66	
Onsecured, considered good			40.82		
Loans & Advances to Related Parties	3267.06	3056.12	40.82	41.66	
Unsecured, considered good	_	_	_	_	
Unsecured, Considered doubtful	4.09	4.09	0.10	_	
- · · · · · · · · · · · · · · · · · · ·	4.09	4.09	0.10		
Provision for doubtful advance	4.09	4.09	_	_	
			0.10		
Other I 1 A learner (II					
Other Loans and Advances (Unsecured, considered good) Advance Tax and TDS (Net of provisions)	4849.66	4918.43	_	_	
Mat Credit Entitlement	13173.98	9189.57	_	_	
Advance against supply of Goods and Services	_	_	5622.57	5922.48	
Prepaid Expenses	55.47	20.14	205.63	307.25	
Advance to Employees	32.24	31.11	218.92	165.20	
Balances with Government & Statutory Authorities	47.75	52.34	4501.62	3847.55	
Other Deposits and Advances	4383.07	3757.02	71.91	102.29	
·	22542.17	17968.61	10620.65	10344.77	
Other Deposits and Advances (Considered Doubtful)	164.00	164.00			
Other Deposits and Advances (Considered doubtful)	164.88	164.88	_	_	
Less: Provision	164.88	164.88	10661 57	10386.43	
	26882.37	22678.14	10661.57	10386.43	
Loans and Advances to Related Parties include :		ance	Maximum C		
	As at March 31, 2016	As at March 31, 2015	For the year ended March 31, 2016	For the year ended March 31, 2015	
(i) Birla Odessa Industries Private Limited, Associates <sup>(a)</sup>	0.04		0.04	0.02	
(ii) Birla Readymix Private Limited, Associates <sup>(a)</sup>	0.06	_	0.06	2.00	
(iii) Birla Corporation Cement Manufacturing PLC <sup>(b)</sup>	-	-	4.09	4.13	
(a) Advance given for working capital needs. (b) Net of Provision for doubtful advance.					
1.01.01.1.01.00.1.01.00.00.00.00.00.00.0	No	on-Current	Cı	ırrent	
2.14 : OTHER ASSETS	As at March 31, 20	As at 16 March 31, 201	As at	As at March 31, 2015	
Fixed Deposits maturing after 12 months from Balance Sheet					
Interest accrued on Deposits		53 11.9		3 1411.96	
Interest accrued on Investments	3313.				
Unamortised Ancilliary Finance Cost	399.				
Incentive and Subsidy Receivable	143.				
Less: Provision	(143.6				
Asset held for disposal	(= 10.0	_ (= 10.0	- 128.24	128.24	
Others <sup>[2]</sup>	373.	67 374.			
Less: Provision	(11.5				
	4124.			16409.68	
		_			

<sup>[1]</sup> Includes ₹ 42.94 (Previous Year ₹ 73.90) marked lien in favour of Government Authorities.

 $<sup>^{\</sup>tiny{[2]}}$  Includes ₹ 264.38 (Previous Year ₹ 264.38) as Pre-Operative Expenses.



As at 31st March, 2016	As at 31st March, 2015	ą	As at 1st March, 2016	As at 31st March, 2015
2.15 : CURRENT		<u> </u>	15t March, 2010	Jist March, 2013
	res / Securities /			
Bonds	s / Units	CURRENT INVESTMENTS (Valued at cost unless otherwise stated)		
		FULLY PAID SHARES/SECURITIES/BONDS/UNITS (Face Value of ₹10/- each unless otherwise stated)		
		CURRENT PORTION OF LONG-TERM INVESTMENTS AS PER ACC INVESTMENT IN BONDS - QUOTED (Face Value of ₹ 10,00,000/- each unless otherwise stated)	OUNTING STAN	DARD (AS)-13 <sup>[a]</sup>
50	_	8.85% Canara Bank 2016	505.50	_
50	_	8.90% Konkan Railway Corporation Ltd. 2016	505.25	-
275	_	6.30% Indian Railway Finance Corporation Ltd. 2017 (Free Value of ₹ 1,00,000/- each)	262.35	-
_	500	8.70% Power Finance Corporation Ltd. 2015	_	5088.77
-	180	8.15% IDFC Ltd. 2015		1797.09
			1273.10	6885.86
		INVESTMENTS IN MUTUAL FUNDS		
60,99,999	_	QUOTED ICICI Prudential Fixed Maturity Plan Series 70 - 372		
00,55,555	-	Days Plan L Direct Plan - Growth	610.00	_
_	62,50,000	Reliance Fixed Horizon Fund XXII Series 34 - Growth	-	625.00
-	51,54,220	Reliance Fixed Horizon Fund XXII Series 29 - Growth	_	515.42
-	1,50,00,000	Reliance Fixed Horizon Fund XXII Series 26 - Growth	_	1500.00
-	1,67,89,651	Reliance Fixed Horizon Fund XXII Series 21 - Growth	-	1678.97
-	1,50,00,000	IDFC Fixed Tem Plan Series 2 - Growth	<del>-</del>	1500.00
-	1,00,00,000 2,00,00,000	ICICI Pru Fixed Maturity Plan Series 74-370 Days Plan S Direct Plan Cumulati Religare Invesco Fixed Maturity Plan-Series 23-Plan N (367 Days)-Direct Plan		1000.00 2000.00
-	2,76,40,684	Reliance Interval Fund Series 8-Direct Plan - Growth	- Glowill -	3000.00
_	50,00,000	ICICI Pru Fixed Maturity Plan Series 74-369 Days Plan L . Direct Plan Cumula	itive -	500.00
-	50,00,000	Reliance Fixed Horizon Fund-XXVI Series 25 -Direct Plan - Growth	-	500.00
-	50,00,000	ICICI Pru Fixed Maturity Plan Series 74-367 Days Plan N Direct Plan Cumulat	ive	500.00
			610.00	13319.39
		UNQUOTED		
51,32,759	51,32,759	DHFL Pramerica Premier Bond Fund Direct Plan - Growth (Formerly DWS Premier Bond Fund Direct Plan- Growth)	1000.00	1000.00
3,12,25,248	1,59,50,143	HDFC Medium Term Opportunities Fund Direct Plan - Growth	4000.00	2000.00
3,86,83,255	2,36,25,210	HDFC Short Term Opportunities Fund Direct - Growth	5000.19	3000.00
2,22,95,626	1,05,48,418	IDFC Super Saver Income Fund Short Term Direct Plan - Growth	5500.00	2500.00
22,86,948 1,57,092	22,86,948 1,57,092	Reliance Short Term Fund Direct Plan - Growth Religare Invesco Short Term Fund Direct Plan - Growth	500.00 2500.00	500.00 2500.00
1,57,072	1,57,072	(Formerly Religare Short Term Fund Direct Plan - Growth)	2500.00	2000.00
86,87,245	86,87,245	UTI Short Term Income Fund Institutional Option Direct Plan - Growth	1216.03	1216.03
39,406	39,406	L&T Cash Fund Direct Plan - Growth	400.00	400.00
1,21,40,242	-	IDFC Super Saver Income Fund Medium Term Direct Plan - Growth	2500.00	-
17,73,185	-	JM Short Term Fund Direct Plan - Growth	300.00	-
4,05,03,429	1 06 54 606	L&T Short Term Opportunities Fund Direct Plan - Growth IDFC Dynamic Bond Fund Direct Plan - Growth	4622.60	1500.00
-	1,06,54,696 67,88,958	SBI Dynamic Bond Fund Direct Plan - Growth	-	1000.00
_	1,95,65,336	AXIS Short Term Fund Direct Plan - Growth	_	2500.00
-	2,42,80,802	HDFC Medium Term Opportunities Fund - Growth	-	3000.00
-	2,96,88,126	SBI Short Term Fund Direct Plan - Growth	-	4000.00
-	74,18,067	UTI Short Term Income Fund Institutional Option-Growth		1000.00
			27538.82	26116.03
		TOTAL CURRENT PORTION OF LONG-TERM INVESTMENTS		
		AS PER AS-13	29421.92	46321.28



(₹ in lacs) As at As at As at As at 31st March, 2016 31st March, 2016 31st March, 2015 31st March, 2015 2.15: CURRENT INVESTMENTS (Contd.) Number of Shares / Securities / Bonds / Units OTHER CURRENT INVESTMENTS **INVESTMENTS IN MUTUAL FUNDS QUOTED** 1,00,00,000 ICICI Fixed Maturity Plan Series 78 - 95 Day Plan M Direct Plan Cumulative 1000.00 2,02,00,000 ICICI Fixed Maturity Plan SERIES 78 - 95 Day Plan K Direct Plan Cumulative 2020.00 1,50,00,000 HDFC Fixed Maturity Plan 92 D March 2016-Direct Growth 1500.00 4520.00 **UNQUOTED** 72,475 2,40,404 Axis Banking Debt Fund Direct Plan - Growth 1000.00 3076.00 32,565 44,300 Kotak Liquid Fund Plan A Direct Plan - Growth 1000.00 1257.00 24,084 18,158 L&T Liquid Fund Direct Plan - Growth 500.00 347.01 1,07,24,138 2,22,41,449 IDFC Money Manager Fund Treasury Plan Direct Plan - Growth 2500.00 4920.00 L&T Cash Fund Direct Plan - Growth 78,831 37,745 914.00 414.00 Reliance Money Manager Fund Direct Growth Plan Growth Option 5,28,721 5,27,463 10626.94 10005.27 Reliance Medium Term Fund-Direct Plan Growth Plan 2,72,04,916 1,38,61,193 8000.00 4000.00 HDFC Floating Rate Income Fund -Short Term Plan-Direct Plan Growth 2,14,10,889 1,73,05,746 5348.53 4000.00 L&T Ultra Short Term Fund Direct Plan Bonus Plan [ Bonus units-39,30,780] 86,47,717 47,16,937 1000.00 1000.00 24,947 Religare Invesco Short Term Fund Direct Plan - Growth 500.00 (Formerly Religare Short Term Fund Direct Plan - Growth) 81,393 India bulls Liquid Fund Direct Plan - Growth 1200.43 Reliance Liquid Fund Cash Plan Direct Plan - Growth 80,627 1962.00 31,32,685 Sundaram Money Fund Direct Plan - Growth 1000.00 21,027 SBI Premier Liquid Fund Direct Plan - Growth 500.00 Taurus Liquid Fund Direct Plan - Super Institutional Growth 1,13,605 1859.00 22,42,186 ICICI Prudential Flexible Income - Direct Plan - Growth 6154.71 1,94,24,036 Reliance Banking & PSU Debt Fund - Direct Growth - Plan 2000.00 1,80,37,673 Sundaram Ultra Short Term Fund Direct Plan - Growth 3540.00 1,03,430 UTI Treasury Advantage Fund Direct Plan - Growth 2000.00 1,21,61,815 IDFC Ultra Short Term Fund Direct Plan - Growth 2500.00 1,08,59,148 Kotak Treasury Advantage Fund Direct Plan - Growth 2500.00 6,43,77,202 ICICI Ultra Short Term Plan Direct - Growth 9418.00 1,72,72,862 L&T Ultra Short Term Fund Direct Plan - Growth 4000.00 2,89,847 SBI Ultra Short Term Debt Fund Direct Plan - Growth 5500.00 Religare Invesco Bank Debt Fund - Direct Plan - Growth 38,556 500.00 1.95.65.466 Axis Short Term Fund Direct Plan - Growth 3283.50 IDFC Dynamic Bond Fund Direct Plan - Growth 1,06,54,698 1956.34 67,88,925 SBI Dynamic Bond Fund Direct Plan - Growth 1256.07 SBI Short Term Debt Fund Direct Plan - Growth 2,96,88,277 5203.75 2,42,07,714 HDFC Medium Term Opportunities Fund - Direct Plan - Growth 4003.23 33.72.121 ICICI Money Market Fund Direct Plan - Growth 6508 00 72,394 IDFC Cash Fund Growth Direct Plan 1230.00 43,995 Reliance Liquid Fund Treasury Plan Direct Plan - Growth 1500.00 1,56,451 Religare Invesco Liquid Fund Direct Plan - Growth 3000.00 60.795 Axis Treasury Advantage Fund Direct - Growth 950.00 6,36,29,878 HDFC Banking & PSU Debt Fund Direct Plan - Growth 7007.39 617 617 Reliance Money Manager fund -Retail Option-Growth Plan 6.36 6.29 91732.86 49220.96



(₹ in lacs)
As at As at As at
As at As at
31st March, 2016 31st March, 2015 31st March, 2016 31st March, 2015

# 2.15: CURRENT INVESTMENTS (Contd.)

Number of Shares / Securities / Bonds / Units

TOTAL OTHER CURRENT INVESTMENTS	96252.86	49220.96	
TOTAL CURRENT INVESTMENTS	125674.78	95542.24	
Aggregate Book Value of Quoted Current Investments	6403.10	20205.25	
Aggregate Book Value of Unquoted Current Investments	119271.68	75336.99	
	125674.78	95542.24	
Aggregate Market Value of Quoted Current Investments	6602.34	22097.97	
Aggregate Book Value of Total (Non-Current and Current) Quoted Investments	25605.83	41121.68	
Aggregate Book Value of Total (Non-Current and Current) Unquoted Investments	119286.65	89775.00	
	144892.48	130896.68	
Aggregate Market Value of Total (Non-Current and Current) Quoted Investments	38141.23	56354.65	
Aggregate provision made for diminution in value of Total Investments	46.08	46.08	

a) Portion of Long-Term Investments as defined by Accounting Standard - 13, 'Accounting for Investments', which are expected to be realised within twelve months from the Balance Sheet date are disclosed as 'Current portion of Long-Term Investments'.

<b>2.16</b> :	INVENTORIES (As valued and certified by the Management)	As at March 31, 2016	As at March 31, 2015		
	Raw Materials (Including Goods in transit ₹ 835.64, Prev	6948.05	6595.14		
	Works in Progress	11538.98	11122.27		
	Finished Goods (Including Goods in transit ₹ Nil, Previo	12153.34	11155.95		
	Stores and Spares etc. (Including Goods in transit ₹ 154.	26116.85	26380.88		
				56757.22	55254.24
	Details of Inventories :	Finished Goods		Work-in-Progress	
		As at 31st March, 2016	As at 31st March, 2015	As at 31st March, 2016	As at 31st March, 2015
	Cement	8713.44	7300.62	10713.83	10621.83
	Jute	2948.72	3380.44	686.62	315.77
	Others	491.18	474.89	138.53	184.67
		12153.34	11155.95	11538.98	11122.27
2.17: TRADE RECEIVABLES		Non-Current		Current	
2.17:	TRADE RECEIVABLES	Non-C	urrent	Cur	rent
2.17 :	TRADE RECEIVABLES	Non-C As at 31st March, 2016	As at	As at	As at 31st March, 2015
2.17 :	TRADE RECEIVABLES  Outstanding for a period exceeding six months	As at	As at	As at	As at
2.17 :		As at	As at	As at	As at
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good	As at	As at	As at 31st March, 2016	As at 31st March, 2015
2.17 :	Outstanding for a period exceeding six months Secured, considered good	As at 31st March, 2016  - 1101.73	As at	As at 31st March, 2016 639.72 467.42	As at 31st March, 2015 387.88 501.63
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good Doubtful	As at 31st March, 2016  - 1101.73 1101.73	As at 31st March, 2015  - 1009.56 1009.56	As at 31st March, 2016	As at 31st March, 2015
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good	As at 31st March, 2016  - 1101.73	As at 31st March, 2015  - 1009.56	As at 31st March, 2016  639.72 467.42  1107.14	As at 31st March, 2015  387.88 501.63 889.51
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables	As at 31st March, 2016  - 1101.73 1101.73	As at 31st March, 2015  - 1009.56 1009.56	As at 31st March, 2016 639.72 467.42	As at 31st March, 2015 387.88 501.63
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables Other Receivables	As at 31st March, 2016  - 1101.73 1101.73	As at 31st March, 2015  - 1009.56 1009.56	As at 31st March, 2016  639.72 467.42  1107.14  1107.14	As at 31st March, 2015  387.88 501.63 889.51 889.51
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables	As at 31st March, 2016  - 1101.73 1101.73	As at 31st March, 2015  - 1009.56 1009.56	As at 31st March, 2016  639.72 467.42  1107.14	As at 31st March, 2015  387.88 501.63 889.51
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables Other Receivables Secured, considered good	As at 31st March, 2016  - 1101.73 1101.73	As at 31st March, 2015  - 1009.56 1009.56	As at 31st March, 2016  639.72 467.42  1107.14  1107.14  2845.83	As at 31st March, 2015  387.88 501.63 889.51 889.51 1638.60
2.17 :	Outstanding for a period exceeding six months Secured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables Other Receivables Secured, considered good	As at 31st March, 2016  - 1101.73 1101.73	As at 31st March, 2015  - 1009.56 1009.56	As at 31st March, 2016  639.72 467.42  1107.14 1107.14 2845.83 5471.26	As at 31st March, 2015  387.88 501.63 889.51 889.51 1638.60 6284.39



		As at 31st March, 2016	(₹ in lacs) As at 31st March, 2015
2.18 :	CASH AND BANK BALANCES		
2.10 :			
	Cash and Cash Equivalents		
	Balances With Banks	2550.44	2460.60
	In Current / Cash Credit Account	2559.44	2469.69
	In Fixed Deposit Accounts with original maturity of less than three months Cheques/drafts on hand and Remittances in transit	5623.45 2510.07	1,452.00 3146.78
	Cash in hand	17.86	22.08
	Cash in Hand		
	Other Bank Balances	10710.82	7090.55
		140.10	100.00
	Balance in Unpaid Dividend Account	140.10 1800.00	129.92
	Earmarked balances with Banks - Fixed Deposit	292.21	279.30
	Balances with Bank held as margin money/ security	88.66	84.14
	Fixed Deposit with Banks with maturity period for more than 12 months  Other Fixed Deposit with Banks <sup>[1]</sup>	23331.77	39217.96
	Other Fixed Deposit with Banks.		
		25652.74	39711.32
	<sup>[1]</sup> Includes ₹ 8.27 marked lien in favour of Govt. Authorities	36363.56	46801.87
		For the year ended	For the year ended
		31st March, 2016	31st March, 2015
2.19:	REVENUE FROM OPERATIONS (GROSS)		
	Sale of Products (including Export Sales ₹ 4117.90, Previous Year ₹ 6269.43)	370558.15	361910.28
	Own Consumption	1309.28	1542.67
		371867.43	363452.95
	Other Operating Revenues		
	Incentives & Subsidies	4128.57	4470.40
	Export Benefits	299.02	206.83
	Miscellaneous Sale	446.63	945.60
	Insurance and Other Claims (Net)	100.41	141.05
		4974.63	5763.88
		376842.06	369216.83
	Details of Sale of Products		
	Cement	339518.13	340564.42
	Jute	30896.38	21241.72
	Others	143.64	104.14
		370558.15	361910.28
2.20:	OTHER INCOME		
	Interest Income		
	On Investments		
	Long-Term	1782.86	2381.71
	On Bank Deposits	2969.54	3955.09
	On Other Deposits, etc.	140.81	228.84
	Dividend Income		
	On Long-Term investments	110.38	115.06
	On Current investments	_	272.17
	Net gain/ (loss) on sale of Investments		
	On Long-Term investments	6627.73	5570.35
	On Current investments	2843.04	2164.63
	Other Non Operating Income		
	Excess Liabilities and Unclaimed Balances written back	1410.04	662.32
	Excess Provision written back	4.69	-
	Excess Depreciation written back	138.55	41.02
	Profit on sale/discard of Fixed Assets (Net)	3.62	-
	Insurance and Other Claims (Net)	100.93	7.14
	Miscellaneous Income	249.40	209.42
		16381.59	15607.75
		<del></del> -	



		For the year ended 31st March, 2016	For the year ended 31st March, 2015
2.21:	COST OF MATERIALS CONSUMED		
	Raw Material Consumed	61693.46	51030.51
		61693.46	51030.51
	Details of Raw Material Consumed		
	Limestone	24510.44	25595.14
	Clinker	8164.26	1888.99
	Gypsum	10682.29 2742.24	10606.27 4017.61
	Slag Fly Ash	12628.63	4017.61 11479.08
	Jute	16543.22	10623.24
	Others	2554.75	2779.47
		77825.83	66989.80
	Less: Lime Stone (Own raising)	16132.37	15959.29
		61693.46	51030.51
2.22:	PURCHASE OF TRADED GOODS		
	Traded Goods - Jute Goods	88.91	124.42
		88.91	124.42
2.23 :	(INCREASE)/DECREASE IN INVENTORIES OF FINISHED GOODS,WORK-IN-PROGRESS AND TRADED GOODS		
	Inventories at the beginning of the year		
	Finished Goods	11155.95	11401.23
	Work-in-Progress	11122.27	6878.11
		22278.22	18279.34
	Inventories at the end of the year	10150.04	11155.05
	Finished Goods	12153.34	11155.95
	Work-in-Progress	11538.98	11122.27
		23692.32	22278.22
2.24 :	EMPLOYEE BENEFITS EXPENSE	(1414.10)	(3998.88)
2.24:	Salaries & Wages	20964.45	18965.52
		1647.67	1427.29
	Contribution to Provident and Other Funds	767.21	992.58
	Contribution of Gratuity Fund	347.71	351.24
	Contribution to Superannuation Fund		
	Staff Welfare Expenses	819.14 24546.18	<u>851.48</u> 22588.11
	Less: Amount Capitalised	24546.18	22.51
	Less: Amount Capitalised Less: Amount transferred to Corporate Social Responsibility Expenses	20.14	28.30
	Less . Amout transferred to Corporate Social Responsionity Expenses	24526.04	22537.30
2 25 .	FINANCE COSTS	24320.04	22337.30
2.23 .	Interest Expenses		
	On Debenture	3603.62	4396.14
	" Term Loans from Banks	1819.80	1661.29
	" Working Capital loan from Banks	900.56	626.21
	" Deposits & Others	1231.06	1071.08
	200000000000000000000000000000000000000	7555.04	7754.72
	Other Borrowing Costs		
	Other Financial Charges	461.10	348.63
	Applicable net (gain)/loss on foreign currency transactions and translations	400.30	170.22
		8416.44	8273.57
	Less: Amount Capitalised	257.89	436.31
	•	8158.55	7837.26
		0100.00	7007.20



				(< in lacs)
		]	For the year ended	For the year ended
2.26 :	OTHER EXPENSES		31st March, 2016	31st March, 2015
2.20 .	MANUFACTURING EXPENSES			
	MANUFACTURING EXPENSES Stores Spare Parts & Popling Materials Consumed		26134.71	29696.16
	Stores, Spare Parts & Packing Materials Consumed Power & Fuel		77493.70	86751.10
	Royalty & Cess		6819.87	4573.34
	Repairs & Maintenance : - Buildings		1840.06	2012.53
	Machinery		4019.72	4090.02
	Freight & Material Handling on Inter Unit Transfer		15177.85	15960.97
	Increase/(Decrease) in Excise Duty & Cess on Finished Goods		243.84	7.55
	Other Manufacturing Expenses		3597.78	4399.88
	(A)		135327.53	147491.55
	SELLING AND ADMINISTRATION EXPENSES			
	Brokerage & Commission on Sales		1898.83	1924.66
	Transport & Forwarding Expenses		63135.77	58835.95
	Advertisement		2088.30	2057.26
	Insurance		329.88	298.76
	Rent		1233.15	1097.40
	Repairs & Maintenance to Other Assets		313.54	359.32
	Rates & Taxes		708.81	673.12
	Development Cess on Cement		61.00	56.93
	Prior Period Items		7.00	40.86
	Charity & Donation		7.00	32.15
	Corporate Social Responsibility Expenses (See Note No . 2.36) Auditors' Remuneration -		434.94	567.68
	Statutory Auditors -			
	Audit Fees		27.99	24.85
	Tax Audit Fees		6.61	5.80
	Limited Review		11.54	10.00
	Travelling Expenses		3.73	2.11
	Issue of Certificates		22.97	10.79
	Cost Auditors -			
	Audit Fees		3.00	3.00
	Travelling Expenses		0.63	0.23
	Loss on sale/discard of Fixed Assets (Net) Net (Gain)/Loss on Foreign currency transaction and translation	98.15	_	64.10 (132.75)
	(Net of Capitalisation of ₹ 2850.79, Previous year ₹ 2105.34)	96.13		(132.73)
	Add: Amortisation of Foreign Currency Monetary Item Translation Difference Account	946.36	1044.51	441.21
	Diminution in value of Non Current Investment	7 10.00	_	45.25
	Provision for doubtful debts/Advances			
	(Net of Prov For Doubtful Debts Written Back ₹ 4.43, Previous Year ₹ 100.01)		92.19	195.83
	Directors' Fees		87.93	54.65
	Other Expenses		7212.44	6981.51
	(B)		78724.76	73650.67
			214052.29	221142.22
<b>2.27</b> :	DEPRECIATION AND AMORTIZATION EXPENSE		4.4505.05	45105.64
	On Tangible Assets		14797.35	15187.64
	On Intangible Assets		135.23	187.20
	On Investment Property		0.25	0.24
2.28 :	EXCEPTIONAL ITEMS		14932.83	15375.08
2.20 .	Expenses:			
	On account of Electricity Charges <sup>(a)</sup>		982.37	_
	On account of revision of wages of workers at Cement Units <sup>(b)</sup>		624.90	_
	On account of Statutory Levy for earlier periods and contribution to DMF <sup>(c)</sup>		2795.33	_
	On account of additional Bonus for 2014-15 <sup>(d)</sup>		577.26	_
	On account of interest on Entry tax.			1284.47
	Income:		4979.86	1284.47
	On account of Reversal of Entry tax liability <sup>(e)</sup>		1830.38	
			3149.48	1284.47

<sup>(</sup>a) Additional liability towards electricity expenses for the year 2013-14 & 2014-15 for increased tariff by West Bengal Electricity Regulatory Commission in respect of Durgapur Units.

2.29: TAX EXPENSE



- (b) Towards revised wages for the year 2014-15 at Cement Divisions of the company in pursuance of settlement entered by the company with Cement Wage Board in the current year.
- (c) Statutory levy for earlier periods relating to excise duty and contribution to District Mineral Foundation under M.M.D.R. Act,2015, based on order received during the year.
- (d) Additional Bonus liability related to year 2014-15 in view of amendment in The Payment of Bonus Act, 1965.
- (e) Liability towards Entry Tax on Lime Stone transportation written back in view of assessment order received during the year.

(₹ in lacs)

31st March, 2015

For the year ended For the year ended

31st March, 2016

2.29	IAX	EXPENSE	1st March, 2016	31St N	larch, 2015
	Curre	ent Tax for the year	3992.61		4426.75
	Less	: MAT Credit Entitlement	(3984.41)	_	(1491.73)
	Curre	ent Tax	8.20		2935.02
	Defe	red Tax	2962.99	_	1313.39
			2971.19	_	4248.41
	Less	: Income Tax for earlier years	(15.72)	-	(507.75)
2.30	Contin	gent Liabilities not provided for –			
	(a) Cl	aims/Disputes/Demands not acknowledged as debts –	<u>2</u>	015-16	2014-15
	i)	Demand notice for levying sales tax on packing material at the rate applicable on cement. V been filed and the matter is pending before Hon'ble High Court, Chandigarh.	Vrit petition has	161.07	161.07
	ii)	Demand for Water Supply Charges under Rajasthan Irrigation & Drainage Act, 1954. Writ per filed before the Hon'ble High Court, Rajasthan which has granted stay in the matter.	etition has been	147.16	147.16
	iii	Additional U. P. Sales Tax demanded by enhancing the value of cement. The case has been deci in Company's favour. Department has filed revision petition before Hon'ble High Court, All order of the Tribunal. The High Court has remanded the case to UP Trade Tax Tribunal.	•	146.40	146.40
	iv	Demand for interest on delayed payment of Entry Tax raised by the U.P. Trade Tax Departm Writ petition has been filed before the Hon'ble High Court, Allahabad which has granted stay	,	132.11	132.11
	v)	Stamp Duty for registration/execution of deed of certain Limestone Mining Lease. The matter is the Hon'ble Supreme Court.	pending before	604.80	604.80
	vi	Renewable Energy Surcharge on account of shortfall of energy purchase from renewable en per Rajasthan Electricity Regulatory Commission notification dt. 23.03.2007. The matter is per Hon'ble High Court, Rajasthan.	nding before the	1726.67	1726.67
	vii	<ol> <li>Appeal filed by the Excise Department before Custom, Excise &amp; Service Tax Appellate Tribu on account of allowance of tolerance limit in weighment of packed cement which was earlier al of the Company.</li> </ol>		141.93	141.93
	vi	i) Demand of penalty by Sub Divisional Officer, Raghuraj Nagar, for alleged impermissible mi Naina. Writ Petition has been filed and stay has been granted by Hon'ble M.P. High Court, Jai	0 0	1160.00	1160.00
	ix	Demand under Income Tax Act, 1961 for Assessment Year 2011-12 $\&$ 2012-13, the matter is Commissioner of Income Tax (Appeals).		2632.09	2632.09
	x)	Demand for Entry Tax and Interest there on under UP VAT Act. Case is pending before Ho Court.		3787.96	3349.99
	xi	Demand of House Tax under Rajasthan Municipalities (Land and Building Tax) Rules 1961 rais Board, Chittorgarh for the period 1987 to 2006. The matter is pending before Hon'ble High C		251.73	251.73
	xi	<ol> <li>Demand for Education cess by the Municipal Corporation, Satna. Appeal filed and pending M.P. High Court, Jabalpur.</li> </ol>	before Hon'ble	118.29	118.29
	xi	<ol> <li>Entry Tax as per The West Bengal Tax on Entry of Goods into Local Areas Act, 2012 on the in the state of West Bengal. Matter is pending before Kolkata High Court.</li> </ol>	entry of goods	708.56	708.56
	xir	<ul> <li>Hon'ble High Court, Rajasthan, levied a compensation for alleged damage to the Chittorga Leave Petition has been filed before the Hon'ble Supreme Court and stay has been granted in</li> </ul>	•	450.00	450.00
	XV	Demand by Rajasthan Rajya Vidyut Utpadan Nigam Limited (RRVUNL) for cost of flyash a duty, VAT and Interest there on, purchased from Kota Super Thermal Power Station (KSTPS), on Arbitral Award filed by the company. Case is pending before The Hon'ble Supreme Court.	Kota. Objection	885.64	_
	XV	i) Other Claims/Disputes/Demands (being less than ₹ 100.00) pending in various legal forums for S.	ales Tax, Excise Du		

& Taxes, E.S.I., Electricity Duty & Surcharge, Electricity Charges, Export Tax and other claims - ₹ 44.58, ₹ 621.91, ₹ 72.06, ₹ 4.91, ₹ 0.56, ₹ 59.49, ₹ 82.96, ₹ 206.08 (Previous Year ₹ 111.83, ₹ 1105.92, ₹ 72.06, ₹ 4.91, ₹ 0.56, ₹ 59.49, ₹ 82.96 and ₹ 209.07) respectively.

0015 16



(₹ in lacs)

- (b) Disputed amount of ₹ 68.61 [Paid under protest ₹ 68.61] (Previous Year ₹ 68.61 [Paid under protest ₹ 68.61]) in respect of difference of Fuel Cost Adjustment Charges, ₹ 463.60 [Paid under protest ₹ 75.00] (Previous Year ₹ 463.60 [Paid under protest ₹ 75.00]) in respect of demand of Water Supply Charges, ₹ 355.19 [Paid under protest ₹ 137.39] (Previous Year ₹ 6790.62 [Paid under protest ₹ 137.39]) in respect of Surcharge on Electricity, ₹ 6790.62 [Paid under protest ₹ 4099.71] (Previous Year ₹ 6790.62 [Paid under protest ₹ 4099.71]) in respect of demand of Royalty on Limestone including interest thereon, ₹ 1804.76 [Paid under protest ₹ 377.50] (Previous Year ₹ 1804.76 [Paid under protest ₹ 376]) in respect of MODVAT/CENVAT claims, ₹ 4841.98 [Paid under protest ₹ 2405.17] (Previous Year ₹ 4516.13 [Paid under protest ₹ 2065.36]) in respect of Sales Tax/VAT, ₹ 2.23 [paid under protest ₹ 0.35] (Previous Year ₹ 12.28]) in respect of interest on delayed payment of Entry Tax, ₹ 24.56 [Paid under protest ₹ 12.28] (Previous Year ₹ 24.56 [paid under protest ₹ 2.00]) in respect of Interest on delayed payment of Entry Tax, ₹ 12.99 [Paid under protest ₹ 2.00] (Previous Year ₹ 3351.51]) in respect of Income Tax, ₹ 3756.97 [Paid under protest ₹ 3751.51] (Previous Year ₹ 2887.32 [Paid under protest ₹ 240.32]) in respect of Excise Duty have not been provided for as the matters are subjudice, ₹ 29.08 [Paid under protest ₹ 10.76]) in respect of Land Diversion Tax impose by SDO Raghuraj Nagar and ₹ 29.70 [Advance Paid ₹ 29.70] (Previous Year ₹ 29.70 [Advance Paid ₹ 29.70]) in respect of Octroi.
  - In respect of above matters, future cash outflows are determinable only on receipt of judgements/decisions pending at various forums/authorities.
- (c) An Appeal has been filed by Budge Budge Floorcoverings Ltd, a subsidiary, before The Division Bench of Hon'ble Calcutta High Court, for award against the Company in respect of Suspension of Work and settlement of charter of demand made by the workers. The Division Bench of Hon'ble Calcutta High Court has stayed the operation of award till further order. The contingent liability could not be ascertained at this stage.
- (d) Bills discounted with Banks remaining outstanding ₹ 312.25 (Previous Year ₹ 452.55).
- (e) Amount of Customs Duty including interest thereon, which may have to be paid on account of non-fulfillment of Export Obligation under EPCG Scheme ₹ 175.83 (Previous Year ₹ 183.53).

#### 2.31 Commitments

#### **Capital Commitments**

Estimated amount of contracts remaining to be executed on Capital Account (Net of advances) and not provided for ₹ 3227.39 (Previous Year ₹ 4666.91).

#### 2.32 Derivative Instruments and Unhedged Foreign Currency Instruments

- a) Outstanding Forward/Future Contracts booked for the purpose of hedging receivables/firm commitments are USD/INR 2.36 (Previous Year USD/INR 12.98) and payables/firm commitments are USD/INR 312.00 (Previous Year USD/INR 190.00).
- (b) Unhedged foreign currency receivables are USD 5.47 (Previous Year USD 3.72) and EURO 0.57 (Previous Year EURO NIL) and payables are USD 935.64 (Previous Year USD 1131.23), EURO 0.71 (Previous Year EURO 12.77) and JPY 1.55 (Previous Year JPY NIL).

# 2.33 Details of dues to Micro and Small Enterprises as defined under The Micro, Small and Medium Enterprises Development Act, 2006\*

		2015-16	2014-15
(a)	The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year		
	Principal amount due to micro and small enterprises	66.27	-
	Interest due on above	_	_
(b)	The amount of interest paid by the buyer in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year.		_
(c) (d)	The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006.  The amount of interest accrued and remaining unpaid at the end of each accounting year.		_
(e)	The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under Section 23 of Micro, Small and Medium Enterprises Development Act, 2006.		_
	*This information has been determined to the extent such parties have been identified on the basis of information available with the company.		



#### 2.34 Employee Benefits Expense

In accordance with the revised Accounting Standard -15 i.e. Employee Benefits, the requisite disclosure are as follows:

(a) The amount recognised as an expense for the Defined Contribution Plans are as under:

		For the year ended 31st March, 2016	For the year ended 31st March, 2015
(i)	Provident Fund	75.63	65.50
(ii)	Superannuation Fund	347.71	351.24
(iii)	Pension Fund	564.21	457.77

- (b) In respect of Defined Benefit Plans, necessary disclosures are as under-
  - (i) Benefits are of the following types:
    - Every employee who has completed five years or more of service is entitled to gratuity on terms not less favourable than the provisions of The Payment of Gratuity Act, 1972."
    - Pension is payable to certain categories of employees as per Company's Pension Scheme;
    - Provident Fund (other than government administered) as per the provisions of The Employees Provident Funds and Miscellaneous Provisions Act, 1952.

		Gra	ituity	Pension		
(ii)	The amounts recognised in the Balance Sheet are as follows:	2015-16	2014-15	2015-16	2014-15	
	Present value of funded obligations	11181.79	10825.96			
	Fair value of plan assets	10397.74	9609.11	_	_	
	Liabilities in respect of funded obligation	784.05	1216.85		_	
	Present value of unfunded obligations	_	_	85.56	92.78	
	Unrecognised past service cost					
	Liabilities in respect of unfunded obligation	_	_	85.56	92.78	
	Total Liabilities	784.05	1216.85	85.56	92.78	
(iii)	The amounts recognised in the Statement of Profit & Loss are as follow	vs:				
	Current service cost	565.08	508.19	_	_	
	Interest on obligation	816.30	829.97	6.85	7.50	
	Expected return on plan assets	(818.03)	(769.53)	_	_	
	Net actuarial losses/(gains) recognised during the year	203.86	423.95	0.29	6.99	
	Total, included in 'Employee Benefit Expenses'	767.21	992.58	7.14	14.49	
	Actual return on plan assets	840.42	779.44		_	
(iv)	Benefits is ₹ 23.73 (Previous Year ₹ 21.85);  Changes in the present value of the defined benefit obligation represer reconciliation of opening and closing balances are as follows:	ating				
	Opening defined benefit obligation	10825.96	9920.02	92.78	93.23	
	Service cost	565.08	508.19	_	_	
	Interest cost	816.30	829.97	6.85	7.50	
	Actuarial losses/(gains)	223.41	433.68	0.29	6.99	
	Benefits paid	(1248.96)	(865.90)	(14.94)	(14.94)	
	Closing defined benefit obligation	11181.79	10825.96	84.98	92.78	
(v)	Changes in the fair value of plan assets representing reconciliation					
	of the opening and closing balances are as follows:					
	Opening fair value of plan assets	9609.11	9195.74	_	_	
	Expected return	818.03	769.53	_	_	
	Actuarial gains/(losses)	19.54	9.73	_	_	
	Contribution by employer	1200.01	500.01	_	_	
	Benefits paid	(1248.96)	(865.90)			
	Closing fair value of plan assets	10397.73	9609.11			
	a) Fair value of plan assets does not include any amount for Compan	y's own financial	instruments or a	ny property occi	upied by, or	

a) Fair value of plan assets does not include any amount for Company's own financial instruments or any property occupied by, or
other assets used by, the Company to the extent of the information available.



(vi) The major categories of plan assets as a percentage of total plan assets are as follows :

	Qualifying insurance policy		100%	.00%	
(vii)	Principal actuarial assumptions at the Balance Sheet	201	5-16	2014-15	
	date are as follows :	Holding Co.	Subsidiary (Budge Budge Floorcoverings Limited)		Subsidiary (Budge Budge Floorcoverings Limited)
	(a) Gratuity				· · · · · · · · · · · · · · · · · · ·
	Discount rate at 31st March	8.00% p.a.	8.00% p.a.	8.00% p.a.	8.00% p.a.
	Expected return on plan assets at 31st March	8.50% p.a.	8.00% p.a.	8.50% p.a.	8.00% p.a.
	Mortality Rate	IAL (2006-08)		IAL (2006-08)	
			LIC (1994-96)		LIC (1994-96)
			ultimate		ultimate
		Modified ultimate		Modified ultimat	e
	Salary Escalation	5% to 8%	5%	5% to 8%	5%
	Withdrawal Rate		1% to 2%		1% to 2%
		2%	depending on ag	ge 2%	depending on age
	(b) <b>Pension</b>				
	Discount rate at 31st March	8.00% p.a.	_	8.00% p.a.	_

(viii) Amounts for the current and previous four periods are as follows :

	2015-16	2014-15	2013-14	2012-13	2011-12
Gratuity					
Defined benefit obligation	11150.49	10794.58	9892.71	9490.50	8021.97
Plan assets	10338.54	9552.04	9146.78	8187.38	7502.19
Surplus/(Deficit)	(811.95)	(1242.54)	(745.93)	(1303.12)	(519.78)
Experience gain/(loss) adjustments on plan liabilities	(224.72)	43.25	(329.45)	(129.55)	(991.55)
Experience gain/(loss) adjustments on plan assets	22.39	6.91	3.17	52.61	43.61
Pension					
Defined benefit obligation	85.56	92.78	93.23	110.32	53.12
Experience gain/(loss) adjustments on plan liabilities	(0.29)	(3.75)	6.27	(70.42)	(25.43)

- (ix) The Gratuity Scheme is invested in a Group Gratuity-cum-Life Assurance Cash accumulation policy offered by Life Insurance Corporation (LIC) of India and Cap Assure Group Gratuity Scheme offered by SBI Life Insurance Co. Ltd and HDFC Life Group variable employee benefit plan offered by HDFC Standard Life Insurance Company Ltd and IndiaFirst New Corporate Benefit plan for Gratuity offered by IndiaFirst Life Insurance Company Ltd. The information on the allocation of the fund into major asset classes and expected return on each major class are not readily available. The expected rate of return on plan assets is based on market expectations, at the beginning of the period, for returns over the entire life of the related obligation.
- (x) The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.
- (xi) The Holding Company expects to contribute ₹ 1500 (Previous Year ₹ 1000 ) to its gratuity fund in 2016-17.
- (xii) Employee Benefit Expense also includes provident funds in the nature of defined benefit plans contribution amounting to ₹ 520.72 (Previous Year ₹ 543.11).
- 2.35 In accordance with the Guidance Note on Accounting for Expenditure on Corporate Social Responsibility Activities, the requisite disclosure are as follows:
  - (a) Gross amount required to be spent by the company during the year :

477.24

(b) Amount spent during the year on :

	In Case	Yet to be paid in	Total
(i) Construction/acquisition of any asset	_	_	1
(ii) On purposes other than (i) above	434.94	_	434.94



- 2.36 In view of decision of Hon'ble Supreme Court dated 24th September 2014, the allocation of Bikram Coal Block to the holding company was cancelled. Subsequently, the Government promulgated The Coal mines (Special Provisions) Act, 2015, which inter alia provides for compensation to prior allottees against expenditure incurred on the cancelled coal block. The holding company has submitted its claim for compensation of amount incurred on Coal Block amounting to ₹ 1609.54 (included ₹ 1211.40 under "Other Current Assets" in note no. 2.14 and ₹ 398.14 under Fixed Assets in note no. 2.11). Consequential adjustment shall be made on settlement of the claim.
- 2.37 Talavadi Cements Ltd, one of the subsidiary, has been granted Mining Lease for 2130 Hectors in Satna District in the State of Madhya Pradesh. A Revision Petition & Writ Petition against the same was filed before the Central Government Mining Tribunal and Hon'able High Court, Jabalpur respectively. The Hon'ble High Court remitted back the matter to the State Government for fresh hearing. Aggrieved by the above order the subsidiary appealed before the Hon'ble Supreme Court. Pursuant to the order of the Hon'ble Supreme Court, the subsidiary has filed review petition before the Hon'ble High Court at Jabalpur. The case is pending for further hearing.
- **2.38** During the year, the Company has signed a share purchase agreement with Reliance Infrastructure Limited for acquisition of its entire cement business for an enterprise value of ₹ 480000. The said acquisition is subject to the approval of regulatory authorities, as may be applicable.
- 2.39 There being uncertainties in realisation from Insurance Claims, the same are accounted for on settlement/realisation.
- 2.40 Certain Trade Receivables, Loans & Advances and Creditors are subject to confirmation. In the opinion of the management, the value of trade receivables and Loans & Advances on realisation in the ordinary course of business, will not be less than the value at which these are stated in the Balance Sheet
- 2.41 (a) The Holding Company's Unit Soorah Jute Mills is under Suspension of Operations since 29th March, 2004.
  - (b) The Holding Company's Units Birla Vinoleum and Auto Trim Division at Birlapur, are under Suspension of Operations since 18th February, 2014.
  - (c) In respect of mining matter of Chanderia before the Hon'ble Supreme Court, a comprehensive report has been submitted by Central Building Research Institution (CBRI) on full scale mining. The next date of hearing is fixed on 29th June, 2016.
  - (d) Budge Budge Floorcoverings Ltd, one of the subsidiaries considered for consolidation, is under Suspension of Operations since 29th October, 2003.
  - (e) Foreign subsidiary "Birla Corporation Cement Manufacturing PLC" was not consolidated during the year as it is under voluntarily winding up. The till date loss of such subsidiary amounting of ₹ 21.41 (Previous Year ₹ 21.41) have been adjusted with reserve.
- 2.42 Liability in respect of compensation/penalty, if any, for non-compliance of Jute Packaging Materials (Compulsory use of Packaging Commodities)

  Act, 1987 up to 30th June, 1997 being unascertainable shall be accounted for as and when settled.
- 2.43 The undermentioned associate companies have not commenced trading or manufacturing operations. The original cost of investment in the associates is ₹ 0.99 including goodwill ₹ 0.92 arising on acquisition of the same. The carrying amount of investment in associates is as under:

Associate Company	Share in Equity (%)	Original Cost (a)	Goodwill (Included in cost)	Loss (b)	of investments (a - b)
Birla Odessa Industries Private Limited	48.61	0.49	0.43	(0.49)	
Birla Readymix Private Limited	46.73	0.50	0.49	(0.50)	-
Total		0.99	0.92	(0.99)	_



#### 2.44 Segment Reporting:

#### A) Primary Segment Information

	2015-16				2014-15					
	Cement	Jute	Others	Inter Segment Elimination	Total	Cement	Jute	Others	Inter Segment Elimination	Total
BUSINESS SEGMENT										
Segment Revenue										
(a) External Sales (Including Own Consumption) (b) Inter Segment Revenue	290776.48	30599.18	1148.36		322524.02	292957.45	21015.31	1252.60		315225.36
Total Segment Revenue	290776.48	30599.18	1148.36	-	322524.02	292957.45	21015.31	1252.60	-	315225.36
Segment Result	15752.84	1984.72	(137.27)		17600.29	20411.34	(687.47)	(186.97)	_	19536.90
(Profit before Interest & Tax)	10702.01	1701.72	(107.27)		17000.27	20111.01	(007.17)	(100.51)		1,000.70
Less:										
(i) Interest (incl. exceptional items)					9028.71					9121.73
(ii) Unallocated corporate expenses net of unallocated income					(10121.20)					(10849.44)
expenditure net off					(10121.20)					(1001).11/
un-allocable income										
Profit before Tax					18692.78					21264.61
Provision for Taxation										
Current Tax					8.20					2935.02
Deferred Tax					2962.99					1313.39
Income Tax for earlier years  Profit after tax					(15.72) <b>15737.31</b>					(507.75) <b>17523.95</b>
					13/3/.31					1/323.93
OTHER INFORMATION	000000 00	17100.00	0550 70		010/17 00	00/507 41	15400 55	0670.75		004600.71
Segment Assets Unallocated corporate assets	293883.90	17183.20	2550.70	-	313617.80 202165.45	286527.41	15423.55	2672.75		304623.71 194876.36
Total					515783.25					499500.07
CA I to bilitato	58297.28	2020.80	263.64		60581.72	54821.10	1845.33	221.67		56888.10
Segment Liabilities Unallocated corporate liabilities	36291.26	2020.80	203.04		183990.41	34821.10	1840.00	221.07		179913.90
Total					244572.13					236802.00
Capital Expenditure	18815.76	592.97	102.62		19511.35	19810.83	1347.01	7.43		21165.27
Common Capital Expenditure	10010.70	0,2.,,	102.02		794.75	17010.00	1047.01	7.40		98.66
Total					20306.10					21263.93
Depreciation	13586.25	849.07	104.83		14540.15	14002.74	780.97	114.09		14897.80
Common Depreciation	10000.20	0.15.07	101.00		392.68	11002.71	,,,,,,,	110		477.28
Total					14932.83					15375.08

#### B) Secondary Segment Information

The company operates mainly in the Indian market and the export turnover being 1.11% (Previous year 1.73%) of the external sales of the Company, there are no reportable geographical segments.

#### C) Other Disclosures

The Company's operations predominantly relate to Cement and other products are Jute Goods, Auto Trims and Steel Castings. Accordingly, these business segments comprise the primary basis of segmental information set out in these financial statement.

Inter-segment transfers are based on prevailing market prices except for Iron & Steel Castings which is based on cost plus profit.

The accounting policies adopted for segment reporting are in line with the accounting policies of the Company.



#### 2.45 Related Party Disclosure:

(a) (a) As defined in Accounting Standard - 18, the Group has related parties with whom transaction have taken place during the year and previous year are:

i) Associates Birla Readymix Pvt. Ltd.

Birla Odessa Industries Pvt. Ltd.

ii) Key Management Personnel Shri Bachh Raj Nahar, Managing Director

(b) During the year, the Company entered into the following related party transactions :

Particulars	2015-2016		2014-2015		
	Associates	Key Management Personnel	Associates	Key Management Personnel	
Advances given	0.10	_	2.06	_	
Advances recovered	_	_	2.06	_	
Remuneration, Perquisites & Others	_	335.19	-	306.54	
Balance Outstanding at year end					
Advances given	0.10	_	_	_	

2.46 Value of Imported and Indigenous Raw Materials and Spare Parts consumed-

		2015-2016			2014-2015					
	-	Raw N	<b>Aaterials</b>	Spar	Spare Parts		Raw Materials		Spare Parts	
		** 1	% of total	** 1	% of total	** 1	% of total	** 1	% of total	
		Value	Consumption	Value	Consumption		Consumption	Value	Consumption	
Imp	orted	3345.65	5.42	312.29	5.72	2945.23	5.77	269.68	4.27	
Indi	genous	58347.81	94.58	5151.91	94.28	48085.28	94.23	6049.28	95.73	
		61693.46	100.00	5464.20	100.00	51030.51	100.00	6318.96	100.00	
<b>47</b> CIEU	M. Maria	1:1	15				-	2015-16	2014-15	
. <b>47</b> C.I.F. V	alue of Imports, E	xpenaiture ar	ia Earnings in For	eign Curren	.cy-					
(a)	C.I.F. Value of	mports durin	g the year-					4015 10	0501.10	
(a)	Raw Materials	mports durin	g the year-					4815.19	2591.10	
(a)	Raw Materials Spare Parts	mports durin	g the year-					454.95	1054.66	
(a)	Raw Materials	mports durin	g the year-							
	Raw Materials Spare Parts Capital Goods Others	•						454.95 6682.35	1054.66 2963.70	
(a) (b)	Raw Materials Spare Parts Capital Goods Others Expenditure in	Foreign Curr		), Previous y	year₹ 128.23)			454.95 6682.35	1054.66 2963.70 43.94	
	Raw Materials Spare Parts Capital Goods Others Expenditure in	Foreign Curr	ency -	), Previous y	year₹128.23)			454.95 6682.35 47.89	1054.66 2963.70 43.94	
	Raw Materials Spare Parts Capital Goods Others Expenditure in Interest (Includ Travelling	Foreign Curr	ency -	,	•	75)		454.95 6682.35 47.89 1893.44	1054.66 2963.70 43.94 1800.78 46.61	
	Raw Materials Spare Parts Capital Goods Others Expenditure in Interest (Includ Travelling	Foreign Currong interest ca	ency - pitalised ₹ 113.59	,	•	75)		454.95 6682.35 47.89 1893.44 42.34	1054.66 2963.70 43.94 1800.78 46.61 38.27	



2.48 Additional Information, as required under Schedule III to the Companies Act, 2013, of enterprises consolidated as Subsidiary/ Associates:

Particulars	Net Assets i.e. Total Assets minus Total Liablities		Share of Profit or Loss	
Name of the Entity	As % of Consolidated Net Assets	(₹ in Lacs)	As % of Consolidated Profit & Loss	(₹ in Lacs)
Parent				
Birla Corporation Limited	97.86	270922.43	99.58	15735.32
Subsidiaries				
Indian				
1. Birla Jute Supply Co. Ltd.	0.03	91.20	0.03	4.18
2. Talavadi Cements Limited	0.31	865.06	0.19	29.51
3. Lok Cements Limited	0.02	47.17	(0.16)	(25.74)
4. Budge Budge Floor Coverings Ltd.	0.06	165.34	(0.03)	(5.46)
5. M. P. Birla Group Services Ltd.	-	0.85	-	(0.13)
6. Birla Cement Assam Limited	-	3.42	-	(0.35)
Minority Interest in all subsidiaries	_	1.94	-	0.59
Associates (Investment as per equity method)				
Indian				
1. Birla Readymix Pvt. Ltd.	-	(2.50)	-	(0.17)
2. Birla Odessa Industries Pvt. Ltd.	-	(5.19)	_	(0.20)

2.49 Figures for the Previous Year have been re-grouped & rearranged wherever necessary.

Signature to Notes 1 to 2.49

As per our Report annexed.

For **H. P. KHANDELWAL & CO.** Chartered Accountants

Firm Registration No. 302050E

RAJIV SINGHI

Partner

Membership No. 053518 1B, Old Post Office Street, Kolkata-700 001.

The 6th day of May, 2016

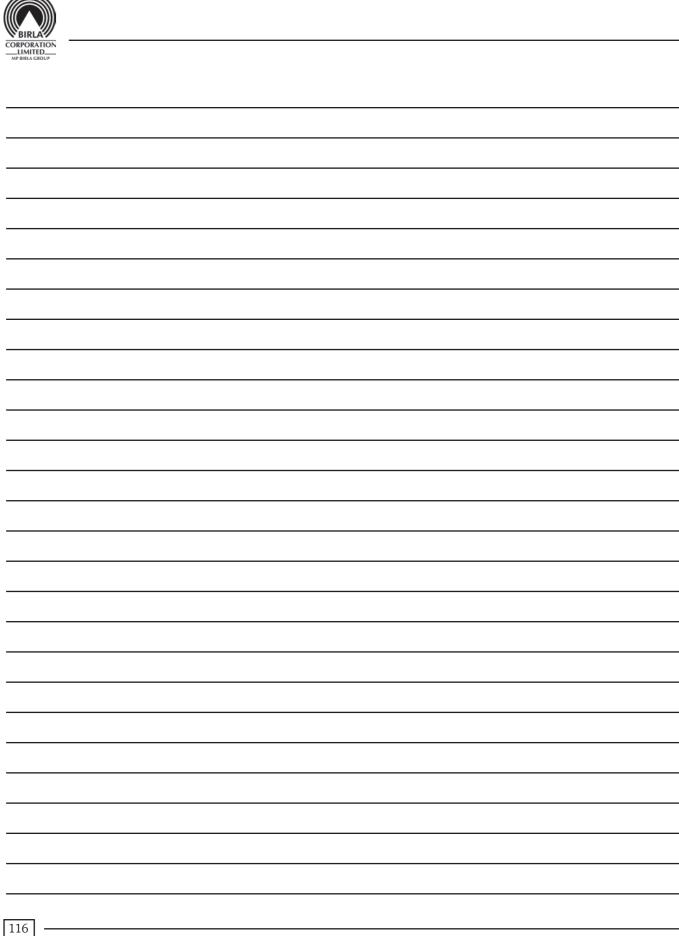
ADITYA SARAOGI Chief Financial Officer

GIRISH SHARMA Joint President (Indirect Taxes) & Company Secretary HARSH V. LODHA Chairman (DIN: 00394094)

B. R. NAHAR Managing Director (DIN: 00049895)



NOTES	(₹ in lacs)





### **BIRLA CORPORATION LIMITED**

CIN-L01132WB1919PLC003334

Registered Office: 'Birla Building', 9/1, R.N. Mukherjee Road, Kolkata-700 001.

E-mail: investorsgrievance@birlacorp.com Website: www.birlacorporation.com Phone: (033) 6616 6726/6737/6738

### **ATTENDANCE SLIP**

Name and Address of the Shareholder





Full Name of the Member/	
Proxy attending the meeting	

I hereby record my presence at the NINETY-SIXTH ANNUAL GENERAL MEETING of the Company being held at **Kalpataru Uttam Mancha**, 10/1/1, Monohar Pukur Road, Kolkata- 700 026 on Friday, the 8th day of July, 2016 at 10.30 a.m.

SIGNATURE OF THE ATTENDING MEMBER/PROXY

\*\* Applicable for investors holding shares in electronic form.

**Notes:** 1. Shareholder/Proxyholder wishing to attend the meeting must bring the Attendance Slip to the meeting and handover at the entrance, duly signed.

2. Shareholder/Proxyholder is requested to bring their copies of the Annual Report and Accounts with them to the Meeting.

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# **BIRLA CORPORATION LIMITED**

### **ELECTRONIC VOTING**

The Company is providing electronic voting (e-voting) facility for the Resolutions contained in the Notice convening the Annual General Meeting on Friday, the 8th July, 2016. The procedure for e-voting has been mentioned in the aforesaid Notice. Your User ID and Password for e-voting purposes are given below:

Electronic Voting Event Number (EVEN)	User ID	Password





BIRLA CORPORATION LIMITED

CIN-L01132WB1919PLC003334

Registered Office: 'Birla Building', 9/1, R.N. Mukherjee Road Kolkata-700 001.

E-mail: investorsgrievance@birlacorp.com Website: www.birlacorporation.com Phone: (033) 6616 6726/6737/6738

### **96TH ANNUAL GENERAL MEETING**

### **PROXY FORM**

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

		e Member(s) : Address :	
Folio	ail ID : No. : D No.	Client ID No.*	
		he Member(s) ofshares of Birla Corporation Limited, hereby appoint Address :	
E-	-mail I	D:	ling him
		D :	-
as m Meet 10/1/	y/o ingc 1,M	D:	eneral Incha,
Resol No		Description	
Ordi	1.	Business:  Consider and adopt:  Audited Financial Statements, Reports of the Directors and Auditors for the year ended 31st March, 2016	
02		Audited Consolidated Financial Statements for the year ended 31st March, 2016  Declaration of Dividend on Ordinary Shares	
03		Re-appointment of Shri Bachh Raj Nahar (DIN 00049895), who retires by rotation  Appointment of Auditors and fixation of their remuneration	
		Business: Special Resolution:	
05	5.	Approval for continuation of holding of office by Shri Pracheta Majumdar (DIN: 00179118), Wholetime D designated as Chief Management Advisor	irector
06		Ordinary Resolution:  Variation in the terms and conditions of remuneration payable to Shri Pracheta Majumdar (DIN: 0017 Wholetime Director designated as Chief Management Advisor	9118), 06/16
* App		Ratification of Remuneration of the Cost Auditor of the Company  e for investors holding shares in electronic form.	
Signe	d this	day of2016 Affix Reven	ue
Signat	ture o	of Shareholder(s)	
-		of Proxy holder(s)	
Note: (1)	This	form of proxy in order to be effective should be duly completed and deposited at the Regisce of the Company not less than 48 hours before the commencement of the meeting.	stered
(2)	Me	the Resolutions, Explanatory Statement and Notes, please refer to the Notice of the 96th Annual G eting.	eneral
(3)	Pled	ase complete all details including details of member (s) in the above box before submission.	

# Marketing Initiatives

# Innovation, Value-creation, Consumer Connect

The year 2015-16 witnessed a wave of marketing initiatives to renew and refresh our brands to engage customers and consumers.



A tag line "Ispat ki Taqat" was coined for Birla Samrat Unique Cement, the premium Portland Slag Cement (PSC), to highlight the benefit of compressive strength.

Birla Samrat Ultimate Cement, the premium Portland Pozzolana Cement (PPC), was launched across markets of Eastern and Central India, offering superior benefits of workability and strength, in tamper-proof packaging.







Birla Samrat Chetak Cement, one of the most trusted cement brands of North India, was relaunched highlighting the heritage, strength and reliability of the legendary "Chetak".

# Marketing Initiatives

# Innovation, Value-creation, Consumer Connect



The Sales and Marketing Team adopted the motto of 3Ps, denoting Price, Premium and Profit, to enhance BCL's "Pride" of place in the market.

To improve our Consumer Connect and Customer Service, a dedicated Helpline, named after a unique character, "Mr Samrat", has been created. The call centre will direct consumer queries on construction-related issues, product information, technical assistance and customer complaints to the teams concerned in the Company.





In another first, the BCL Samrat Sales Training Academy was launched to develop sales leaders of the future. Sales and Marketing personnel will be taken through multi-



layered structured programmes to enhance their selling competencies, communication, business orientation and leadership capabilities.

# Technology & Environment

# Sustainability at the heart of our operations



Interior view of the stacker reclaimer of the coal washery at Satna.

Alternative Fuel plantation at Satna to increase green cover and obtain fuel for the pyro process at the cement plant.





The poly house at Satna serves as the nursery of high-yielding plants for Alternative Fuel.

Rainwater harvesting at an abandoned limestone mine at Chanderia, Rajasthan. The accumulated water is being made available for the people of Chittorgarh city through the Public Health Engineering Department.



# Community & Us

# To society we give back with love and gratitude

Birla Jute Mills has adopted a jute-growing village at the Nakashipara block in Nadia district, West Bengal, under the Jute I-Care Programme of the National Jute Board.





Priyamvada Birla Cancer Research Institute, Satna, is doing path-breaking work in cancer treatment. The Priyamvada Birla Institute of Life Sciences is its newest arm, for holistic research in medicine and advancement of drug knowledge. There are plans to set up a state-of-the-art laboratory for genetic disease prevention and diagnostic research in cancer treatment.

(Inset) Rural Health Outreach Programme in Satna



The Priyamvada Birla Aravind Eye Hospital in Durgapur, West Bengal, an initiative of the M P Birla Group in collaboration with the world renowned Aravind Eye Hospital, provides world-class eye care at affordable rates.



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